



Southwest Michigan Behavioral Health Board Meeting
Four Points by Sheraton, 3600 E. Cork St. Ct. Kalamazoo, MI 49001
November 10, 2023
9:30 am to 11:30 am
(d) means document provided
Draft: 11/1/23

1. **Welcome Guests/Public Comment**
2. **Agenda Review and Adoption (d) pg.1**
3. **Financial Interest Disclosure Handling (M. Todd)**
 - None Scheduled
4. **Consent Agenda (3 minutes)**
 - a. October 13, 2023 SWMBH Board Meeting Minutes (d) pg.3
 - b. September 27, 2023 Operations Committee Meeting Minutes (d) pg.7
5. **Required Approvals**
 - None Scheduled
6. **Ends Metrics Updates (*Requires motion) (20 minutes)**

Proposed Motion: The Board accepts the interpretation of Ends Metrics as meeting the test of ANY reasonable interpretation and the data shows compliance with the interpretation.

 - a. *Critical Incident Timeliness and Efficiency Report (A. Lacey) (d) pg.9
 - b. *Fiscal Year 2023 Health Services Advisory Group External Quality Review (A. Lacey) (d) pg.10
7. **Board Actions to be Considered (10 minutes)**
 - Executive Officer Performance Review (E. Meny)
8. **Board Policy Review**

Proposed Motion: The Board accepts the interpretation of Policy _____ as meeting the test of ANY reasonable interpretation and the data shows compliance with the interpretation.

 - BEL-006 Investments (L. Csokasy) pg.11
9. **Executive Limitations Review (10 minutes)**

Proposed Motion: The Board accepts the interpretation of Policy _____ as meeting the test of ANY reasonable interpretation and the data shows compliance with the interpretation.

 - a. BEL-010 RE 501 (c) (3) Representation (S. Sherban) (d) pg.12
 - b. EO-002 Monitoring Executive Performance (E. Meny) (d) pg.15

10. Board Education (20 minutes)

- a. Fiscal Year 2023 Year to Date Financial Statements (G. Guidry) (d) pg.17
- b. Certified Community Behavioral Health Clinics (CCBHC) (G. Guidry; E. Philander) (d) pg.26
- c. Conflict Free Access and Planning (A. Lacey)

11. Communication and Counsel to the Board (2 minutes)

- a. Health Services Advisory Group Performance Improvement Project (A. Lacey)
- b. Intergovernmental Contract Renewal Contract Status (B. Casemore)
- c. December Board Policy Direct Inspection – BEL-003 Asset Protection (E. Krogh)

12. Public Comment

13. Adjournment

SWMBH adheres to all applicable laws, rules, and regulations in the operation of its public meetings, including the Michigan Open Meetings Act, MCL 15.261 – 15.275.

SWMBH does not limit or restrict the rights of the press or other news media.

Discussions and deliberations at an open meeting must be able to be heard by the general public participating in the meeting. Board members must avoid using email, texting, instant messaging, and other forms of electronic communication to make a decision or deliberate toward a decision and must avoid "round-the-horn" decision-making in a manner not accessible to the public at an open meeting.

Next Board Meeting

Four Points by Sheraton, 3600 E. Cork St. Kalamazoo, MI 49001

December 8, 2023

9:30 am - 11:30 am

Holiday Luncheon immediately following



Board Meeting Minutes

October 13, 2023

Four Points Sheraton, 3600 E. Cork St. Kalamazoo, MI 49001

9:30 am-11:30 am

Members Present: Edward Meny, Tom Schmelzer, Cathi Abbs, Mark Doster, Louie Csokasy, Susan Barnes, Sherii Sherban, Erik Krogh

Members Absent: Carol Naccarato

Guests Present: Bradley Casemore, Executive Officer, SWMBH; Anne Wickham, Chief Administrative Officer, SWMBH; Garyl Guidry, Chief Financial Officer, SWMBH; Mila Todd, Chief Compliance Officer, SWMBH; Natalie Spivak, Chief Information Officer, SWMBH; Alena Lacey, Director of Quality Management and Clinical Outcomes, SWMBH; Michelle Jacobs, Senior Operations Specialist & Rights Advisor, SWMBH; Ella Philander, Strategic Imperatives Project Manager; SWMBH; Cameron Bullock, Pivotal; Jeannie Goodrich, Summit Pointe, Jon Houtz, Pines Board Alternate; Ric Compton, Riverwood Board Alternate; John Ruddell, Woodlands BHN; Jeff Patton, ISK; Sue Germann, Pines BH

Welcome Guests

Edward Meny called the meeting to order at 9:30 am and introductions were made.

Public Comment

None

Agenda Review and Adoption

| | |
|----------------|--|
| Motion | Louie Csokasy moved to approve the agenda with additions of 6c CCBHC Quality Bonus, and 11d Conflict Free Access and Planning and modification of 7c from Garyl Guidry to Louie Csokasy. |
| Second | Susan Barnes |
| Motion Carried | |

Financial Interest Disclosure (FID) Handling

Mila Todd noted that forms for the new fiscal year will be sent out next month.

Consent Agenda

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|----------------|--|
| Motion | Louie Csokasy moved to approve the September 8, 2023 Board minutes as presented. |
| Second | Mark Doster |
| Motion Carried | |

Required Approvals

Mila Todd presented the required approvals as documented: Credentialing of Behavioral Health Practitioners, Credentialing of Organizational Providers and Fiscal Year 2024 Program Integrity Compliance Plan.

Motion Tom Schmelzer moved to approve the Behavioral Health Practitioners and Credentialing of Organizational Providers as presented.

Second Susan Barnes

Motion Carried

Motion Erik Krogh moved to approve the Fiscal Year 2024 Program Integrity Compliance Plan as presented.

Second Mark Doster

Motion Carried

Ends Metrics

Health Services Advisory Group Performance Measure Validation Audit

Natalie Spivak reported as documented noting that this is a State audit on SWMBH's Information Technology and Quality and how SWMBH reports data to MDHHS. The State picks three CMHSPs and this audit selection was ISK, Summit Pointe and Pivotal. Twelve indicators were met and reported.

Motion Erik Krogh moved that the data is relevant and compelling, the Executive Officer is in compliance and the Ends do not need revision.

Second Tom Schmelzer

Motion Carried

CCBHC Consumer Satisfaction Survey Results

Ella Philander noted that this was reported in July as an unmet metric which was incorrect. The metric states an average across all categories which SWMBH met. Ella Philander reported as documented.

Discussion followed.

Motion Susan Barnes moved that the data is relevant and compelling, the Executive Officer is in compliance and the Ends do not need revision.

Second Mark Doster

Motion Carried

CCBHC Quality Bonus

Ella Philander reported as documented noting SWMBH met 5 of 6 points at .5 per point of the quality bonus metric. Discussion followed.

Motion Mark Doster moved that the data is relevant and compelling, the Executive Officer is in compliance and the Ends do not need revision.

Second Susan Barnes

Motion Carried

Board Actions to be Considered

Fiscal Year 2024 Draft Budget

Garyl Guidry reported as documented noting that Milliman sent a revised rate certification late last month which improved the projected revenue. There is a 3.7-million-dollar projected deficit which SWMBH's savings will cover for Fiscal Year 2024. Discussion followed.

Motion Erik Krogh to approve the SWMBH Regional Budget for fiscal year 2024 Column I, as presented for the period October 1, 2023 through September 30, 2024.

Second Cathi Abbs

Motion Carried

Michigan Consortium for Healthcare Excellence (MCHE)

Brad Casmore reviewed the history of MCHE including costs and benefits of the 501c3 membership. Discussion followed.

Motion Tom Schmelzer moved to continue SWMBH's membership in MCHE.

Second Susan Barnes

Motion Carried

BEL-006 Investments

Louie Csokasy presented revisions to the SWMBH Investment Policy as documented. Discussion followed. Board agreed to table revisions with further discussion at the November Board meeting.

Holiday Gathering

Board discussed and agreed to a luncheon on December 8th immediately following the Board meeting.

Board Policy Review

None

Executive Limitations Review

BEL-002 Financial Conditions

Louie Csokasy reported as documented.

Motion Louie Csokasy moved that the Executive Officer is in compliance with policy BEL-002 Financial Conditions and the policy does not need revision.

Second Susan Barnes

Motion Carried

EO-003 Emergency Executive Officer Succession

Brad Casmore reported as documented.

Motion Tom Schmelzer moved that the Executive Officer is in compliance with policy EO-003 Emergency Executive Officer Succession and the policy does not need revision.

Second Louie Csokasy

Motion Carried

Board Education

Fiscal Year 2023 Year to Date Financial Statements

Garyl Guidry reported as documented noting that there is a deficit in Medicaid and a surplus in Healthy Michigan Plan. Discussion followed.

MCHE

Brad Casemore reported as documented.

October 6th Debrief

Brad Casemore asked Board for feedback regarding the October 6th Regional Healthcare Policy Forum.

Communication and Counsel to the Board

Intergovernmental Contract Status

Brad Casemore noted that Berrien County remains outstanding in signing the contract and he has a meeting scheduled with the county administrator.

Executive Officer Evaluation

Edward Meny reviewed the history of the Executive Officer evaluation. The executive committee will meet to review documentation and report on the executive officer evaluation at next month's meeting.

November Board Policy Direct Inspections

Brad Casemore noted November direct inspections.

Conflict Free Access and Planning (CFAP)

Brad Casmore reviewed history of CFAP explaining the Federal regulations from 2014 and the pressure on the State to implement CFAP.

Public Comment

Sherii Sherban stated that she watched Brad's video regarding the CMH Board visits and asked other members for status. Discussion followed.

Adjournment

Motion Susan Barnes moved to adjourn.

Second All

Motion Carried

Meeting adjourned at 11:30am

Southwest Michigan

BEHAVIORAL HEALTH

Operations Committee Meeting Minutes **Meeting: September 27, 2023 10:30am-12:30pm**

Members Present

Ric Compton, Jeff Patton, Debbie Hess, Richard Thiemkey, Sue Germann, Jeannie Goodrich, John Ruddell, Cameron Bullock

Guests present

Brad Casemore, CEO, SWMBH; Garyl Guidry, Chief Financial Officer, SWMBH; Mila Todd, Chief Compliance Officer, SWMBH; Anne Wickham, Chief Administrative Officer, SWMBH; Alena Lacey, Director of Clinical Quality and Quality Assurance and Performance Improvement, SWMBH; Ella Philander, Strategic Initiatives Project Manager, SWMBH; Sarah Ameter, Manager of Customer Services, SWMBH; Michelle Jacobs, Senior Operations Specialist and Rights Advisor, SWMBH; Kelly Jenkins, Barry County; David Ballmer, Summit Pointe; Amy Rottman, ISK; Charlotte Bowser, ISK; Tina Boyer, Van Buren County

Call to Order

Jeannie Goodrich began the meeting at 10:30 am.

Review and approve agenda.

Agenda approved with removal of MDHHS presentation and items discussed during CMH CEO only time.

Review and approve minutes from 7/26/23 Operations Committee Meeting

Minutes were approved by the Committee.

Fiscal Year 2023 Year to Date Financials

Garyl Guidry reported as documented noting a deficit in Medicaid Specialty Services, a surplus in Healthy Michigan and a decline in Medicaid and Healthy Michigan enrollees. Discussion followed.

Fiscal Year 2024 Budget

Garyl Guidry reported that MDHHS rate certification letter was received on 9/25/23 so budget development is ongoing to incorporate these rates. SWMBH is waiting on frequency prevalence reports and a risk score that will need to be factored into the Fiscal Year 2024 Budget. Overall, the budget looks more positive than the first draft. Discussion followed.

Veteran's Navigator Roles and Boundaries

Anne introduced an overview of the overall requirements of the regional Veteran Navigator including data reporting to DHHS. Sarah provided a summary of the Veteran Navigator role and responsibilities in the region. Sarah reviewed the CCBHC handbook language regarding the Veteran Navigator requirement. Discussion revolved around who could fulfill the roles and responsibilities for the CCBHC requirement. If the CCBHC is employing their own Veteran Navigator instead of utilizing the PIHP

Veteran Navigator to fulfill the duties, data will be required to be reported to SWBMBH who needs to report to DHHS. Anne reported that SWMBH has received feedback from DHHS that we have been under reporting and that it needs to be corrected. Sarah and Anne discussed the need for a regional Veteran Navigator meeting to establish and discuss roles, responsibilities and required data that will need to be reported. The request was made to send Sarah and Anne the name of Veteran Navigators or staff we should work with to coordinate the meeting.

Fiscal Year 2024 Coordination Of Benefits (COB) Technical Specs

Anne Wickham reported as documented in the packet.

Electronic Visit Verification (EVV)

Natalie Spivak reported as documented in the packet noting EVV integration at the CMHSP level to occur March of 2024 with implementation scheduled for 10/1/24.

Fiscal Year 2024 DHHS-PIHP Agreement Template

Mila Todd reported as documented in the packet highlighting 12% Direct Care Wage, and Amendment 1 regarding Office of Inspector General compliance.

Fiscal Year 2024 PIHP-CMHSP Agreement Template

Mila Todd reviewed PIHP-CMHSP template, revisions and additions (139 pages with 324 revisions).

Certified Community Behavioral Health Clinics (CCBHC)

Ella Philander noted next CCBHC meeting in November and currently coordinating with new CCBHC providers. Ella to share access CCBHC access with CMHSPs.

Contingent Revenue

Ella Philander reviewed contingent revenue as documented noting 7.5 million available and roles in achieving it. Michelle Jacobs to email document to group. Discussion followed.

Michigan Early Childhood Court Expansion

Alena Lacey reported as documented in the packet.

Contingent Revenue Healthcare Effectiveness Data and Information Set (HEDIS) Measure Tip Sheets

Alena Lacey reported as documented in the packet.

Center for Medicaid Services and State of Michigan Audit

Brad Casemore informed the group that the Center for Medicaid Services (CMS) informed the State of Michigan the results of their audit with a projected 27 million take back, 600,000 from SWMBH. CMS plans a retrospective audit which could result in further take backs.

Adjourned

Meeting adjourned at 12:05 pm

Board Ends Metric 10: Motion Requested – The Ends Metric is Met

Metric: SWMBH will meet or exceed FY23 contractual Critical Incident Reporting timeliness and efficiency benchmarks utilizing the new DHHS Customer Management System (CRM)

Description: As of 10/1/2022, DHHS is requiring PIHP's to report through its new CRM system. The PIHP must meet the timeliness reporting standards to DHHS of: Immediate Events – 48 hours after becoming aware of the incident, Sentinel Events and Critical Incidents – 30 days after the end of the month in which the event occurred. The new CRM system requires that the PIHP provides timely updates as requested/assigned by DHHS.

Deliverable/Goal:

- a. SWMBH will submit all required incidents, meeting the identified benchmarks for Immediate, Sentinel and Critical Events. Final status will be provided through DHHS annual review results
- b. SWMBH will provide annual CI site review audits on CMHSP's to ensure; timely reporting of Critical Incidents, appropriate documentation, involving the appropriate personnel, and using the information to address quality of care at their sites.
- c. SWMBH will convene the internal Immediate/Sentinel Event review task force, as needed; to ensure root cause analysis and other required elements were in compliance with contractual policy standards.

Results: **Metric Achieved**

- a. 225 incidents reported in FY 2023. Of those, 4 were reported outside of the reporting timeframe but all 4 were reported late because the CMH was not immediately aware of the deaths.
- b. All 8 site reviews were completed in FY 2023 which encompassed a review of the critical incidents- timeliness of reporting, appropriate documentation, and thorough Root Cause Analysis (RCA) process.
- c. No internal task force meetings were needed in FY 2023 as there were no immediate incidents that directly impacted SWMBH. SWMBH did however partner and work with some CMHs for a more in-depth review of some Sentinel Events.

Board Ends Metric 14: Motion Requested – The Ends Metric is Met

Metric: 2023 Health Service Advisory Group (HSAG) External Quality Compliance Review (EQR) Results and Improvement Strategies

Description: As directed by the 2023 MDHHS PIHP contract Attachment P 7.7.1.1 – Amendment 1 – Medicaid Managed Specialty Supports Services/Programs, the PIHP must adhere to annual audits of the following categories: Member Rights, Emergency Services, Availability of Services, Assurances and Capacity of Services, Coordination of Care, Provider Selection, Confidentiality, Grievance and Appeals System, Sub contractual Delegation, Practice Guidelines, Health Information Systems and Quality Assessment and Performance Improvement Programs.

Deliverable/Goal:

All standards or corrective action plans reviewed, will receive a score of 90% compliance, or designation that the standard has been “Met” or “Accepted” or SWMBH will be within the *top 2* scoring Michigan PIHP’s.

Results: **Metric Achieved**

- EQR HSAG Review Occurred on 8/15/23
- Final Report received 10/20/23
- **32/33 corrective action plans received a designation that the standard has been “Met” or “Accepted”**

Southwest Michigan

BEHAVIORAL HEALTH

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|---|--------------------------------------|---|--|
| Section: Board Policy – Executive Limitations | | Policy Number: BEL-006 | Pages: 2 |
| Subject: Investments | | Required By: Policy Governance | Accountability: SWMBH Board |
| Application: <input type="checkbox"/> SWMBH Governance Board <input checked="" type="checkbox"/> SWMBH EO | | | Required Reviewer: SWMBH Board |
| Effective Date: 02.14.2014 | Last Review Date: 10.13.23 | Past Review Dates: 2.13.15, 2.12.16, 2.10.17, 2.9.18, 6.14.19, 6.12.20, 7.09.21, 6.10.22 | |

I. **PURPOSE:**

To establish a policy guiding investments.

II. **POLICY:**

The EO shall not cause or allow investment strategies or decisions that pursue a high rate of interest at the expense of safety and liquidity.

III. **STANDARDS:**

The Executive Officer shall not

1. Make investment decisions without consultation and guidance with an independent qualified investment advisor.
2. Ignore these priority values in investment decisions:
 - Preservation of principal
 - Generation of income
 - Long term growth of principal
 - Protection from bank failures
3. Invest or hold capital in insecure instruments except where necessary to facilitate ease in operational transactions.
4. Invest without establishing a comparative benchmark to demonstrate investment performance.



Executive Limitations
Monitoring to Assure Executive Performance
Board Date November 10, 2023

Policy Number: BEL-010

Policy Name: Regional Entity 501 (c) 3 Representation

Review Period October 2022 – September 2023

Assigned Reviewer: Sherii Sherban

PURPOSE

To define the SWMBH Executive Officer role and responsibilities in conjunction with SWMBH MCHE membership.

II. POLICY

1. The SWMBH Board has approved SWMBH becoming a Member of MCHE; and
2. The EO of SWMBH is hereby authorized to serve as SWMBH's representative and a Director of the MCHE Board, the latter being subject to the approval of the Members of MCHE in accordance with its Bylaws; and
3. The EO is hereby authorized and directed to execute and deliver any and all instruments, certificates, agreements, and other documents necessary for SWMBH to hold a membership interest in MCHE; and
4. The SWMBH Board will evaluate on at least an annual basis in October of each year whether SWMBH will continue to hold a membership interest in MCHE or withdraw from such membership.

III. STANDARDS

Accordingly, the Executive Officer as SWMBH representative to MCHE shall:

1. Provide semi-annual written MCHE status reports to the SWMBH Board in April and October.
EO Response: The EO presented written reports to the Board in April and October of 2023.
2. Provide verbal reports to the SWMBH Board if there are items of importance which in the Executive Officer's judgment materially affect favorably or unfavorably SWMBH's core roles, strategy, or finances.
EO Response: There were no items of these types during this Policy review period.

3. Present MCHE Articles of Incorporation revisions to the Board prior to voting on them.

EO Response: There were no MCHE Articles of Incorporation revisions during this Policy review period.

4. Present MCHE Bylaws revisions to the Board prior to voting on them and after the adoption of them by MCHE Board.

EO Response: There were no MCHE Bylaws revisions during this Policy review period.

5. Assure that total direct annual costs payable to MCHE shall not exceed \$5,000 absent prior official approval of the Board except for group purchases which in the EO's judgement are required and have more favorable terms though MCHE than an independent purchase by SWMBH. Adhere to the Board standard that total direct fiscal year annual costs payable to MCHE shall not exceed \$5,000, absent prior official approval of the Board.

EO Response: The costs payable to MCHE were within the above Policy parameters.

Motion Requested:

- The Executive Officer is in compliance with this Policy and no revisions to the Policy are necessary.

Southwest Michigan

BEHAVIORAL HEALTH

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| Section: Board Policy – Executive Limitations | | Policy Number: BEL-010 | Pages: 1 |
| Subject: Regional Entity 501 (c)(3) Representation | | Required By: Policy Governance | Accountability: SWMBH Board |
| Application: <input checked="" type="checkbox"/> SWMBH Governance Board <input checked="" type="checkbox"/> SWMBH EO | | | Required Reviewer: SWMBH Board |
| Effective Date: 02.13.2015 | Last Review Date: 11/11/22 | Past Review Dates: 2.13.15, 3.11.16, 10.14.16, 10.13.17, 10.12.18, 11.8.19, 12.11.20, 11/12/21 | |

I. **PURPOSE:**

To define the SWMBH Executive Officer role and responsibilities in conjunction with SWMBH MCHE membership.

II. **POLICY:**

1. The SWMBH Board has approved SWMBH becoming a member of MCHE; and
2. the EO of SWMBH is hereby authorized to serve as SWMBH's representative and a Director of the MCHE Board, the latter being subject to the approval of the Board Members of MCHE in accordance with its Bylaws; and
3. the EO is hereby authorized and directed to execute and deliver any and all instruments, certificates, agreements, and other documents necessary for SWMBH to hold a membership interest in MCHE; and
4. the SWMBH Board will evaluate on at least an annual basis in October of each year whether SWMBH will continue to hold a membership interest in MCHE or withdraw from such membership.

III. **STANDARDS:**

Accordingly, the Executive Officer as SWMBH representative to MCHE shall:

1. Provide semi-annual written MCHE status reports to the SWMBH Board in April and October; and
2. Provide verbal reports to the SWMBH Board if there are MCHE related items of importance which in the Executive Officer's judgment materially affect favorably or unfavorably SWMBH's core roles, strategy, or finances; and
3. Present MCHE Articles of Incorporation revisions to the Board prior to voting on them; and
4. Present MCHE Bylaws revisions to the Board prior to voting on them and also after the adoption of them by MCHE Board; and
5. Assure that total direct fiscal year annual costs payable to MCHE shall not exceed \$5,000, absent prior official approval of the Board except for group purchases which in the EO's judgement are required and have more favorable terms through MCHE than an independent purchase by SWMBH. In the event of an urgent payment required, EO shall contact SWMBH Board Chair for guidance.

Southwest Michigan

BEHAVIORAL HEALTH

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| Section: Board Policy – Executive Limitations | | Policy Number: EO-002 | Pages: 2 |
| Subject: Monitoring of Executive Officer Performance | | Required By: Policy Governance | Accountability: SWMBH Board |
| Application: <input type="checkbox"/> SWMBH Governance Board <input checked="" type="checkbox"/> SWMBH EO | | | Required Reviewer: SWMBH Board |
| Effective Date: 03.14.14 | Last Review Date: 11.11.22 | Past Review Dates: 07.11.2014, 03.13.15, 05.13.16 11.11.16, 11.10.17, 11.9.18, 10.11.19, 11.13.20, 11.12.21 | |

I. PURPOSE:

To ensure Executive Officer performance is monitored and evaluated.

II. POLICY:

Monitoring Executive Officer, EO, performance is synonymous with monitoring organizational performance against Board policies on Ends and on Executive Limitations. Any evaluation of EO performance, formal or informal, may be derived from these monitoring data.


III. STANDARDS:


Accordingly,

1. The purpose of monitoring is to determine the degree to which Board policies are being fulfilled. Information that does not do this will not be considered to be monitoring.
2. A given policy may be monitored in one or more of three ways; with a balance of using all of the three types of monitoring:
 - a. Internal report: Disclosure of compliance information to the Board from the Executive Officer.
 - b. External report: Discovery of compliance information by a disinterested, external auditor, inspector or judge who is selected by and reports directly to the Board. Such reports must assess Executive Officer performance only against policies of the Board, not those of the external party unless the Board has previously indicated that party's opinion to be the standard.
 - c. Direct Board inspection: Discovery of compliance information by a Board Member, a Committee or the Board as a whole. This is a Board inspection of documents, activities or circumstances directed by the Board which allows a "prudent person" test of policy compliance.
3. Upon the choice of the Board, any policy can be monitored by any method at any time. For regular monitoring, however, each Ends and Executive Limitations policy will be classified by the Board according to frequency and method.
 - a. Internal
 - b. External

c. Direct Inspection

4. Each November the Board will have a formal evaluation of the EO. This evaluation will consider monitoring data as defined here and as it has appeared over the calendar year.
5. The Executive Committee, (Chair, Vice Chair, and Secretary), will take data and information from the bulleted documents below upon which the annual performance of the EO will be evaluated. The overall evaluation consists of compliance with Executive Limitations Policies, Ends Interpretation and Ends Monitoring reports and supporting documentation, (as per the Board developed schedule), and follow through on Board requests, (what we ask for in subsequent meetings and what we want to see on the agendas). For the performance review the following should be documents given the Executive Committee at least one month prior, (October), to the Board EO evaluation, (November).
 - Minutes of all meetings
 - Ends Monitoring reports for the past year along with the Ends Interpretation for each Ends Monitoring report
 - Any supporting Ends documentation
 - Ends Monitoring Calendar
 - Other policies monitoring calendar

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| 1 |  Southwest Michigan Behavioral Health Summary Income Statement For the Fiscal YTD Period Ended 9/30/2023 | | | | | | | | | | | |
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| 4 | | Total Region | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | Pivotal of St. Joseph | Van Buren MHA |
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| 32 |  Southwest Michigan Behavioral Health Summary Income Statement For the Fiscal YTD Period Ended 9/30/2023 | | | | | | | | | | | |
| 33 | | | | | | | | | | | | |
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| 35 | | Total Region | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | Pivotal of St. Joseph | Van Buren MHA |
| 36 | | | | | | | | | | | | |
| 37 | | Healthy Michigan Plan (HMP) | | | | | | | | | | |
| 38 | Contract Revenue | \$ 52,911,240 | \$ 12,804,740 | \$ 40,106,500 | \$ 2,218,661 | \$ 8,628,380 | \$ 2,077,160 | \$ 8,143,009 | \$ 2,689,020 | \$ 10,142,829 | \$ 2,034,795 | \$ 4,172,645 |
| 39 | Budget v Actual | \$ 3,729,698 | \$ 3,371,856 | \$ 357,842 | \$ 220,137 | \$ 907,117 | \$ 209,338 | \$ 797,012 | \$ 345,219 | \$ (1,475,322) | \$ (1,065,265) | \$ 419,606 |
| 40 | % Variance - Fav / (Unfav) | 7.6% | 35.7% | 0.9% | 11.0% | 11.7% | 11.2% | 10.8% | 14.7% | -12.7% | -34.4% | 11.2% |
| 41 | | | | | | | | | | | | |
| 42 | Healthcare Cost | \$ 40,447,873 | \$ 13,765,972 | \$ 26,681,902 | \$ 1,707,449 | \$ 5,463,166 | \$ 1,688,120 | \$ 7,249,402 | \$ 2,002,899 | \$ 4,054,490 | \$ 1,578,762 | \$ 2,937,614 |
| 43 | Budget v Actual | \$ (6,510,564) | \$ (5,434,828) | \$ (1,075,736) | \$ (359,254) | \$ (1,654,261) | \$ 873,542 | \$ (1,200,836) | \$ (1,004,805) | \$ 1,509,503 | \$ 1,433,312 | \$ (672,937) |
| 44 | % Variance - Fav / (Unfav) | -19.2% | -65.2% | -4.2% | -26.6% | -43.4% | 34.1% | -19.9% | -100.7% | 27.1% | 47.6% | -29.7% |
| 45 | MLR | 76.4% | 107.5% | 66.5% | 77.0% | 63.3% | 81.3% | 89.0% | 74.5% | 40.0% | 77.6% | 70.4% |
| 46 | | | | | | | | | | | | |
| 47 | Managed Care Administration | \$ 3,393,535 | \$ 1,022,898 | \$ 2,370,637 | \$ 224,485 | \$ 489,338 | \$ 128,891 | \$ 592,893 | \$ 164,350 | \$ 244,562 | \$ 217,253 | \$ 308,866 |
| 48 | Budget v Actual | \$ (432,548) | \$ 279,573 | \$ (712,121) | \$ (54,309) | \$ (196,053) | \$ 8,678 | \$ (105,735) | \$ (28,793) | \$ (47,299) | \$ (139,965) | \$ (148,644) |
| 49 | % Variance - Fav / (Unfav) | -14.6% | 21.5% | -42.9% | -31.9% | -66.8% | 6.3% | -21.7% | -21.2% | -24.0% | -181.1% | -92.8% |
| 50 | ACR | 7.7% | 2.3% | 5.4% | 11.6% | 8.2% | 7.1% | 7.6% | 7.6% | 5.7% | 12.1% | 9.5% |
| 51 | | | | | | | | | | | | |
| 52 | Total Contract Cost | \$ 43,841,409 | \$ 14,788,869 | \$ 29,052,539 | \$ 1,931,934 | \$ 5,952,504 | \$ 1,817,010 | \$ 7,842,294 | \$ 2,167,249 | \$ 4,299,052 | \$ 1,796,015 | \$ 3,246,480 |
| 53 | Budget v Actual | \$ 36,898,297 | \$ 9,633,615 | \$ 27,264,681 | \$ 1,518,371 | \$ 4,102,190 | \$ 2,699,230 | \$ 6,535,723 | \$ 1,133,651 | \$ 5,761,256 | \$ 3,089,362 | \$ 2,424,899 |
| 54 | % Variance - Fav / (Unfav) | -18.8% | -53.5% | -6.6% | -27.2% | -45.1% | 32.7% | -20.0% | -91.2% | 25.4% | 41.9% | -33.9% |
| 55 | | | | | | | | | | | | |
| 56 | | | | | | | | | | | | |
| 57 | Net before Settlement | \$ 9,069,831 | \$ (1,984,130) | \$ 11,053,961 | \$ 286,727 | \$ 2,675,876 | \$ 260,150 | \$ 300,715 | \$ 521,771 | \$ 5,843,777 | \$ 238,780 | \$ 926,165 |
| 58 | Budget v Actual | \$ (3,213,414) | \$ (1,783,399) | \$ (1,430,015) | \$ (193,427) | \$ (943,197) | \$ 1,091,558 | \$ (509,560) | \$ (688,378) | \$ (13,119) | \$ 228,082 | \$ (401,975) |
| 59 | % Variance - Fav / (Unfav) | -26.2% | 888.5% | -11.5% | -40.3% | -26.1% | -131.3% | -62.9% | -56.9% | -0.2% | 2132.0% | -30.3% |
| 60 | Note: HMP Savings can be applied to Medicaid cost savings or ISF | | | | | | | | | | | |
| 61 | Date: 11/1/2023 | | | | | | | | | | | |

| | E | F | H | J | K | M | N | O | P | Q | R | S | |
|----|--|--------------|--------------|---------------|-------------------|---------------------------|-----------------------------|-----------|----------------|--------------------------|-------------------------|-----------------------|---------------|
| 1 | Southwest Michigan Behavioral Health | | | Mos in Period | | | | | | | | | |
| 2 | For the Fiscal YTD Period Ended 9/30/2023 | | | P12FYTD22 | | 12 | | | | | | | |
| 3 | (For Internal Management Purposes Only) | | | | | | | | | | | | |
| 4 | INCOME STATEMENT | | | TOTAL | Medicaid Contract | Healthy Michigan Contract | Opioid Health Home Contract | CCBHC | MI Health Link | MH Block Grant Contracts | SA Block Grant Contract | SA PA2 Funds Contract | SWMBH Central |
| 5 | | | | | | | | | | | | | |
| 6 | REVENUE | | | | | | | | | | | | |
| 17 | Contract Revenue | 354,764,113 | 249,521,792 | 52,911,240 | 1,994,614 | 37,300,854 | 2,140,439 | 1,059,400 | 8,053,641 | 1,782,132 | - | - | |
| 18 | DHHS Incentive Payments | 442,125 | 442,125 | - | - | - | - | - | - | - | - | - | |
| 19 | Grants and Earned Contracts | - | - | - | - | - | - | - | - | - | - | - | |
| 20 | Interest Income - Working Capital | 630,551 | - | - | - | - | - | - | - | - | - | 630,551 | |
| 21 | Interest Income - ISF Risk Reserve | 245,562 | - | - | - | - | - | - | - | - | - | 245,562 | |
| 22 | Local Funds Contributions | 1,289,352 | - | - | - | - | - | - | - | - | - | 1,289,352 | |
| 23 | Other Local Income | 3,194 | - | - | - | - | - | - | - | - | - | 3,194 | |
| 24 | | | | | | | | | | | | | |
| 25 | TOTAL REVENUE | 357,374,896 | 249,963,917 | 52,911,240 | 1,994,614 | 37,300,854 | 2,140,439 | 1,059,400 | 8,053,641 | 1,782,132 | 2,168,659 | | |
| 26 | | | | | | | | | | | | | |
| 27 | EXPENSE | | | | | | | | | | | | |
| 28 | Healthcare Cost | | | | | | | | | | | | |
| 29 | Provider Claims Cost | 28,459,018 | 5,351,363 | 9,940,805 | 1,339,767 | - | 2,358,248 | 694,287 | 7,101,589 | 1,672,958 | - | - | |
| 30 | CMHP Subcontracts, net of 1st & 3rd party | 298,772,441 | 237,232,532 | 26,681,902 | - | 34,183,004 | 101,160 | - | 573,843 | - | - | - | |
| 31 | Insurance Provider Assessment Withhold (IPA) | 3,551,588 | 2,459,305 | 1,092,283 | - | - | - | - | - | - | - | - | |
| 32 | Medicaid Hospital Rate Adjustments | 5,818,428 | 3,085,544 | 2,732,884 | - | - | - | - | - | - | - | - | |
| 33 | MHL Cost in Excess of Medicare FFS Cost | - | 390,323 | - | - | - | (390,323) | - | - | - | - | - | |
| 34 | | | | | | | | | | | | | |
| 35 | Total Healthcare Cost | 336,601,475 | 248,519,068 | 40,447,873 | 1,339,767 | 34,183,004 | 2,069,085 | 694,287 | 7,675,432 | 1,672,958 | - | - | |
| 36 | Medical Loss Ratio (HCC % of Revenue) | 94.8% | 99.4% | 76.4% | 67.2% | 91.6% | 96.7% | | 95.3% | 93.9% | | | |
| 37 | | | | | | | | | | | | | |
| 39 | Purchased Professional Services | 368,160 | - | - | - | - | - | - | - | - | 368,160 | | |
| 40 | Administrative and Other Cost | 9,499,003 | - | - | - | - | - | 365,113 | 88,815 | - | 9,048,351 | | |
| 42 | Depreciation | 4,292 | - | - | - | - | - | - | - | - | 4,292 | | |
| 43 | Functional Cost Reclassification | - | - | - | - | - | - | - | - | - | - | - | |
| 44 | Allocated Indirect Pooled Cost | (0) | - | - | - | - | - | - | - | - | (3,275) | | |
| 45 | Delegated Managed Care Admin | 22,248,377 | 19,875,079 | 2,370,637 | - | - | 2,661 | - | - | - | - | - | |
| 46 | Apportioned Central Mgd Care Admin | (0) | 6,703,006 | 1,022,898 | 37,421 | 954,755 | 68,693 | 29,590 | 289,394 | - | (9,105,756) | | |
| 47 | | | | | | | | | | | | | |
| 48 | Total Administrative Cost | 32,119,833 | 26,578,085 | 3,393,535 | 37,421 | 954,755 | 71,354 | 394,702 | 378,208.63 | - | 311,772 | | |
| 49 | Admin Cost Ratio (MCA % of Total Cost) | 8.7% | 9.7% | 7.7% | 2.7% | 2.7% | 3.3% | | 4.7% | 0.0% | 2.5% | | |
| 50 | | | | | | | | | | | | | |
| 51 | Local Funds Contribution | 1,289,352 | - | - | - | - | - | - | - | - | 1,289,352 | | |
| 53 | | | | | | | | | | | | | |
| 54 | TOTAL COST after apportionment | 370,010,660 | 275,097,153 | 43,841,409 | 1,377,188 | 35,137,759 | 2,140,439 | 1,088,990 | 8,053,640 | 1,672,958 | 1,601,124 | | |
| 55 | | | | | | | | | | | | | |
| 56 | NET SURPLUS before settlement | (12,635,764) | (25,133,235) | 9,069,831 | 617,426 | 2,163,095 | - | (29,590) | 0 | 109,175 | 567,534 | | |
| 57 | Net Surplus (Deficit) % of Revenue | -3.5% | -10.1% | 17.1% | 31.0% | 5.8% | 0.0% | -2.8% | 0.0% | 6.1% | 26.2% | | |
| 59 | Prior Year Savings | 22,226,918 | 21,215,616 | 1,011,302 | - | - | - | - | - | - | - | - | |
| 60 | Change in PA2 Fund Balance | (109,175) | - | - | - | - | - | - | - | (109,175) | - | - | |
| 61 | ISF Risk Reserve Abatement (Funding) | (245,562) | - | - | - | - | - | - | - | - | (245,562) | - | |
| 62 | ISF Risk Reserve Deficit (Funding) | - | - | - | - | - | - | - | - | - | - | - | |
| 63 | CCBHC Supplemental Receivable (Payable) | (982,927) | - | - | - | (982,927) | - | - | - | - | - | - | |
| 64 | Settlement Receivable / (Payable) | (0) | 8,842,707 | (7,045,112) | (617,426) | (1,180,168) | - | - | (0) | - | - | - | |
| 65 | NET SURPLUS (DEFICIT) | 8,253,491 | 4,925,087 | 3,036,021 | - | - | - | (29,590) | - | - | 321,973 | | |
| 66 | HMP & Autism is settled with Medicaid | | | | | | | | | | | | |
| 67 | | | | | | | | | | | | | |
| 68 | SUMMARY OF NET SURPLUS (DEFICIT) | | | | | | | | | | | | |
| 69 | Prior Year Unspent Savings | - | - | - | - | - | - | - | - | - | - | - | |
| 70 | Current Year Savings | 6,163,514 | 3,127,493 | 3,036,021 | - | - | - | - | - | - | - | - | |
| 71 | Current Year Public Act 2 Fund Balance | - | - | - | - | - | - | - | - | - | - | - | |
| 72 | Local and Other Funds Surplus/(Deficit) | 2,089,977 | 1,797,594 | - | - | - | - | (29,590) | - | - | 321,973 | | |
| 73 | | | | | | | | | | | | | |
| 74 | NET SURPLUS (DEFICIT) | 8,253,491 | 4,925,087 | 3,036,021 | - | - | - | (29,590) | - | - | 321,973 | | |
| 75 | | | | | | | | | | | | | |

| | F | G | H | I | J | K | L | M | N | O | P | Q | R | |
|----|--|---|---|---------------|---------------|------------------|-------------|--------------|------------------|---------------|----------------------|----------------------------------|----------------|---------------|
| 1 | Southwest Michigan Behavioral Health | | | Mos in Period | | | | | | | | | | |
| 2 | For the Fiscal YTD Period Ended 9/30/2023 | | | 12 | | | | | | | | | | |
| 3 | (For Internal Management Purposes Only) | | | ok | | | | | | | | | | |
| 4 | INCOME STATEMENT | | | Total SWMBH | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | St Joseph CMHA | Van Buren MHA |
| 5 | | | | | | | | | | | | | | |
| 6 | Medicaid Specialty Services | | | | HCC% | | 80.4% | 87.5% | 83.9% | 82.8% | 85.3% | 86.9% | 86.5% | 85.2% |
| 7 | Subcontract Revenue | | | 249,521,792 | 17,562,215 | 231,959,578 | 11,536,128 | 48,445,819 | 13,633,144 | 45,879,553 | 14,685,165 | 61,751,815 | 12,501,675 | 23,526,279 |
| 8 | Incentive Payment Revenue | | | 442,125 | 279,042 | 163,083 | 3,706 | 41,830 | - | 95,308 | - | - | 22,239 | - |
| 9 | Contract Revenue | | | 249,963,917 | 17,841,256 | 232,122,661 | 11,539,834 | 48,487,649 | 13,633,144 | 45,974,861 | 14,685,165 | 61,751,815 | 12,523,914 | 23,526,279 |
| 10 | | | | | | | | | | | | | | |
| 11 | External Provider Cost | | | 197,342,987 | 5,351,363 | 191,991,624 | 5,464,745 | 38,589,095 | 9,049,273 | 34,896,744 | 11,575,985 | 60,646,493 | 14,274,961 | 17,494,328 |
| 12 | Internal Program Cost | | | 46,711,537 | - | 46,711,537 | 4,572,251 | 10,329,367 | 3,067,399 | 12,049,772 | 4,934,421 | 2,399,267 | 937,199 | 8,421,861 |
| 13 | SSI Reimb. 1st/3rd Party Cost Offset | | | (1,369,468) | - | (1,369,468) | (14,581) | (540,205) | - | (118,823) | - | (601,281) | (828) | (93,750) |
| 14 | Insurance Provider Assessment Withhold (IPA) | | | 5,544,849 | 5,544,849 | - | - | - | - | - | - | - | - | - |
| 15 | MHL Cost in Excess of Medicare FFS Cost | | | 384,732 | 384,732 | - | - | - | - | - | - | - | - | - |
| 16 | Total Healthcare Cost | | | 248,614,637 | 11,280,944 | 237,333,692 | 10,022,415 | 48,378,257 | 12,116,673 | 46,827,693 | 16,510,406 | 62,444,479 | 15,211,332 | 25,822,438 |
| 17 | Medical Loss Ratio (HCC % of Revenue) | | | 99.5% | 63.2% | 102.2% | 86.9% | 99.8% | 88.9% | 101.9% | 112.4% | 101.1% | 121.5% | 109.8% |
| 18 | | | | | | | | | | | | | | |
| 19 | Managed Care Administration | | | 26,580,746 | 6,703,006 | 19,877,740 | 1,317,688 | 4,366,505 | 1,105,668 | 3,889,287 | 1,398,934 | 3,802,848 | 1,487,094 | 2,509,717 |
| 20 | Admin Cost Ratio (MCA % of Total Cost) | | | 9.7% | 2.4% | 7.2% | 11.6% | 8.3% | 8.4% | 7.7% | 7.8% | 5.7% | 8.9% | 8.9% |
| 21 | | | | | | | | | | | | | | |
| 22 | Contract Cost | | | 275,195,383 | 17,983,950 | 257,211,433 | 11,340,103 | 52,744,762 | 13,222,341 | 50,716,980 | 17,909,340 | 66,247,327 | 16,698,425 | 28,332,155 |
| 23 | Net before Settlement | | | (25,231,465) | (142,694) | (25,088,772) | 199,732 | (4,257,113) | 410,803 | (4,742,119) | (3,224,175) | (4,495,512) | (4,174,511) | (4,805,876) |
| 24 | | | | | | | | | | | | | | |
| 25 | Prior Year Savings | | | 21,215,616 | 21,215,616 | - | - | - | - | - | - | - | - | - |
| 26 | Internal Service Fund Risk Reserve | | | - | - | - | - | - | - | - | - | - | - | - |
| 27 | Contract Settlement / Redistribution | | | 8,842,707 | (16,246,065) | 25,088,772 | (199,732) | 4,257,113 | (410,803) | 4,742,119 | 3,224,175 | 4,495,512 | 4,174,511 | 4,805,876 |
| 28 | Net after Settlement | | | 4,826,857 | 4,826,857 | (0) | - | - | - | - | - | - | - | - |
| 29 | | | | | | | | | | | | | | |
| 30 | Eligibles and PMPM | | | | | | | | | | | | | |
| 31 | Average Eligibles | | | 182,587 | 182,587 | 182,587 | 10,116 | 34,321 | 10,767 | 35,432 | 10,685 | 47,843 | 15,072 | 18,351 |
| 32 | Revenue PMPM | | | \$ 114.08 | \$ 8.14 | \$ 105.94 | \$ 95.06 | \$ 117.73 | \$ 105.52 | \$ 108.13 | \$ 114.53 | \$ 107.56 | \$ 69.24 | \$ 106.83 |
| 33 | Expense PMPM | | | \$ 125.60 | \$ 8.21 | \$ 117.39 | \$ 93.42 | \$ 128.07 | \$ 102.34 | \$ 119.68 | \$ 139.68 | \$ 115.39 | \$ 92.33 | \$ 128.66 |
| 34 | Margin PMPM | | | \$ (11.52) | \$ (0.07) | \$ (11.45) | \$ 1.65 | \$ (10.34) | \$ 3.18 | \$ (11.15) | \$ (25.15) | \$ (7.83) | \$ (23.08) | \$ (21.82) |
| 35 | | | | | | | | | | | | | | |
| 36 | Medicaid Specialty Services | | | | | | | | | | | | | |
| 37 | Budget v Actual | | | | | | | | | | | | | |
| 38 | | | | | | | | | | | | | | |
| 39 | Eligible Lives (Average Eligibles) | | | | | | | | | | | | | |
| 40 | Actual | | | 182,587 | 182,587 | 182,587 | 10,116 | 34,321 | 10,767 | 35,432 | 10,685 | 47,843 | 15,072 | 18,351 |
| 41 | Budget | | | 174,379 | 174,379 | 174,379 | 9,423 | 33,008 | 10,297 | 33,586 | 10,237 | 45,533 | 14,354 | 17,941 |
| 42 | Variance - Favorable / (Unfavorable) | | | 8,208 | 8,208 | 8,208 | 693 | 1,313 | 470 | 1,846 | 448 | 2,310 | 718 | 410 |
| 43 | % Variance - Fav / (Unfav) | | | 4.7% | 4.7% | 4.7% | 7.4% | 4.0% | 4.6% | 5.5% | 4.4% | 5.1% | 5.0% | 2.3% |
| 44 | | | | | | | | | | | | | | |
| 45 | Contract Revenue before settlement | | | | | | | | | | | | | |
| 46 | Actual | | | 249,963,917 | 17,841,256 | 232,122,661 | 11,539,834 | 48,487,649 | 13,633,144 | 45,974,861 | 14,685,165 | 61,751,815 | 12,523,914 | 23,526,279 |
| 47 | Budget | | | 262,358,108 | 25,505,868 | 236,852,241 | 10,118,446 | 44,344,688 | 12,691,642 | 41,492,811 | 12,923,279 | 76,597,273 | 17,119,834 | 21,564,267 |
| 48 | Variance - Favorable / (Unfavorable) | | | (12,394,191) | (7,664,611) | (4,729,580) | 1,421,388 | 4,142,961 | 941,502 | 4,482,050 | 1,761,886 | (14,845,457) | (4,595,920) | 1,962,012 |
| 49 | % Variance - Fav / (Unfav) | | | -4.7% | -30.1% | -2.0% | 14.0% | 9.3% | 7.4% | 10.8% | 13.6% | -19.4% | -26.8% | 9.1% |
| 50 | | | | | | | | | | | | | | |
| 51 | Healthcare Cost | | | | | | | | | | | | | |
| 52 | Actual | | | 248,614,637 | 11,280,944 | 237,333,692 | 10,022,415 | 48,378,257 | 12,116,673 | 46,827,693 | 16,510,406 | 62,444,479 | 15,211,332 | 25,822,438 |
| 53 | Budget | | | 211,956,823 | 10,578,775 | 201,378,049 | 8,936,709 | 38,875,474 | 12,482,820 | 40,879,137 | 12,334,873 | 53,057,860 | 14,458,335 | 20,352,841 |
| 54 | Variance - Favorable / (Unfavorable) | | | (36,657,813) | (702,170) | (35,955,644) | (1,085,706) | (9,502,783) | 366,147 | (5,948,557) | (4,175,533) | (9,386,619) | (752,997) | (5,469,597) |
| 55 | % Variance - Fav / (Unfav) | | | -17.3% | -6.6% | -17.9% | -12.1% | -24.4% | 2.9% | -14.6% | -33.9% | -17.7% | -5.2% | -26.9% |
| 56 | | | | | | | | | | | | | | |
| 57 | Managed Care Administration | | | | | | | | | | | | | |
| 58 | Actual | | | 26,580,746 | 6,703,006 | 19,877,740 | 1,317,688 | 4,366,505 | 1,105,668 | 3,889,287 | 1,398,934 | 3,802,848 | 1,487,094 | 2,509,717 |
| 59 | Budget | | | 22,674,019 | 8,572,774 | 14,101,244 | 1,128,039 | 3,011,327 | 461,035 | 3,133,061 | 1,675,271 | 2,680,686 | 571,906 | 1,439,920 |
| 60 | Variance - Favorable / (Unfavorable) | | | (3,906,727) | 1,869,769 | (5,776,496) | (189,649) | (1,355,178) | (644,632) | (756,226) | 276,337 | (1,122,162) | (915,188) | (1,069,797) |
| 61 | % Variance - Fav / (Unfav) | | | -17.2% | 21.8% | -41.0% | -16.8% | -45.0% | -139.8% | -24.1% | 16.5% | -41.9% | -160.0% | -74.3% |
| 62 | | | | | | | | | | | | | | |
| 63 | Total Contract Cost | | | | | | | | | | | | | |
| 64 | Actual | | | 275,195,383 | 17,983,950 | 257,211,433 | 11,340,103 | 52,744,762 | 13,222,341 | 50,716,980 | 17,909,340 | 66,247,327 | 16,698,425 | 28,332,155 |
| 65 | Budget | | | 234,630,842 | 19,151,549 | 215,479,293 | 10,064,748 | 41,886,801 | 12,943,855 | 44,012,197 | 14,010,144 | 55,738,546 | 15,030,241 | 21,792,761 |
| 66 | Variance - Favorable / (Unfavorable) | | | (40,564,541) | 1,167,599 | (41,732,140) | (1,275,355) | (10,857,961) | (278,486) | (6,704,783) | (3,899,196) | (10,508,781) | (1,668,184) | (6,539,394) |
| 67 | % Variance - Fav / (Unfav) | | | -17.3% | 6.1% | -19.4% | -12.7% | -25.9% | -2.2% | -15.2% | -27.8% | -18.9% | -11.1% | -30.0% |
| 68 | | | | | | | | | | | | | | |
| 69 | Net before Settlement | | | | | | | | | | | | | |
| 70 | Actual | | | (25,231,465) | (142,694) | (25,088,772) | 199,732 | (4,257,113) | 410,803 | (4,742,119) | (3,224,175) | (4,495,512) | (4,174,511) | (4,805,876) |
| 71 | Budget | | | 27,727,266 | 6,354,319 | 21,372,948 | 53,698 | 2,457,887 | (252,213) | (2,519,386) | (1,086,864) | 20,858,727 | 2,089,593 | (228,494) |
| 72 | Variance - Favorable / (Unfavorable) | | | (52,958,732) | (6,497,012) | (46,461,719) | 146,034 | (6,715,000) | 663,016 | (2,222,733) | (2,137,311) | (25,354,239) | (6,264,104) | (4,577,382) |
| 73 | | | | -191.0% | -102.2% | -217.4% | 272.0% | -273.2% | -262.9% | 88.2% | 196.6% | -121.6% | -299.8% | 2003.3% |
| 74 | | | | | | | | | | | | | | |

| | F | G | H | I | J | K | L | M | N | O | P | Q | R | | | | | | | | |
|-----|--|---|---|---------------|---------------|------------------|------------|--------------|------------------|---------------|----------------------|----------------------------------|----------------|---------------|--|------|--|-------|--|------|--|
| 1 | Southwest Michigan Behavioral Health | | | Mos in Period | | | | | | | | | | | | | | | | | |
| 2 | For the Fiscal YTD Period Ended 9/30/2023 | | | 12 | | | | | | | | | | | | | | | | | |
| 3 | (For Internal Management Purposes Only) | | | ok | | | | | | | | | | | | | | | | | |
| 4 | INCOME STATEMENT | | | Total SWMBH | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | St Joseph CMHA | Van Buren MHA | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | | | | | |
| 75 | Healthy Michigan Plan | | | HCC% | | 13.7% | | 9.8% | | 11.7% | | 12.8% | | 10.4% | | 9.6% | | 12.4% | | 9.7% | |
| 76 | Contract Revenue | | | 52,911,240 | 12,804,740 | 40,106,500 | 2,218,661 | 8,628,380 | 2,077,160 | 8,143,009 | 2,689,020 | 10,142,829 | 2,034,795 | 4,172,645 | | | | | | | |
| 77 | | | | | | | | | | | | | | | | | | | | | |
| 78 | External Provider Cost | | | 25,502,873 | 9,940,805 | 15,562,069 | 663,002 | 2,248,323 | 584,429 | 4,202,991 | 745,832 | 3,936,608 | 1,525,441 | 1,655,443 | | | | | | | |
| 79 | Internal Program Cost | | | 11,119,833 | - | 11,119,833 | 1,044,447 | 3,214,843 | 1,103,691 | 3,046,410 | 1,257,067 | 117,882 | 53,321 | 1,282,171 | | | | | | | |
| 80 | SSI Reimb, 1st/3rd Party Cost Offset | | | - | - | - | - | - | - | - | - | - | - | - | | | | | | | |
| 81 | Insurance Provider Assessment Withhold (IPA) | | | 3,825,167 | 3,825,167 | - | - | - | - | - | - | - | - | - | | | | | | | |
| 82 | Total Healthcare Cost | | | 40,447,873 | 13,765,972 | 26,681,902 | 1,707,449 | 5,463,166 | 1,688,120 | 7,249,402 | 2,002,899 | 4,054,490 | 1,578,762 | 2,937,614 | | | | | | | |
| 83 | Medical Loss Ratio (HCC % of Revenue) | | | 76.4% | 107.5% | 66.5% | 77.0% | 63.3% | 81.3% | 89.0% | 74.5% | 40.0% | 77.6% | 70.4% | | | | | | | |
| 84 | | | | | | | | | | | | | | | | | | | | | |
| 85 | Managed Care Administration | | | 3,393,535 | 1,022,898 | 2,370,637 | 224,485 | 489,338 | 128,891 | 592,893 | 164,350 | 244,562 | 217,253 | 308,866 | | | | | | | |
| 86 | Admin Cost Ratio (MCA % of Total Cost) | | | 7.7% | 2.3% | 5.4% | 11.6% | 8.2% | 7.1% | 7.6% | 7.6% | 5.7% | 12.1% | 9.5% | | | | | | | |
| 87 | | | | | | | | | | | | | | | | | | | | | |
| 88 | Contract Cost | | | 43,841,409 | 14,788,869 | 29,052,539 | 1,931,934 | 5,952,504 | 1,817,010 | 7,842,294 | 2,167,249 | 4,299,052 | 1,796,015 | 3,246,480 | | | | | | | |
| 89 | Net before Settlement | | | 9,069,831 | (1,984,130) | 11,053,961 | 286,727 | 2,675,876 | 260,150 | 300,715 | 521,771 | 5,843,777 | 238,780 | 926,165 | | | | | | | |
| 90 | | | | | | | | | | | | | | | | | | | | | |
| 91 | Prior Year Savings | | | 1,011,302 | 1,011,302 | - | - | - | - | - | - | - | - | - | | | | | | | |
| 92 | Internal Service Fund Risk Reserve | | | - | - | - | - | - | - | - | - | - | - | - | | | | | | | |
| 93 | Contract Settlement / Redistribution | | | (7,045,112) | 4,008,849 | (11,053,961) | (286,727) | (2,675,876) | (260,150) | (300,715) | (521,771) | (5,843,777) | (238,780) | (926,165) | | | | | | | |
| 94 | Net after Settlement | | | 3,036,021 | 3,036,021 | - | - | - | - | - | - | - | - | - | | | | | | | |
| 95 | | | | | | | | | | | | | | | | | | | | | |
| 96 | Eligibles and PMPM | | | | | | | | | | | | | | | | | | | | |
| 97 | Average Eligibles | | | 81,154 | 81,154 | 81,154 | 4,146 | 15,818 | 3,871 | 14,830 | 4,966 | 23,531 | 6,235 | 7,758 | | | | | | | |
| 98 | Revenue PMPM | | | \$ 54.33 | \$ 13.15 | \$ 41.18 | \$ 44.59 | \$ 45.46 | \$ 44.72 | \$ 45.76 | \$ 45.12 | \$ 35.92 | \$ 27.20 | \$ 44.82 | | | | | | | |
| 99 | Expense PMPM | | | 45.02 | 15.19 | 29.83 | 38.83 | 31.36 | 39.12 | 44.07 | 36.37 | 15.22 | 24.01 | 34.87 | | | | | | | |
| 100 | Margin PMPM | | | \$ 9.31 | \$ (2.04) | \$ 11.35 | \$ 5.76 | \$ 14.10 | \$ 5.60 | \$ 1.69 | \$ 8.76 | \$ 20.70 | \$ 3.19 | \$ 9.95 | | | | | | | |
| 101 | | | | | | | | | | | | | | | | | | | | | |
| 102 | Healthy Michigan Plan | | | | | | | | | | | | | | | | | | | | |
| 103 | Budget v Actual | | | | | | | | | | | | | | | | | | | | |
| 104 | | | | | | | | | | | | | | | | | | | | | |
| 105 | Eligible Lives (Average Eligibles) | | | | | | | | | | | | | | | | | | | | |
| 106 | Actual | | | 81,154 | 81,154 | 81,154 | 4,146 | 15,818 | 3,871 | 14,830 | 4,966 | 23,531 | 6,235 | 7,758 | | | | | | | |
| 107 | Budget | | | 74,889 | 74,889 | 74,889 | 3,793 | 14,729 | 3,546 | 13,688 | 4,485 | 21,571 | 5,873 | 7,204 | | | | | | | |
| 108 | Variance - Favorable / (Unfavorable) | | | 6,265 | 6,265 | 6,265 | 353 | 1,088 | 325 | 1,142 | 481 | 1,959 | 362 | 554 | | | | | | | |
| 109 | % Variance - Fav / (Unfav) | | | 8.4% | 8.4% | 8.4% | 9.3% | 7.4% | 9.2% | 8.3% | 10.7% | 9.1% | 6.2% | 7.7% | | | | | | | |
| 110 | | | | | | | | | | | | | | | | | | | | | |
| 111 | Contract Revenue before settlement | | | | | | | | | | | | | | | | | | | | |
| 112 | Actual | | | 52,911,240 | 12,804,740 | 40,106,500 | 2,218,661 | 8,628,380 | 2,077,160 | 8,143,009 | 2,689,020 | 10,142,829 | 2,034,795 | 4,172,645 | | | | | | | |
| 113 | Budget | | | 49,181,542 | 9,432,884 | 39,748,658 | 1,998,525 | 7,721,263 | 1,867,822 | 7,345,997 | 2,343,801 | 11,618,151 | 3,100,060 | 3,753,039 | | | | | | | |
| 114 | Variance - Favorable / (Unfavorable) | | | 3,729,698 | 3,371,856 | 357,842 | 220,137 | 907,117 | 209,338 | 797,012 | 345,219 | (1,475,322) | (1,065,265) | 419,606 | | | | | | | |
| 115 | % Variance - Fav / (Unfav) | | | 7.6% | 35.7% | 0.9% | 11.0% | 11.7% | 11.2% | 10.8% | 14.7% | -12.7% | -34.4% | 11.2% | | | | | | | |
| 116 | | | | | | | | | | | | | | | | | | | | | |
| 117 | Healthcare Cost | | | | | | | | | | | | | | | | | | | | |
| 118 | Actual | | | 40,447,873 | 13,765,972 | 26,681,902 | 1,707,449 | 5,463,166 | 1,688,120 | 7,249,402 | 2,002,899 | 4,054,490 | 1,578,762 | 2,937,614 | | | | | | | |
| 119 | Budget | | | 33,937,309 | 8,331,144 | 25,606,165 | 1,348,195 | 3,808,905 | 2,561,662 | 6,048,565 | 998,094 | 5,563,993 | 3,012,074 | 2,264,678 | | | | | | | |
| 120 | Variance - Favorable / (Unfavorable) | | | (6,510,564) | (5,434,828) | (1,075,736) | (359,254) | (1,654,261) | 873,542 | (1,200,836) | (1,004,805) | 1,509,503 | 1,433,312 | (672,937) | | | | | | | |
| 121 | % Variance - Fav / (Unfav) | | | -19.2% | -65.2% | -4.2% | -26.6% | -43.4% | 34.1% | -19.9% | -100.7% | 27.1% | 47.6% | -29.7% | | | | | | | |
| 122 | | | | | | | | | | | | | | | | | | | | | |
| 123 | Managed Care Administration | | | | | | | | | | | | | | | | | | | | |
| 124 | Actual | | | 3,393,535 | 1,022,898 | 2,370,637 | 224,485 | 489,338 | 128,891 | 592,893 | 164,350 | 244,562 | 217,253 | 308,866 | | | | | | | |
| 125 | Budget | | | 2,960,987 | 1,302,471 | 1,658,516 | 170,176 | 293,285 | 137,569 | 487,157 | 135,557 | 197,263 | 77,288 | 160,221 | | | | | | | |
| 126 | Variance - Favorable / (Unfavorable) | | | (432,548) | 279,573 | (712,121) | (54,309) | (196,053) | 8,678 | (105,735) | (28,793) | (47,299) | (139,965) | (148,644) | | | | | | | |
| 127 | % Variance - Fav / (Unfav) | | | -14.6% | 21.5% | -42.9% | -31.9% | -66.8% | 6.3% | -21.7% | -21.2% | -24.0% | -181.1% | -92.8% | | | | | | | |
| 128 | | | | | | | | | | | | | | | | | | | | | |
| 129 | Total Contract Cost | | | | | | | | | | | | | | | | | | | | |
| 130 | Actual | | | 43,841,409 | 14,788,869 | 29,052,539 | 1,931,934 | 5,952,504 | 1,817,010 | 7,842,294 | 2,167,249 | 4,299,052 | 1,796,015 | 3,246,480 | | | | | | | |
| 131 | Budget | | | 36,898,297 | 9,633,615 | 27,264,681 | 1,518,371 | 4,102,190 | 2,699,230 | 6,535,723 | 1,133,651 | 5,761,256 | 3,089,362 | 2,424,899 | | | | | | | |
| 132 | Variance - Favorable / (Unfavorable) | | | (6,943,112) | (5,155,254) | (1,787,858) | (413,564) | (1,850,314) | 882,220 | (1,306,572) | (1,033,598) | 1,462,204 | 1,293,347 | (821,581) | | | | | | | |
| 133 | % Variance - Fav / (Unfav) | | | -18.8% | -53.5% | -6.6% | -27.2% | -45.1% | 32.7% | -20.0% | -91.2% | 25.4% | 41.9% | -33.9% | | | | | | | |
| 134 | | | | | | | | | | | | | | | | | | | | | |
| 135 | Net before Settlement | | | | | | | | | | | | | | | | | | | | |
| 136 | Actual | | | 9,069,831 | (1,984,130) | 11,053,961 | 286,727 | 2,675,876 | 260,150 | 300,715 | 521,771 | 5,843,777 | 238,780 | 926,165 | | | | | | | |
| 137 | Budget | | | 12,283,245 | (200,731) | 12,483,976 | 480,154 | 3,619,073 | (831,409) | 810,274 | 1,210,150 | 5,856,896 | 10,698 | 1,328,140 | | | | | | | |
| 138 | Variance - Favorable / (Unfavorable) | | | (3,213,414) | (1,783,399) | (1,430,015) | (193,427) | (943,197) | 1,091,558 | (509,560) | (688,378) | (13,119) | 228,082 | (401,975) | | | | | | | |
| 139 | % Variance - Fav / (Unfav) | | | -26.2% | 888.5% | -11.5% | -40.3% | -26.1% | -131.3% | -62.9% | -56.9% | -0.2% | 2132.0% | -30.3% | | | | | | | |

| | F | G | H | I | J | K | L | M | N | O | P | Q | R | |
|-----|--|------------|-----------|---------------|---------------|------------------|------------|--------------|------------------|---------------|----------------------|----------------------------------|----------------|---------------|
| 1 | Southwest Michigan Behavioral Health | | | Mos in Period | | | | | | | | | | |
| 2 | For the Fiscal YTD Period Ended 9/30/2023 | | | 12 | | | | | | | | | | |
| 3 | (For Internal Management Purposes Only) | | | ok | | | | | | | | | | |
| 4 | INCOME STATEMENT | | | Total SWMBH | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | St Joseph CMHA | Van Buren MHA |
| 5 | | | | | | | | | | | | | | |
| 159 | | | | | | | | | | | | | | |
| 160 | Certified Community Behavioral Health Clin | | | HCC% | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 27.2% | 24.9% | 0.0% | |
| 161 | Contract Revenue | 37,300,854 | 3,550,630 | 33,750,225 | - | - | - | - | - | - | 24,711,281 | 9,038,944 | - | - |
| 162 | External Provider Cost | 11,622,839 | - | 11,622,839 | - | - | - | - | - | - | 5,973,110 | 5,649,729 | - | - |
| 164 | Internal Program Cost | 20,376,068 | - | 20,376,068 | - | - | - | - | - | - | 20,447,285 | (71,217) | - | - |
| 165 | SSI Reimb, 1st/3rd Party Cost Offset | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 166 | Total Healthcare Cost | 31,998,907 | - | 31,998,907 | - | - | - | - | - | - | 26,420,395 | 5,578,512 | - | - |
| 167 | Medical Loss Ratio (HCC % of Revenue) | 85.8% | 0.0% | 94.8% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 106.9% | 61.7% | 0.0% | |
| 168 | Managed Care Administration | 954,755 | 954,755 | - | - | - | - | - | - | - | - | - | - | - |
| 170 | Admin Cost Ratio (MCA % of Total Cost) | 2.9% | 2.9% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 171 | Contract Cost | 32,953,662 | 954,755 | 31,998,907 | - | - | - | - | - | - | 26,420,395 | 5,578,512 | - | - |
| 173 | Net before Settlement | 4,347,192 | 2,595,874 | 1,751,318 | - | - | - | - | - | - | (1,709,114) | 3,460,432 | - | - |
| 174 | PPS-1 Supplemental Payment Difference | - | (982,927) | 982,927 | - | - | - | - | - | - | (771,719) | 1,754,645 | - | - |
| 175 | Contract Settlement / Redistribution | - | (768,391) | 768,391 | - | - | - | - | - | - | (937,396) | 1,705,787 | - | - |
| 176 | Net after Settlement | - | (768,391) | 768,391 | - | - | - | - | - | - | (937,396) | 1,705,787 | - | - |
| 177 | | | | | | | | | | | | | | |
| 178 | | | | | | | | | | | | | | |
| 179 | SUD Block Grant Treatment | | | HCC% | 0.4% | 0.2% | 0.3% | 0.0% | 1.1% | 0.0% | 0.1% | 0.5% | | |
| 180 | Contract Revenue | 8,053,641 | 7,453,704 | 599,936 | 37,755 | 195,296 | 28,267 | - | 83,957 | 111,957 | 78,969 | 63,736 | | |
| 181 | External Provider Cost | 7,101,589 | 7,101,589 | - | - | - | - | - | - | - | - | - | - | - |
| 183 | Internal Program Cost | 579,376 | - | 579,376 | 45,769 | 91,333 | 42,149 | 17,891 | 212,483 | - | 29,751 | 140,000 | (5,533) | - |
| 184 | SSI Reimb, 1st/3rd Party Cost Offset | (5,533) | - | (5,533) | - | - | - | - | - | - | - | - | - | - |
| 185 | Total Healthcare Cost | 7,675,432 | 7,101,589 | 573,843 | 45,769 | 91,333 | 42,149 | 17,891 | 212,483 | - | 29,751 | 134,467 | 211.0% | - |
| 186 | Medical Loss Ratio (HCC % of Revenue) | 95.3% | 95.3% | 95.7% | 121.2% | 46.8% | 149.1% | 0.0% | 253.1% | 0.0% | 37.7% | 211.0% | 0.0% | - |
| 187 | Managed Care Administration | 378,209 | 378,209 | - | - | - | - | - | - | - | - | - | - | - |
| 189 | Admin Cost Ratio (MCA % of Total Cost) | 4.7% | 4.7% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| 190 | Contract Cost | 8,053,640 | 7,479,798 | 573,843 | 45,769 | 91,333 | 42,149 | 17,891 | 212,483 | - | 29,751 | 134,467 | 211.0% | - |
| 192 | Net before Settlement | 0 | (26,093) | 26,094 | (8,013) | 103,963 | (13,882) | (17,891) | (128,526) | 111,957 | 49,218 | (70,731) | 70,731 | - |
| 193 | Contract Settlement | (0) | 26,093 | (26,094) | 8,013 | (103,963) | 13,882 | 17,891 | 128,526 | (111,957) | (49,218) | 70,731 | 70,731 | - |
| 194 | Net after Settlement | 0 | 0 | - | - | - | - | - | - | - | - | - | - | - |
| 195 | | | | | | | | | | | | | | |
| 196 | | | | | | | | | | | | | | |

| | F | G | H | I | J | K | L | M | N | O | P | Q | R | |
|-----|--|--------------|--------------|---------------|---------------|------------------|------------|--------------|------------------|---------------|----------------------|----------------------------------|----------------|---------------|
| 1 | Southwest Michigan Behavioral Health | | | Mos in Period | | | | | | | | | | |
| 2 | For the Fiscal YTD Period Ended 9/30/2023 | | | 12 | | | | | | | | | | |
| 3 | (For Internal Management Purposes Only) | | | ok | | | | | | | | | | |
| 4 | INCOME STATEMENT | | | Total SWMBH | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | St Joseph CMHA | Van Buren MHA |
| 5 | | | | | | | | | | | | | | |
| 197 | SWMBH CMHP Subcontracts | | | | | | | | | | | | | |
| 198 | Subcontract Revenue | 347,787,527 | 41,371,289 | 306,416,238 | 13,792,544 | 57,269,495 | 15,738,571 | 54,022,561 | 17,458,142 | 96,717,882 | 23,654,383 | 27,762,660 | | |
| 199 | Incentive Payment Revenue | 442,125 | 279,042 | 163,083 | 3,706 | 41,830 | - | 95,308 | - | - | 22,239 | - | | |
| 200 | Contract Revenue | 348,229,652 | 41,650,330 | 306,579,322 | 13,796,251 | 57,311,325 | 15,738,571 | 54,117,870 | 17,458,142 | 96,717,882 | 23,676,622 | 27,762,660 | | |
| 201 | | | | | | | | | | | | | | |
| 202 | External Provider Cost | 241,570,289 | 22,393,757 | 219,176,532 | 6,127,747 | 40,837,418 | 9,633,703 | 39,099,735 | 12,321,816 | 70,556,211 | 21,450,131 | 19,149,771 | | |
| 203 | Internal Program Cost | 78,786,814 | - | 78,786,814 | 5,662,467 | 13,635,543 | 4,213,239 | 15,114,074 | 6,403,971 | 22,964,434 | 949,054 | 9,844,032 | | |
| 204 | SSI Reimb., 1st/3rd Party Cost Offset | (1,369,468) | - | (1,369,468) | (14,581) | (540,205) | - | (118,823) | - | (601,281) | (828) | (93,750) | | |
| 205 | Insurance Provider Assessment Withhold (IPA) | 9,364,483 | 9,370,016 | (5,533) | - | - | - | - | - | - | - | (5,533) | | |
| 206 | MHL Cost in Excess of Medicare FFS Cost | 384,732 | 384,732 | - | - | - | - | - | - | - | - | - | | |
| 207 | Total Healthcare Cost | 328,736,849 | 32,148,505 | 296,588,344 | 11,775,633 | 53,932,756 | 13,846,942 | 54,094,986 | 18,725,787 | 92,919,364 | 22,398,357 | 28,894,520 | | |
| 208 | Medical Loss Ratio (HCC % of Revenue) | 94.4% | 77.2% | 96.7% | 85.4% | 94.1% | 88.0% | 100.0% | 107.3% | 96.1% | 94.6% | 104.1% | | |
| 209 | | | | | | | | | | | | | | |
| 210 | Managed Care Administration | 31,307,245 | 9,058,867 | 22,248,377 | 1,542,173 | 4,855,843 | 1,234,558 | 4,482,180 | 1,563,284 | 4,047,410 | 1,704,347 | 2,818,583 | | |
| 211 | Admin Cost Ratio (MCA % of Total Cost) | 8.7% | 2.5% | 6.2% | 11.6% | 8.3% | 8.2% | 7.7% | 7.7% | 4.2% | 7.1% | 8.9% | | |
| 212 | | | | | | | | | | | | | | |
| 213 | Contract Cost | 360,044,094 | 41,207,373 | 318,836,721 | 13,317,805 | 58,788,599 | 15,081,500 | 58,577,166 | 20,289,071 | 96,966,774 | 24,102,704 | 31,713,102 | | |
| 214 | Net before Settlement | (11,814,442) | 442,958 | (12,257,400) | 478,445 | (1,477,274) | 657,070 | (4,459,296) | (2,830,929) | (248,892) | (426,082) | (3,950,442) | | |
| 215 | | | | | | | | | | | | | | |
| 216 | Prior Year Savings | 22,226,918 | 22,226,918 | - | - | - | - | - | - | - | - | - | | |
| 217 | Internal Service Fund Risk Reserve | - | - | - | - | - | - | - | - | - | - | - | | |
| 218 | Contract Settlement | 1,797,594 | (11,228,196) | 13,025,791 | (478,445) | 1,477,274 | (657,070) | 4,459,296 | 2,830,929 | (688,504) | 2,131,869 | 3,950,442 | | |
| 219 | Net after Settlement | 12,210,070 | 11,441,679 | 768,391 | 0 | - | (0) | - | - | (937,396) | 1,705,787 | - | | |
| 220 | | | | | | | | | | | | | | |
| 221 | | | | | | | | | | | | | | |

| | F | G | H | I | J | K | L | M | N | O | P | Q | R |
|-----|---|---|-------------|---------------|------------------|------------|--------------|------------------|---------------|----------------------|----------------------------------|----------------|---------------|
| 1 | Southwest Michigan Behavioral Health | | | Mos in Period | | | | | | | | | |
| 2 | For the Fiscal YTD Period Ended 9/30/2023 | | | 12 | | | | | | | | | |
| 3 | (For Internal Management Purposes Only) | | | ok | | | | | | | | | |
| 4 | INCOME STATEMENT | | Total SWMBH | SWMBH Central | CMH Participants | Barry CMHA | Berrien CMHA | Pines Behavioral | Summit Pointe | Woodlands Behavioral | Integrated Services of Kalamazoo | St Joseph CMHA | Van Buren MHA |
| 5 | | | | | | | | | | | | | |
| 222 | State General Fund Services | | | HCC% | 2.9% | 5.6% | 2.6% | 4.2% | 4.4% | 3.3% | 1.6% | 0.9% | 4.7% |
| 223 | Contract Revenue | | | | 12,945,385 | 910,327 | 2,108,386 | 921,421 | 2,098,937 | 1,015,873 | 3,900,517 | 792,561 | 1,197,363 |
| 224 | | | | | | | | | | | | | |
| 225 | External Provider Cost | | | | 1,094,145 | 83,789 | 225,879 | 82,529 | 196,602 | 319,504 | - | - | 185,842 |
| 226 | Internal Program Cost | | | | 6,176,413 | 611,105 | 1,231,702 | 517,728 | 2,273,897 | 312,878 | - | - | 1,229,102 |
| 227 | SSI Reimb., 1st/3rd Party Cost Offset | | | | - | - | - | - | - | - | - | - | - |
| 228 | Total Healthcare Cost | | | | 7,270,557 | 694,894 | 1,457,581 | 600,257 | 2,470,499 | 632,382 | - | - | 1,414,944 |
| 229 | Medical Loss Ratio (HCC % of Revenue) | | | | 56.2% | 76.3% | 69.1% | 65.1% | 117.7% | 62.3% | 0.0% | 0.0% | 118.2% |
| 230 | | | | | | | | | | | | | |
| 231 | Managed Care Administration | | | | 540,405 | 102,986 | 111,706 | 72,994 | 102,386 | 59,329 | - | - | 91,004 |
| 232 | Admin Cost Ratio (MCA % of Total Cost) | | | | 6.9% | 12.9% | 7.1% | 10.8% | 4.0% | 8.6% | 0.0% | 0.0% | 6.0% |
| 233 | | | | | | | | | | | | | |
| 234 | Contract Cost | | | | 7,810,963 | 797,880 | 1,569,287 | 673,251 | 2,572,885 | 691,711 | - | - | 1,505,949 |
| 235 | Net before Settlement | | | | 5,134,422 | 112,447 | 539,099 | 248,170 | (473,948) | 324,162 | 3,900,517 | 792,561 | (308,586) |
| 236 | | | | | | | | | | | | | |
| 237 | Other Redistributions of State GF | | | | 808,645 | - | 59,029 | (428,647) | 252,622 | 73,247 | 661,370 | 40,429 | 150,595 |
| 238 | Contract Settlement | | | | (110,145) | (110,145) | - | - | - | - | - | - | - |
| 239 | Net after Settlement | | | | 5,832,922 | 2,302 | 598,128 | (180,477) | (221,326) | 397,409 | 4,561,887 | 832,990 | (157,991) |
| 240 | | | | | | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J |
|----|--------------------------------------|--------------------------------|--------------------|--------------------|----------------|-------|-----------------|------------------|-------------------|-------|
| 1 | Southwest Michigan Behavioral Health | | | | | | | | | |
| 2 | Administrative Expense Report | | | | | | | | | |
| 3 | Summary of All Departments | | | | | | | | | |
| 4 | Actual to Budget Variance | | | | | | | | | |
| 5 | Period 12 FY23 | | | | | | | | | |
| 6 | | | | | | | | | | |
| 7 | GL A/C | GL Description | Actual - September | Budget - September | Variance | | YTD Actual | YTD Budget | Variance | |
| 8 | | | | | | | | | | |
| 9 | 6000 | Salaries and Wages | 646,454.85 | 587,861.89 | 58,592.96 | 10% | 5,533,358.59 | 7,054,342.72 | (1,520,984.13) | -22% |
| 10 | 6500 | Fringe Benefit Allocation | 79,685.44 | 87,275.72 | (7,590.28) | -9% | 1,150,997.61 | 1,047,308.30 | 103,689.31 | 10% |
| 11 | 6510 | Federal Employment Tax | 24,880.32 | 23,921.24 | 959.08 | 4% | 197,388.96 | 287,054.80 | (89,665.84) | -31% |
| 12 | 6511 | Unemployment Tax | 39.21 | 416.67 | (377.46) | -91% | 4,573.77 | 5,000.00 | (426.23) | -9% |
| 13 | 6512 | Workers Compensation | - | 793.25 | (793.25) | -100% | 11,754.00 | 9,518.99 | 2,235.01 | 23% |
| 14 | 6630 | Sickness & Accident Insurance | 785.46 | 740.64 | 44.82 | 6% | 8,352.13 | 8,887.74 | (535.61) | -6% |
| 15 | 6650 | SSA Pension Match Expense | 21,811.36 | 21,050.22 | 761.14 | 4% | 201,130.56 | 252,602.41 | (51,471.85) | -20% |
| 16 | 6651 | 401A Employer Match | 10,424.78 | 25,754.76 | (15,329.98) | -60% | 208,977.14 | 309,057.14 | (100,080.00) | -32% |
| 17 | 6690 | Other Fringe Benefits | 3,295.89 | 3,500.00 | (204.11) | -6% | 29,532.71 | 42,000.00 | (12,467.29) | -30% |
| 18 | 7000 | Temporary Employment Agencies | - | 1,333.34 | (1,333.34) | -100% | - | 16,000.00 | (16,000.00) | -100% |
| 19 | 7100 | Contract Physician | 895.50 | 6,416.67 | (5,521.17) | -86% | 29,723.25 | 77,000.00 | (47,276.75) | -61% |
| 20 | 7400 | Contract Support Services | 10,362.93 | 9,333.33 | 1,029.60 | 11% | 133,240.12 | 112,000.00 | 21,240.12 | 19% |
| 21 | 8000 | Facility Cost Allocation | 17,520.08 | 22,209.23 | (4,689.15) | -21% | 254,555.82 | 266,510.18 | (11,954.36) | -4% |
| 22 | 8080 | Insurance | (17,352.00) | 4,083.33 | (21,435.33) | -525% | 10,959.00 | 49,000.00 | (38,041.00) | -78% |
| 23 | 8100 | Audit Fee | - | 11,666.67 | (11,666.67) | -100% | 121,118.75 | 140,000.00 | (18,881.25) | -13% |
| 24 | 8101 | Legal Services | 14,569.50 | 5,833.33 | 8,736.17 | 150% | 89,302.61 | 70,000.00 | 19,302.61 | 28% |
| 25 | 8102 | Payroll Services | 1,660.04 | 2,500.00 | (839.96) | -34% | 26,751.55 | 30,000.00 | (3,248.45) | -11% |
| 26 | 8110 | Contract Consultants | 19,009.05 | 55,516.66 | (36,507.61) | -66% | 224,720.01 | 666,200.00 | (441,479.99) | -66% |
| 27 | 8130 | Info System Consultation | 7,350.02 | 7,583.34 | (233.32) | -3% | 58,885.51 | 91,000.00 | (32,114.49) | -35% |
| 28 | 8160 | Agency Service Contracts | 28,656.55 | 29,625.02 | (968.47) | -3% | 333,931.32 | 355,500.00 | (21,568.68) | -6% |
| 29 | 8210 | Cell Phone | 414.56 | 2,708.33 | (2,293.77) | -85% | 25,037.38 | 32,500.00 | (7,462.62) | -23% |
| 30 | 8220 | Internet Web Expense | 125.00 | 250.00 | (125.00) | -50% | 1,850.00 | 3,000.00 | (1,150.00) | -38% |
| 31 | 8410 | Employee Education | - | 4,916.66 | (4,916.66) | -100% | 35,789.70 | 59,000.00 | (23,210.30) | -39% |
| 32 | 8430 | Meeting Expense | 949.95 | 2,691.71 | (1,741.76) | -65% | 23,671.83 | 32,300.00 | (8,628.17) | -27% |
| 33 | 8440 | Training Expenses | 22,074.16 | 28,866.68 | (6,792.52) | -24% | 95,523.14 | 346,400.00 | (250,876.86) | -72% |
| 34 | 8450 | Travel | 1,978.91 | 7,979.17 | (6,000.26) | -75% | 26,145.04 | 95,750.00 | (69,604.96) | -73% |
| 35 | 8500 | Office Supplies | 446.49 | 2,479.18 | (2,032.69) | -82% | 14,293.71 | 29,750.00 | (15,456.29) | -52% |
| 36 | 8510 | Postage Expense | 117.36 | 3,375.00 | (3,257.64) | -97% | 32,206.30 | 40,500.00 | (8,293.70) | -20% |
| 37 | 8610 | Computer Equipment Purchase | 350.34 | 5,833.33 | (5,482.99) | -94% | 46,610.31 | 70,000.00 | (23,389.69) | -33% |
| 38 | 8620 | Computer Software Purchase | 31,804.13 | 40,833.33 | (9,029.20) | -22% | 401,680.98 | 490,000.00 | (88,319.02) | -18% |
| 39 | 8630 | Furniture & Equipment Purchase | - | 2,916.67 | (2,916.67) | -100% | 3,066.44 | 35,000.00 | (31,933.56) | -91% |
| 40 | 8700 | Staff Recruiting and Med Exp | - | 3,333.33 | (3,333.33) | -100% | 18,506.60 | 40,000.00 | (21,493.40) | -54% |
| 41 | 8710 | Dues and Memberships | 2,599.77 | 5,847.92 | (3,248.15) | -56% | 49,993.83 | 70,175.00 | (20,181.17) | -29% |
| 42 | 8720 | Subscriptions and Publications | 80.64 | 3,750.00 | (3,669.36) | -98% | 1,369.00 | 45,000.00 | (43,631.00) | -97% |
| 43 | 8800 | Board Expense | - | 1,666.67 | (1,666.67) | -100% | 18,109.46 | 20,000.00 | (1,890.54) | -9% |
| 44 | 8810 | Community Education | 54,454.95 | 10,933.08 | 43,521.87 | 398% | 102,778.08 | 128,697.00 | (25,918.92) | -20% |
| 45 | 8900 | Miscellaneous | - | 1,333.34 | (1,333.34) | -100% | (10,329.14) | 18,500.00 | (28,829.14) | -156% |
| 46 | 8910 | Bank Service Charges | 78.70 | 83.33 | (4.63) | -6% | 583.78 | 1,000.00 | (416.22) | -42% |
| 47 | 9100 | Local Cost Only Expenditure | 9,983.28 | 7,520.83 | 2,462.45 | 33% | 312,604.23 | 90,250.00 | 222,354.23 | 246% |
| 48 | | Total Expenses | \$ 995,507.22 | \$ 1,044,733.87 | \$ (49,226.65) | -5% | \$ 9,828,744.08 | \$ 12,536,804.28 | \$ (2,708,060.20) | -22% |

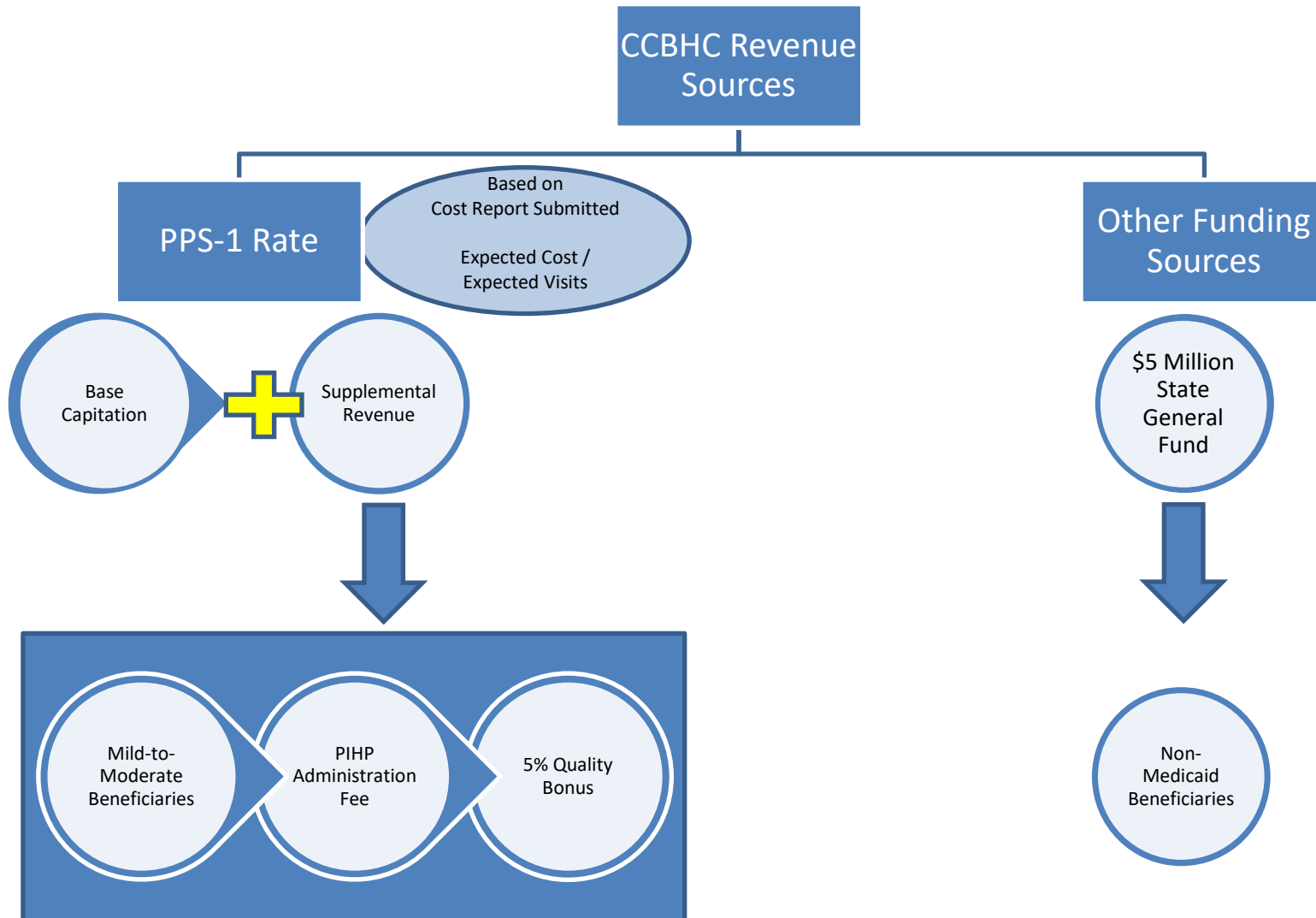


SWMBH CCBHC

2024 Funding Overview

November 10, 2023

CCBHC Funding Sources & Expenses



Region 4 PPS-1 Rates

| CCBHC PPS-1 Daily Rates | | | | | |
|-------------------------|-----------------|--------------|-----------|--------|--------|
| | 2024 | | | 2023 | 2022 |
| | Base Capitation | Supplemental | PPS-1 | PPS-1 | PPS-1 |
| ISK | 150.10 | 137.25 | \$ 287.35 | 272.97 | 445.73 |
| Pivotal | 107.60 | 157.32 | \$ 264.92 | 251.66 | 292.62 |
| Barry CMH | 107.69 | 238.64 | \$ 346.33 | | |
| Riverwood | 177.47 | 222.43 | \$ 399.90 | | |
| Pines | 132.74 | 171.84 | \$ 304.58 | | |
| Summit Pointe | 109.15 | 239.03 | \$ 348.18 | | |

The Base, reflects the payment that would normally be made to the PIHPs regardless of the CCBHC Demonstration and is considered “**at risk**” per current policy to the PIHP.

The supplemental is based on anticipated utilization and cost of CCBHC services for Medicaid beneficiaries enrolled in the CCBHC benefit plan. The supplemental CCBHC payment is considered “**non-risk**” to the PIHP.

CMH-CCBHC PPS-1 Funding

Base Capitation

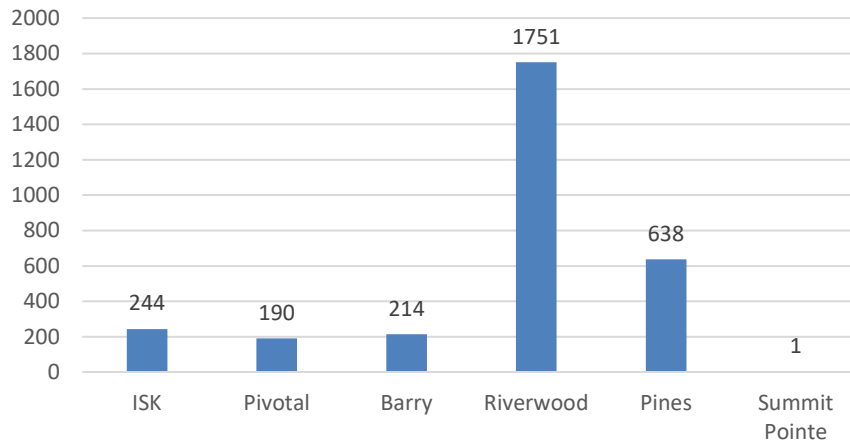
- Monthly Payment
 - A portion of this is allocated to CCBHC Base portion of PPS-1
- Additional funds are AT RISK following reconciliation
 - Total Daily Encounters of Medicaid * PPS-1 rate base portion
 - Less

Supplemental Capitation

- Monthly Payment
 - based on CCBHC eligibility in Waiver Support Application (WSA) as of the of the 26th of the month
- Additional supplemental owed following reconciliation
 - Total Daily Encounters of Medicaid * PPS-1 rate supplemental portion
 - Less monthly payment of Supplemental Capitation

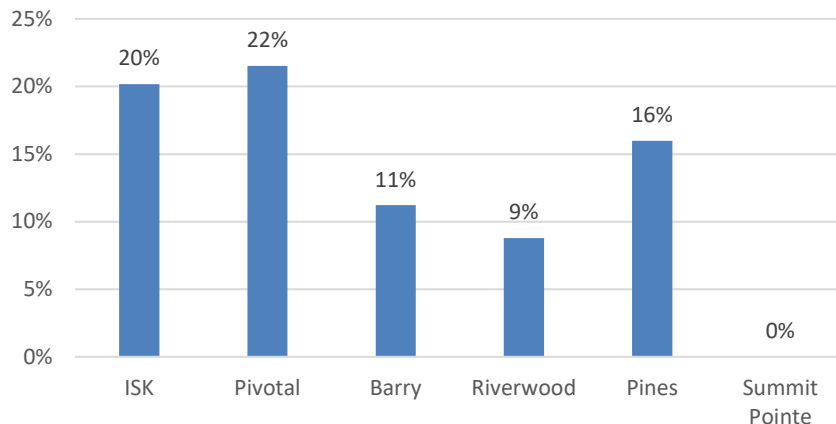
CCBHC Enrollment in the Waiver Support Application (WSA)

Enrollment 1st Month of Demonstration



WSA impacts the amount of monthly supplemental capitation

Non-Medicaid Percent of Enrollment



Non-Medicaid encounters impacts the amount of Statewide General Funds

V2 10.28.2023

**RETRIEVED FROM: State of Michigan, Department of Health and Human Services
State Fiscal Year 2024 Behavioral Health Capitation Rate Development
Appendix 8A - CCBHC Supplemental Expenditure Development - Region 4**

| | A | B | C | D | E | F | G | H | |
|-----------------|--|---------------|-----------------------------------|-------------|---------|-----------------|---------------|-----------------|---|
| | Estimate Payments of Supplemental | | Estimated CCBHC Encounters | | | Revenues | | | |
| | Monthly | Year-End | Mild/Moderate | SMI/SED/SUD | Total | Total Revenue | Supplemental | Base Capitation | |
| 1 ISK | \$ 9,285,055 | \$ 3,008,358 | 8,458 | 81,113 | 89,571 | \$ 25,738,227 | \$ 12,293,413 | \$ 13,444,814 | 1 |
| 2 Pivotal | \$ 2,866,479 | \$ 933,944 | 4,146 | 20,012 | 24,158 | \$ 6,399,937 | \$ 3,800,423 | \$ 2,599,514 | 2 |
| 3 Barry CMH | \$ 2,535,783 | \$ 828,820 | 1,351 | 12,748 | 14,099 | \$ 4,882,907 | \$ 3,364,603 | \$ 1,518,304 | 3 |
| 4 Riverwood | \$ 5,930,588 | \$ 1,929,283 | 1,146 | 34,191 | 35,337 | \$ 14,131,266 | \$ 7,859,871 | \$ 6,271,395 | 4 |
| 5 Pines | \$ 2,032,106 | \$ 661,295 | 1,381 | 14,293 | 15,674 | \$ 4,773,987 | \$ 2,693,401 | \$ 2,080,586 | 5 |
| 6 Summit Pointe | \$ 9,701,919 | \$ 3,170,838 | 10,643 | 43,212 | 53,855 | \$ 18,751,234 | \$ 12,872,757 | \$ 5,878,477 | 6 |
| 7 Total | \$ 32,351,930 | \$ 10,532,538 | 27,125 | 205,569 | 232,694 | \$ 74,677,558 | \$ 42,884,468 | \$ 31,793,090 | 7 |
| 8 Monthly Avg. | \$ 2,695,994 | | 2,260 | 17,131 | 19,391 | \$ 6,223,130 | \$ 3,573,706 | \$ 2,649,424 | 8 |
| 9 % of Total | 75% | 25% | 11.66% | 88.34% | | | 57.43% | 42.57% | 9 |

QUESTIONS?