

# Southwest Michigan Behavioral Health Board Meeting Air Zoo Aerospace & Science Museum 6151 Portage Rd, Portage, MI 49002

May 9, 2025 9:30 am to 10:15 am (d) means document provided Draft: 5/1/25

- 1. Welcome Guests/Public Comment
- 2. Agenda Review and Adoption (d) pg.1
- 3. Financial Interest Disclosure Handling
  - None Scheduled
- 4. Fiscal Year 2024 Audit (G. Guidry)
- 5. Consent Agenda (2 minutes)
  - a. April 11, 2025 SWMBH Board Meeting Minutes (d) pg.3
  - b. April 9 and April 23, 2025 Operations Committee Meeting Minutes (d) pg.pg.9
  - c. March 28, 2025 Board Finance Committee Meeting Minutes (d) pg.23
- 6. Fiscal Year 2025 Year to Date Financial Statements and Cash Flow Analysis (10 minutes)
  - a. G. Guidry (d) pg.25
  - b. Operations Committee
- 7. Required Approvals (0 minutes)
  - None scheduled
- 8. Ends Metrics Updates (\*Requires motion) (0 minutes)

Proposed Motion: Is the Data Relevant and Compelling? Is the Executive Officer in Compliance? Do the Ends need Revision?

- None scheduled
- 9. Board Actions to be Considered (5 minutes)
  - a. Budget Shortfall Advocacy (d) pg.42
  - b. Board Regulatory Compliance Committee Charter review (d) pg.44
- 10. Board Policy Review (5 minutes)

Proposed Motion: Is the Board in Compliance? Does the Policy Need Revision?

• BG-011 Governing Style (d) pg.46

#### 11. Executive Limitations Review (0 minutes)

Proposed Motion: Is the Executive Officer in Compliance with this Policy? Does the Policy Need Revision?

None scheduled

#### 12. Board Education (0 minutes)

• None scheduled

# 13. Communication and Counsel to the Board (5 minutes)

- a. Advocacy with MDHHS (M. Todd)
- b. Regional Public Policy Committee Board Member
- Fiscal Year 2025 Mid-Year Contract Vendor Summary (G. Guidry) (d) pg.48
- d. 2024 SWMBH Annual (Impact) Report (d) pg.51
- e. June Board Policy Direct Inspection None scheduled

#### 14. Public Comment

#### 15. Adjournment

SWMBH adheres to all applicable laws, rules, and regulations in the operation of its public meetings, including the Michigan Open Meetings Act, MCL 15.261 – 15.275.

SWMBH does not limit or restrict the rights of the press or other news media.

Discussions and deliberations at an open meeting must be able to be heard by the general public participating in the meeting. Board members must avoid using email, texting, instant messaging, and other forms of electronic communication to make a decision or deliberate toward a decision and must avoid "round-the-horn" decision-making in a manner not accessible to the public at an open meeting.

Next Board Meeting June 13, 2025 9:30 am - 11:30 am

Followed by Board Policy Meeting with Susan Radwan 11:45 am - 3:00 pm



# Board Meeting Minutes April 11, 2025

# Air Zoo Aerospace & Science Museum, 6151 Portage Rd, Portage, MI 49002 9:30 am-11:30 am

Draft: 4/21/25

**Members Present:** Sherii Sherban, Tom Schmelzer, Joyce Locke, Allen Edlefson, Michael Seals, Lorraine Lindsey, Tina Leary, Carol Naccarato

Members Absent: None

Guests Present: Brad Casemore, CEO, SWMBH; Mila Todd, Chief Compliance Officer, SWMBH; Garyl Guidry, Chief Financial Officer, SWMBH; Anne Wickham, Chief Administrative Officer, SWMBH; Joel Smith, Director of Substance Use Disorder Prevention and Treatment, SWMBH; Alena Lacey, Director of Quality Management and Clinical Outcomes, SWMBH; Michelle Jacobs, Senior Operations Specialist & Rights Advisor, SWMBH; Ella Philander, Executive Projects Manager, SWMBH; Cathi Abbs, SWMBH Board Alternate; Gail Patterson-Gladney, SWMBH Board Alternate; Cameron Bullock, Pivotal; John Ruddell, Woodlands; Sue Germann, Pines BH; Debbie Hess, Van Buren County CMH; Richard Thiemkey, Barry County CMH; Jeff Patton, ISK; Ric Compton, Riverwood; Susan Radwan, Leading Edge Mentoring; Robert Sheenan and Alan Bolter, CMHAM

# **Welcome Guests**

Sherii Sherban called the meeting to order at 9:34 am.

#### **Public Comment**

None

## **Agenda Review and Adoption**

Motion Tom Schmelzer moved to approve the agenda with amendments as follows:

Defer External Audit Report until May Board Meeting Move 13b. Federal Grants to 9e for Board Action

Add 4/10/25 SWMBH-MDHHS-Milliman Meeting update

Second Allen Edlefson

**Motion Carried** 

# Financial Interest Disclosure (FID) Handling

None

# **Consent Agenda**

Motion Joyce Locke moved to approve the March 14, 2025 Board minutes, March 12, and

March 26, 2025 Operations Committee Meeting minutes, and March 7, 2025 Board

Finance Committee Meeting as presented.

Second Lorraine Lindsey

Discussion followed.

#### **Motion Carried**

#### Fiscal Year 2024 External Audit

This item is deferred until the May Board meeting.

# Fiscal Year 2025 Year to Date Financials and cash flow analysis

Garyl Guidry and Brad Casemore reported as documented, reviewed and noted:

- TANF (Temporary Assistance to Needy Families) eligibles
- DAB (Disabled Aging Blind) eligibles
- HMP (Healthy Michigan Plan) eligibles
- Period 5 financials have a \$8 million deficit with a projected end of Fiscal Year 2025 of \$24 million deficit
- Certified Community Behavioral Health Clinics (CCBHC) revenues and expenses
- New financial reports for the Board's review
- Summarized what the Regional Finance Committee and the Regional Operations Committee are doing to reduce expenditures and increase revenues
- Mid-Year rate adjustment excepted from MDHHS
- Wakely Report
- Richard Carpenter's ongoing work
- Fiscal Year 2024 SUE analysis, FSR, EQI, UM project, LOCUS outliers
- SWMBH report on financial efforts

Board discussion followed with comments noted:

- Administrative Loss Ratio and Medical Loss Ratio being too high, need to out the brakes on spending
- Need to be proactive earlier in the year
- Need to see trends coming
- Richard's Carpenter's work
- Month to Month comparisons

Motion Carol Naccarato moved to request a month-to-month comparison report from 2024 to

2025

Second Lorraine Lindsey

**Motion Carried** 

# **Operations Committee Update**

Jeff Patton distributed a handout and reported as documented noting the Regional Operations Committee's recommendations to the Board. Board discussion followed.

# **Required Approvals**

None scheduled

# **Ends Metrics Updates**

None scheduled

#### **Board Actions to be Considered**

#### **Election of Officers**

Sherii Sherban noted that current officers are willing to serve again in their capacity and asked if anyone else would like to serve. Discussion followed.

Motion Lorraine Lindsey moved to approve Sherii Sherban as Board Chair, Tom Schmelzer as Board Vice

Chair and Carol Naccarato as Board Secretary.

Second Michael Seals

**Motion Carried** 

#### Sub Ends 2 and 4

Sherii Sherban noted document in packet. Brad Casemore commented on the Regional Operations Committee review of the document. Susan Radwan commented on the document.

Motion Lorriane Lindsey moved that the Board accepts the interpretations as reasonable. Data is not

available yet but will be updated by next reporting period in July.

Second Carol Naccarato

**Motion Carried** 

#### Sub Ends 1 and 5

Brad Casemore noted a first introduction of draft Sub Ends 1 and 5 as requested by the Board. The Regional Operations Committee will review and work will continue to refine Ends. Final draft for Board's consideration at the June meeting.

# May 9th Board Planning Session

Brad Casemore reported as documented.

#### **Federal Grants**

Brad Casemore reported as documented and commented that cease and desist from the Federal/State regarding the American Rescue Plan Act (ARPA) Grants is unprecedented. Joel Smith reported as documented.

Motion Michael Seals moved to approve the use of up to \$125,000 of SWMBH local funds to

continue services as noted in the ARPA document.

Second Tom Schmelzer

**Motion Carried** 

# **Board Policy Review**

### **BG-010 Board Committee Principles**

Sherii Sherban reported as documented and asked for Susan Radwan's input on red-line revisions. Susan Radwan shared her thoughts.

Motion Joyce Locke moved to approve the revisions to BG-010 Board Committee Principles as

presented.

Second Michael Seals

**Motion Carried** 

### **Executive Limitations Review**

# **BEL-001 Budgeting**

Tom Schmelzer noted that no purpose is stated on the policy and Carol Naccarato agreed to draft a revised policy for the Board's consideration.

Motion Lorraine Lindsey moved to table Board Policy BEL-001 Budgeting until May

meeting.

Second Joyce Locke

**Motion Carried** 

#### **BEL-002 Financial Conditions**

No action taken

#### **BEL-003 Asset Protection**

No action taken

# **BEL-004 Treatment of Staff**

No action taken

#### **BEL-005 Treatment of Plan Members**

No action taken

#### **BEL-006 Investments**

Sherii Sherban reported as documented.

Motion Michael Seals move to approve Board Policy BEL-006 Investments as presented.

Second Carol Naccarato

**Motion Carried** 

# **BEL-007 Compensation and Benefits**

No action taken

#### **BEL-008 Communication and Counsel**

No action taken

#### **BEL-009 Global Executive Constraints**

No action taken

# **BEL-010 RE 501c3 Representation**

No action taken

#### **Board Education**

# **Community Mental Health Association of Michigan**

Alan Bolter discussed Budget Shortfalls and Funding challenges with topics covered as follows:

- Loss of Medicaid Covered Lives
- Increased Demand of Services
- Flat Funding not keeping up with Inflation
- MDHHS underspending appropriated Medicaid Funds.
- Medicaid Redetermination Irregularities
- Skyrocketing Inpatient Psychiatric Hospital Costs
- Unsustainable Specialized Residential Costs
- Demand & Cost for Autism Services
- MDHHS Administrative Staff Costs
- Unnecessary Administrative Burdens

Alan concluded presentation with CMHAM asks to MDHHS and legislators.

Robert Sheenan noted recent efforts on:

- Stopping reprocurement
- Testimony to MDHHS Appropriations Sub Committee
- Budget Advocacy
- Infographics document for distribution
- Ongoing contact and communications with legislators and MDHHS

Board discussion followed.

### **SWMBH Policy Governance**

Susan Radwan recommends the SWMBH Board revise policies to become compliant with Governance Structure per the SWMBH Bylaws and replace the current Board policies with the "uninterrupted" policies. Uninterrupted policy manual would replace current policy manual.

## **Communication and Counsel to the Board**

# **Wakely Letter to MDHHS**

Sherii Sherban noted the document in the packet for the Board's review.

# Fiscal Year 2024 Performance Bonus Incentive Program Results

Sherii Sherban noted the document in the packet for the Board's review.

# **Fiscal Year 2024 Customer Satisfaction Survey Results**

Sherii Sherban noted the document in the packet for the Board's review.

## Michigan Consortium for Healthcare Excellence

Sherii Sherban noted the document in the packet for the Board's review.

# MCIS/PCE update

Mila Todd summarized current SWMBH progress.

# **Public Policy-Legislative Education Initiative Steering Committee Meeting**

Brad Casemore stated that this is not a Board Committee but would like a Board member on the committee. Sherii Sherban expressed interest. This topic will be added to the June Board agenda.

# **May Board Policy Direct Inspection**

None scheduled

## SWMBH/MDHHS/Milliman Meeting

Mila Todd summarized recent meeting with MDHHS and Milliman and noted:

- At MDHHS's request, SWMBH provided MDHHS with the Rehmann analysis
- MDHHS indicated these meetings are helpful and the information is helping to inform rate adjustments
- MDHHS indicated there will be a mid-year rate adjustment but could not provide any other details
- SWMBH noted again that this Region has the lowest BH Entity Specific factor in the state, which
  negatively impacts our rates. There are still a lot of unknowns about how the BH Entity Specific
  Factor is calculated, but we know BH TEDS data elements factor into it, with different elements
  holding different weights. This information has been provided and is being working on regionally.

Discussion followed.

#### **Public Comment**

None

# **Adjournment**

Motion Lorraine Lindsey moved to adjourn at 11:50am

Second Michael Seals

**Motion Carried** 



| Date:             | 4/9/25  |
|-------------------|---|
| Time:             | 9:00 am – 11:00 am                              |
| Facilitator:      | Jeff  |
| Minute Taker:     | Cameron   |
| Meeting Location: | SWMBH, 5250 Lovers Lane, Suite 200, Portage, MI |
|                   | 49002   |
|                   | Click here to join the meeting                  |
|                   |   |

| Present: | ☑ Rich Thiemkey (Barry)     |                             | ☑ Brad Casemore (SWMBH) |
|----------|-----------------------------|-----------------------------|-------------------------|
|          | ☐ Ric Compton (Riverwood)   | ☑ Jeff Patton (ISK)         | ☑ Mila Todd (SWMBH)     |
|          | Sue Germann (Pines BHS)     | □ Cameron Bullock (Pivotal) | ☐ Garyl Guidry (SWMBH)  |
|          | ✓ Jeannie Goodrich (Summit) | □ Dehhie Hess (Van Buren)   |                         |

Guests: Kyleen Gray, Suzane Grace-Tritt, Richard Carpenter – Rehmann, Anne Wickham

# Version 4/1/25

| 9:00 am – 11:00 am   |                           |  |
|--|---------------------------|--|
| Agenda Topics:   | <b>Discussion Points:</b> | Minutes:   |
| 1. Agenda Review & Adoption (d)  |                           |  |
| 2. Prior Meeting Minutes<br>Review (d)                                 |                           | <ul> <li>Minutes were approved via email so<br/>Michelle could get into the board<br/>packet.</li> </ul>   |
| 3. 9:30-9:45 Richard Carpenter – Regional UM analyses and action steps |                           | The recommendation would be to tighten up the UM protocol utilized within the SMWBH region. Utilize appropriate personnel from all 8 regions to come together and determine a new recommendation for a new UM protocol. There would be the opportunity for exceptions, but there would be a specific process on how that would work. |



- Timeframe- 3 6-month process. Dependency on the homework assigned and the urgency the region placed on it.
- It would be a rolling out of the recommendations/implement ation and follow-up.
- Utilize SWMBH's template and then take a category-bycategory approach. The protocols can be addressed each year depending on revenue and reserves, etc.
- Suggestion to have RUM committee review current auto-approval service authorization packages to ensure those exceeding that auth package. Needs to be coordinated with finance, data analysis, and clinical expertise.
- SWMBH to draft an objectives a who/what/where discussion document to be able to start down the path to be able figure out what is happening by next meeting
  - Sue German, Rich
     Thiemkey, and
     Cameron Bullock will
     attend these meetings.
     Anne to schedule a
     meeting.
  - Would like to have a meeting prior to the



|  | next Ops Comm<br>meeting.   |
|--|---|
| 4. Financial Stability a. Period 5 financials including 2025 revenue, expense and margin projections (if available) (d) b. SUE FY 2024 by Rehmann and action plan with UM c. Wakely Update (d) d. ABA funding shortfall and DHHS communications (d) e. State/Milliman Meeting Updates f. Rehmann financial oversight | <ul> <li>8 Regions are currently experiencing projected deficits. 75 Million dollars underfunded roughly for the state</li> <li>Eligibles are flatlining. DAB remains stable. Current 4% increase vs 11% increase stated.</li> <li>P05 Financials were presented in their entirety, including Balance Sheets.</li> <li>\$18 unrestricted fund balance. \$6 million is local, but there is no detail for the other 12 million.</li> <li>SWMBH Unrestricted went from \$13,814,015 to \$18,256,533 million. An increase of \$4,442,518. Garyl to provide what that \$4.4 million comprises of.</li> <li>Still projecting a \$24 million dollar deficit for FY 25. This, however, doesn't include the autism mandate; the revenue is annualized and projected, but the expense is not yet there. Expected to add another \$3-4 million in expenses.</li> <li>Garyl has updated budgets, which will be reviewed with</li> </ul> |



- to CEOs again if there are any changes.
- Jeannie requests that SWMBH break out their total expenses and revenues by MCD/HMP, Block Grant, etc. It should be presented to all the CMHs in the region. She would also like to know what % of cuts were to staff, and i.e I had 10 staff and I cut 2 which is 20% vs I have 10 open positions and only 8 are currently filled. Admin versus frontline. Garyl said he could inquire at the next CFO meeting.
- Rehmann SUE FY 24 Updating this weekend, hopefully.
- Mila presented the MDHHS memo to the providers and department. MDHHS has sent out a mandate to implement it by 4/30/25.
- Rehman financial oversight –
   Brad asked for clarification on what financial oversight specifically means
  - Jeff stated that he would be able to help with outside information and insight
  - Jeannie said there were additional tools and resources that Rehmann has to provide guidance and



|   | information for SWMBH Central.  Cameron suggested that Rehman be used as a resource for Garyl to help streamline PIHP reporting, insight, questions, "not reinventing the wheel" especially being newer  |
|---|--|
| 5. 2024 PBIP results if available (d)                 | <ul> <li>in the position.</li> <li>The results are in and final.         Garyl has sent them to         CEOs/CFOs and will distribute         them when deposited from         the State.</li> <li>Concern that the State might         withhold funds and use them         against the deficit, but will         keep watching as things         progress.</li> </ul>   |
| 6. Operations Committee Self Evaluation Questions (d) | <ul> <li>Start with the email from Cameron as a baseline; the operating agreement should be based on the End Statement, and the operating agreement may need to be revised.</li> <li>Ends are approved, then the operating agreement should be revised, then the self-survey evaluation questions can be revised.</li> <li>Survey planned for August-October.</li> </ul> |
| 7. Operating Agreement<br>Review Plan                 | Moved to May Ops Comm  |



| 8. FY24 Customer Satisfaction | Chill munchions on Company  |
|-------------------------------|---|
|                               | Still questions on Corrective     Asticus Plans, To be because to |
| Results (d)                   | Action Plans. To be brought                                       |
|                               | back next meeting   |
| 9. Board Sub Ends 1 and 5     | Moved to next meeting   |
| Interpretations (d)           |   |
| 10. Next Meeting Agenda       |   |
| April Facilitator – Jeff      |   |
| May Facilitator-Sue           |   |
| June Facilitator-Rich         |   |
| 11. Wakely                    | MCHE overview:  |
|                               | <ul> <li>Past: Contracted with</li> </ul>                         |
|                               | MCHE for the past year  |
|                               | and a half/2 years.   |
|                               | Attending the rate  |
|                               | meetings with   |
|                               | Milliman. Provide   |
|                               | interpretation and ask  |
|                               | questions of Milliman   |
|                               | based on concerns   |
|                               | from other states etc.  |
|                               | Big concerns with   |
|                               | computation rates. FY   |
|                               | 25 Wakely got more  |
|                               | assertive and sent a  |
|                               | memo with questions   |
|                               | about data  |
|                               |   |
|                               | interpretation. The   |
|                               | memo addressed  |
|                               | overall MLR by region.  |
|                               | MLR was very high.  |
|                               | Asked how they were   |
|                               | handling the  |
|                               | discrepancies.  |
|                               | O Now: Compiling FY 24  |
|                               | to present a  |
|                               | consolidated file for   |
|                               | the PIHPs allows  |



|            | Wakely to go back to Milliman. There are many changes in enrollments, but they will be confirmed when reviewing the data. All data is in, (3-4 weeks completion expectations) and they are performing an actual-to-expected analysis for FY 23 and FY 24. This will be an excel file that can compare SMWBH results to Statewide. This will be used to pushback against Milliman. To be finished prior to FY 26 rate setting. |
|------------|---|
| 12. Grants | <ul> <li>Brad will be asking the board for 100k of local funds for Substance Abuse Providers to keep them whole for the end of FY 25. This is a response to the stop order from the State of Michigan to allow those projects to continue through the end of the year.</li> <li>If grants are reinstated, then the local would be replenished from the grant funds.</li> </ul>  |



| 13. Local Funds                   | <ul> <li>SMWBH will provide local funds as a Bridge to help out Van Buren and Cass.</li> <li>Criteria and usage restrictions or details have not been finalized, but a way to act as a Loan.</li> <li>Local Funds available at this point are roughly \$6 million.</li> <li>Summit Pointe would like to know if this opens up the due to/from SWMBH to be able to help with Cash Flow issues as they have been asking for them to help with their own internal cash flows.</li> </ul> |
|-----------------------------------|---|
| 11. 11:00 am-12:00 pm CMH<br>CEOs |   |
| Next Meeting:                     | <ul> <li>1<sup>st</sup> May Meeting- Bring SG back, assuming Wakely analysis is completed for conversation.</li> <li>1<sup>st</sup> Meeting in May –</li> <li>Board Sub Ends 1 and 5 Interpretations (Brad)</li> <li>Financials (Garyl)</li> <li>MDHHS Update (Brad/Mila)</li> </ul>  |



| Date:             | 4/23/25   |
|-------------------|---|
| Time:             | 9:00 am – 11:00 am                              |
| Facilitator:      | Rich Thiemkey                                   |
| Minute Taker:     | Cameron   |
| Meeting Location: | SWMBH, 5250 Lovers Lane, Suite 200, Portage, MI |
|                   | 49002   |
|                   | Click here to join the meeting                  |
|                   |   |

| Present: | ☑ Rich Thiemkey (Barry)     |                             | ☑ Brad Casemore (SWMBH) |
|----------|-----------------------------|-----------------------------|-------------------------|
|          | ⊠ Ric Compton (Riverwood)   | ☐ Jeff Patton (ISK)         |                         |
|          | ⊠ Sue Germann (Pines BHS)   | □ Cameron Bullock (Pivotal) | □ Garyl Guidry (SWMBH)  |
|          | ✓ Jeannie Goodrich (Summit) | □ Dobbio Hoss (Van Buren)   |                         |

# Version 4/21/25

| 9:00 am – 11:00 am   |                    |  |
|--|--------------------|--|
| Agenda Topics:   | Discussion Points: | Minutes:   |
| 1. Agenda Review & Adoption (d) 2. Prior Meeting Minutes   |                    | Approved   |
| Review (d)   |                    |  |
| 3. Financial Stability a. Period 5 financials including 2025 revenue, expense and margin projections (if available) (d) b. SUE FY 2024 by Rehmann and action plan with UM c. Wakely Update (d) d. ABA funding shortfall and DHHS communications (d) e. State/Milliman Meeting Updates f. Rehmann financial oversight |                    | <ul> <li>P6 financials closed yesterday, will be available later this week.</li> <li>Updated revised budget completed, will be sent out via email, hopefully today, but by tomorrow evening at the latest will have specific SWMBH central, and all pass through incomes as well to help clearly identify.</li> <li>PBIP funds sent out today at the latest. Garyl/Brad/Mila to review the SUD PBIP amounts</li> </ul> |



- for FY24 and FY25, and follow up with Ops Comm.
- Milliman Drive tool has been updated as of yesterday for P3 information. CPT codes and contract vs direct breakout will be completed.
- Wakely will be joining on 5-14-25 – SWMBH to invite CFO's.
- ABA Funding Update- Pushed through the updated rates as a region. Inclusive of DCW.
   Appears to be the same stance other PIHPs are taking as well.
- Milliman Meeting Update- No updates, next meeting is 4/24/25. Garyl/SWMBH to update CEO's when over.
- Rehman Financial Oversight-Contacted regarding Service Use analysis, SCA reporting differences between PIHP and CMHs. Brad has been involved in conversations with Richard as well.
- Rich requested a list from SWMBH to be able to share with his board on SWMBH's cost-cutting measures.
   Jeannie asked for things that were not what was budgeted and not utilized, but actual cuts. Garyl to send out via email.



|                       | <ul> <li>Jeannie is asking for an official letter/written request from SWMBH to reduce costs. This is at the behest of her board/finance committee.</li> <li>WMUK – Brad has been interviewing with Michael Simons to get the word out on SWMBH financial situation.</li> </ul>  |
|-----------------------|--|
| 4. UM Plan (Anne) (d) | <ul> <li>Need consistency across the region.</li> <li>SMI is done in DRAFT status; IDD is much more difficult.</li> <li>Separate CCBHC and Non CCBHC</li> <li>Focus on Non-CCBHC services, particularly on CLS.</li> <li>SIS replacement still not available, so it is difficult to judge what/who/how much.</li> <li>Consensus to start with just CLS. H2015 unit – dropped to zero. RUM to discuss ISK tool or other guide tool. Needs to develop a guidance tool for medical necessity amounts. CEOs ask RUM to meet weekly and make recommended changes to the tool by May 16<sup>th</sup>,2025. The Original Committee will meet the week of May 19th through 23<sup>rd</sup>, 2025. Final approval will come out at the May 28<sup>th</sup> Ops Comm meeting.</li> </ul> |



|                       | Start date June 1 <sup>st</sup> , 2025,      |
|-----------------------|--|
|                       | region-wide.                                 |
|                       | SWMBH to send us a letter                    |
|                       | about CLS and to UM of CLS.                  |
| 5. Sub Ends 1 and 5   | A discussion was had.                        |
| 3. 3db Liids I alid 3 |  |
|                       | The Ends need to be measurable in some form. |
|                       |  |
|                       | • End 1:                                     |
|                       | <ul> <li>It was suggested and</li> </ul>     |
|                       | discussed that the                           |
|                       | reports not only need                        |
|                       | to be timely but also                        |
|                       | need to be relevant and                      |
|                       | accessible by CMHs and                       |
|                       | their staff. The                             |
|                       | example given where                          |
|                       | the budget reports are                       |
|                       | not in the requested                         |
|                       | format nor reflect what                      |
|                       | is being reported by the                     |
|                       | CMHs. The Tableau                            |
|                       | reports are not                              |
|                       | accessible by CMHs –                         |
|                       | most CMH's staff do                          |
|                       | not have easy access or                      |
|                       | subscription to the                          |
|                       | Tableau reports. PCE                         |
|                       | not being used by                            |
|                       | SWMBH was also cited                         |
|                       | as a barrier to                              |
|                       | information flow and                         |
|                       | access.                                      |
|                       | If the CMHs and SWMBH do                     |
|                       | not have the ability to share                |
|                       | meaningful reports on data                   |
|                       | and finances we cannot be                    |



|  | collaborative as outlined in End 1.   |
|--|---|
| 5. Operating Agreement Review (d)  | Moved to next meeting.  |
| 6. PCE Update (Anne) (d)   | <ul> <li>No ability to exchange data between PIHP and CMHs even with the same system.</li> <li>Need to invite PCE to meet. Need to find out the cost of applications.</li> <li>Jeannie and Cameron volunteered to help on the PCE committee.</li> <li>The annual cost is roughly 340k.</li> <li>Implementation around 300K didn't include any specialization.</li> <li>Streamline roughly a 1/3 of the cost.</li> <li>9- 12 month implementation timeline.</li> </ul> |
| 6. Next Meeting Agenda  May Facilitator-Sue  June Facilitator-Rich  July Facilitator-Ric |   |
| 7. 11:00 am-12:00 pm CMH<br>CEOs   |   |
| 8. Next Meeting  | <ul> <li>SWMBH Loan Process</li> <li>Go to the Finance committee first,</li> <li>then bring it back to Ops Comm –</li> <li>Garyl</li> <li>Sub Ends 1 and 5</li> <li>Financials</li> <li>Operating Agreement</li> </ul>  |





# Board Finance Committee Meeting Minutes March 28, 2025

SWMBH, 5250 Lovers Lane, Suite 200, Portage, Michigan 49002 1:00-2:00 pm

Draft: 4/1/25

Members Present: Tom Schmelzer, Michael Seals, Carol Naccarato

Guests: Amy Rottman, Jeff Patton

Members Absent: None

**SWMBH Staff Present:** Garyl Guidry, Chief Financial Officer, Mila Todd, Chief Compliance Officer and Director of Provider Network; Michelle Jacobs, Senior Operations Specialist and Rights Advisor

**Review Agenda** 

Motion Michael Seals moved to approve the agenda as presented.

Second Carol Naccarato

**Motion Carried** 

# **Central Topics**

# **Review prior meeting minutes**

Motion Carol Naccarato moved to approve the minutes with the addition of one sentence under

the Capitation Deficit Report. Adding "The Committee requests that bullet point

explanations and ramifications of finances be presented to the Board."

Second Michael Seals

**Motion Carried** 

### **Review Independent Audit Report**

Derek Miller of Roslund Prestage & Company reviewed the SWMBH Independent Audit Report ending September 30, 2024 as documented and commented that this was the easiest audit for his organization to complete since SWMBH's inception. Derek Miller highlighted the following for Fiscal Year 2024:

- Management's Discussion and Analysis
- Statement of Net Position
- Revenue & Expenses
- Change in Net Position
- Note 2 significant change in custodial credit risk, better than years prior
- Note 7 amount due to other governmental units
- Note 15 GASB changes, Mental Health Operating Fund and Medicaid Risk Reserve Fund
- Note 17 upcoming accounting procurements

Committee discussion followed along with questions on what other PIHPs in the State are doing and what SWMBH can do to repair the current deficit. Derek Miller commented that CMHs need to come together to discuss expense reductions and bring expenses back in line with current revenue.

# **Review SWMBH YTD financial statements**

Garyl Guidry presented an early look at Period 5 financial statements noting that these financial statements will be reviewed by the Regional Finance Committee on April 7<sup>th</sup>. Revenues, expenses and deficits were reviewed with a projected deficit of 24 million for Fiscal Year 2025. Discussion followed. Michael Seals requested a definition page be included with monthly report.

# **SWMBH Check Registers**

Garyl reviewed the checks registers as documented. Discussion followed.

# **SWMBH Cash Flow Analysis**

Garyl reviewed current forecast of Cash Flow Analysis. Discussion followed.

# **BEL-001 Budgeting**

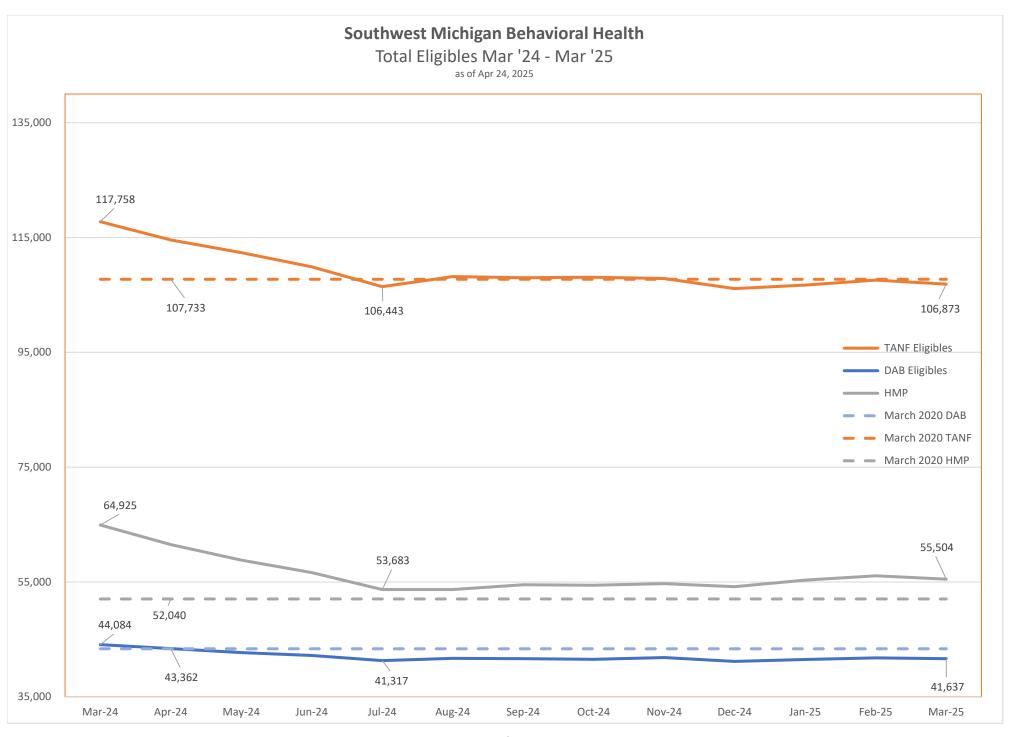
Committee reviewed Policy BEL-001 and determined that there is not enough "meat" in the policy with no tasks. A request was made to review another PIHP's policy and possibly adopt theirs's if more substantial. Mila Todd discussed the Carver Model in relation to this policy. Discussion followed. The Committee agreed that this policy is not well vetted enough to bring to the SWMBH Board for approval. Carol Naccarato agreed to review the policy and bring a revised policy back to the next Board Finance Committee meeting for consideration.

#### **BEL-006 Investments**

Committee reviewed Policy BEL-006 Investments and concluded that no revisions are necessary.

Michelle Jacobs will send the SWMBH Board Finance Committee Charter to the group.

Adjournment Carol Naccarato
Second Michael Seals
Meeting adjourned at 2:30 pm



| SWMBH Through Mar                    | FY25        | FY24        | % Change YOY | \$ Change YOY |
|--------------------------------------|-------------|-------------|--------------|---------------|
|                                      |             |             |              |               |
| State Plan MH                        | 48,701,099  | 49,157,831  | -0.9%        | (456,733)     |
| 1915i MH                             | 45,178,436  | 42,591,228  | 6.1%         | 2,587,208     |
| Autism                               | 14,442,411  | 10,005,722  | 44.3%        | 4,436,689     |
| Habilitation Supports Waiver (HSW)   | 32,143,400  | 29,426,158  | 9.2%         | 2,717,242     |
| Child Waiver Program (CWP)           | 454,916     | 561,863     | -19.0%       | (106,948)     |
| Serious Emotional Disturbances (SED) | 263,982     | 793,410     | -66.7%       | (529,428)     |
| Net Capitation Payment               | 141,184,243 | 132,536,212 | 6.5%         | 8,648,031     |
|                                      |             |             |              | -             |
| State Plan SA                        | 3,938,192   | 4,208,085   | -6.4%        | (269,893)     |
| Net Capitation Payment               | 3,938,192   | 4,208,085   | -6.4%        | (269,893)     |
|                                      |             | _           |              | -             |
| Healthy Michigan Mental Health       | 12,442,478  | 12,172,072  | 2.2%         | 270,406       |
| Healthy Michigan Autism              | 20,180      | 12,358      | 63.3%        | 7,822         |
| Net Capitation Payment               | 12,462,658  | 12,184,430  | 2.3%         | 278,228       |
|                                      |             | _           |              | -             |
| Healthy Michigan Substance Abuse     | 6,817,619   | 7,211,986   | -5.5%        | (394,367)     |
| Net Capitation Payment               | 6,817,619   | 7,211,986   | -5.5%        |               |
|                                      |             |             |              | -             |
| GRAND TOTAL                          | 164,402,713 | 156,140,713 | 5.3%         | 8,262,000     |

as of 4/24/2025

# State Plan, 1915i, B3 and Autism have DAB and TANF payments included.

DAB refers to the "disabled, aged, or blind" eligibility categories for Medicaid programs. TANF refers to "Temporary Assistance for Needy Families" for Medicaid programs.

| E F   |              | J                         | K                       | L                         | М                |
|---|--------------|---------------------------|-------------------------|---------------------------|------------------|
| 1 Southwest Michigan Behavioral I                                     | Hoalth       |                           |                         |                           |                  |
| 2 For the Fiscal YTD Period Ended 9/30/2025                           | reartii      |                           | FY25                    | DILLID                    |                  |
|   |              |                           | F125                    | PINP                      |                  |
| (For Internal Management Purposes Only)                               |              |                           |                         |                           |                  |
|   |              |                           |                         |                           |                  |
|   |              |                           |                         |                           |                  |
|   |              |                           |                         |                           |                  |
|   | FY24 Budget  | FY25 Budget               | FY24 Actual as P06      | FY25 Actual as P06        | FY 25 Projection |
| 6 REVENUE   |              |                           |                         |                           |                  |
| 7 Contract Revenue  |              |                           |                         |                           |                  |
| 8 Medicaid Capitation   | 230,693,820  | 256,227,043               | 124,084,948             | 128,647,731               | 257,295,462      |
| 9 Healthy Michigan Plan Capitation                                    | 48,606,904   | 38,407,790                | 15,996,251              | 14,095,780                | 28,191,560       |
| 10 Medicaid Hospital Rate Adjustments                                 | 5,963,797    | 12,089,192                | -                       | 6,044,596                 | 12,089,192       |
| 11 Opioid Health Home Capitation                                      | 1,863,222    | 1,610,090                 | 823,360                 | 764,679                   | 1,529,358        |
| 12 Mental Health Block Grant Funding                                  | 635,001      | 653,000                   | 364,779                 | 245,682                   | 491,364          |
| 13 SA Block Grant Funding   | 7,432,909    | 7,763,190                 | 3,892,251               | 4,047,394                 | 8,094,788        |
| 14 SA PA2 Funding   | 2,110,931    | 2,184,476                 | 1,055,465               | 1,092,238                 | 2,184,476        |
| 15  |              | 0.40.00.4.700             |                         | 454,000,000               |                  |
| 16 Contract Revenue   | 297,306,585  | 318,934,780               | 146,217,055             | 154,938,099               | 309,876,199      |
| 17 CMHSP Incentive Payments   | 501,957      | 419,357                   | 105,898                 | 232,976                   | 465,952          |
| 18 PIHP Incentive Payments  | -<br>570 477 | 2,483,291                 | -<br>                   | 1,067,134                 | 2,134,267        |
| 19 Interest Income - Working Capital                                  | 573,177      | 1,222,315                 | 531,153                 | 241,947                   | 483,895          |
| 20 Interest Income - ISF Risk Reserve                                 | 102,887      | -                         | 171,048                 | 470,524                   | 941,048          |
| 21 Local Funds Contributions  | 1,289,352    | 852,520                   | 453,432                 | 426,260                   | 852,520          |
| 22 Other Local Income   |              |                           |                         |                           | -                |
| 23  |              |                           |                         |                           |                  |
| 24 TOTAL REVENUE  | 299,773,958  | 323,912,264               | 147,478,586             | 157,376,940               | 314,753,880      |
| 25  |              | ,                         |                         |                           |                  |
|   |              |                           |                         |                           |                  |
| 26 EXPENSE  |              |                           |                         |                           |                  |
| 27 Healthcare Cost  | 04 000 440   | 00 000 007                | 44.075.405              | 44 400 500                | 00 007 440       |
| 28 Provider Claims Cost   | 24,396,146   | 23,023,897                | 11,975,185              | 11,463,560                | 22,927,119       |
| 29 CMHP Subcontracts, net of 1st & 3rd party                          | 233,928,855  | 263,904,801               | 126,219,101             | 128,325,247               | 256,650,495      |
| 30 Insurance Provider Assessment Withhold (IPA                        | 3,790,852    | 3,746,326                 | 1,706,802               | 1,467,400                 | 2,934,799        |
| 31 Medicaid Hospital Rate Adjustments 33                              | 5,963,797    | 12,089,192                | -                       | 6,044,596                 | 12,089,192       |
|   | 269 070 660  | 202 764 245               | 420 004 007             | 447 200 902               | 204 604 605      |
| 34 Total Healthcare Cost  | 268,079,650  | 302,764,215               | 139,901,087             | 147,300,803               | 294,601,605      |
| 35 Medical Loss Ratio (HCC % of Revenue)                              | 90.2%        | 94.9%                     | 95.7%                   | 95.1%                     | 95.1%            |
| 36  |              |                           |                         |                           |                  |
| 37 Administrative Cost 39 Administrative and Other Cost               | 11 600 206   | 12,805,756                | 4 00E C4C               | E 202 20E                 | 10 705 701       |
|   | 11,698,386   |                           | 4,835,646               | 5,392,895                 | 10,785,791       |
| 44 Delegated Managed Care Admin 45 Apportioned Central Mgd Care Admin | 22,429,220   | 24,714,174<br>(2,665,293) | 12,642,609<br>(852,137) | 15,336,986<br>(1,051,897) | 30,673,972       |
| <b>—</b> ··   | (0)          | (2,000,293)               | (652, 137)              | (1,051,697)               | (2,103,795)      |
|   |              |                           |                         |                           |                  |
| 47 Total Administrative Cost  | 34,127,607   | 34,854,637                | 16,626,119              | 19,677,984                | 39,355,968       |
| 48 Admin Cost Ratio (MCA % of Total Cost)                             | 11.3%        | 10.3%                     | 10.6%                   | 12.3%                     | 12.3%            |
| 50 Legal Funda Cost   | 1 200 250    | 050 500                   | 450 400                 | 406.060                   | 050 500          |
| 50 Local Funds Cost   | 1,289,352    | 852,520                   | 453,432                 | 426,260                   | 852,520          |
| 51 PBIP Transferred to CMHPs  | -            | -                         | -                       | 892,002                   | 1,784,005        |
| 52 TOTAL COST after apportionment                                     | 202 400 000  | 220 474 070               | 450,000,000             | 400 007 040               | 200 504 000      |
| 53 TOTAL COST after apportionment                                     | 303,496,608  | 338,471,372               | 156,980,638             | 168,297,049               | 336,594,098      |
| 54  |              |                           |                         |                           |                  |
| 55 NET SURPLUS before settlement                                      | (3,722,650)  | (14,559,107)              | (9,502,052)             | (10,920,109)              | (21,840,217)     |
| 56 Net Surplus (Deficit) % of Revenue                                 | -1.2%        | -4.5%                     | -6.4%                   | -6.9%                     | -6.9%            |
| 57  | 0 =00 :::    |                           | (00 :                   |                           |                  |
| 58 Prior Year Savings Utilization                                     | 9,769,410    | -                         | (261,686)               | -                         | -                |
| 59 Change in PA2 Fund Balance   | (123,852)    | -                         |                         |                           | -                |
| 60 ISF Risk Reserve Abatement (Funding)                               | (102,887)    | -                         | (171,048)               | -                         | -                |
| 61 ISF Risk Reserve Utilization                                       |              | 1,929,280                 | 10,578,820              | 564,327                   | 564,327          |
| 62 CCBHC Supplemental Receivable (Payable)                            | 6,592        | 3,813,725                 |                         | -                         | -                |
| 63 Settlement Receivable / (Payable)                                  | <u>-</u>     |                           | (1,425,733)             |                           | <u>-</u>         |
| 66 NET SURPLUS (DEFICIT)  | 5,826,612    | (8,816,103)               | (781,699)               | (10,355,782)              | (21,275,890)     |
|   | -,,          | (=,0.0,.00)               | (,556)                  | (12,000,102)              | (=:,=:0,000)     |

| A   | ВС          | D            | Е                  | F                  | G                |
|---|-------------|--------------|--------------------|--------------------|------------------|
| 1 Southwest Michigan Behavioral H           | ealth       |              |                    |                    |                  |
| 2 For the Fiscal YTD Period Ended 9/30/2025 |             |              | FY25 C             | СВНС               |                  |
| 3 (For Internal Management Purposes Only)   |             |              |                    |                    |                  |
| 4   | FY24 Budget | FY25 Budget  | FY24 Actual as P06 | FY25 Actual as P06 | FY 25 Projection |
| 5   |             |              |                    |                    |                  |
| 6 REVENUE                                   |             |              |                    |                    |                  |
| 16 Contract Revenue                         | 85,003,146  | 94,989,631   | 31,198,095         | 52,604,851         | 105,209,702      |
| 17 CMHSP Incentive Payments                 | -           | 3,422,650    | -                  | -                  | -                |
| 18  |             |              |                    |                    |                  |
| 19 TOTAL REVENUE                            | 85,003,146  | 98,412,281   | 31,198,095         | 52,604,851         | 105,209,702      |
| 20  |             |              |                    |                    |                  |
| 21 EXPENSE                                  |             |              |                    |                    |                  |
| 22 Healthcare Cost                          |             |              |                    |                    |                  |
| 23 CCBHC Subcontracts                       | 82,452,731  | 82,461,854   | 32,606,373         | 37,990,678         | 75,981,355       |
| 24  | 00.450.704  | 00 404 054   |                    |                    | 75.004.055       |
| 25 Total Healthcare Cost                    | 82,452,731  | 82,461,854   | 32,606,373         | 37,990,678         | 75,981,355       |
| 26 Medical Loss Ratio (HCC % of Revenue)    | 97.0%       | 83.8%        | 104.5%             | 72.2%              | 72.2%            |
| 28  |             |              |                    |                    |                  |
| 29 Administrative Cost                      |             |              |                    |                    |                  |
| 30 Apportioned Central Mgd Care Admin       | 2,550,415   | 2,665,293    | 852,137            | 1,051,897          | 2,103,795        |
| 31  | , ,         | , ,          | ,                  |                    | , ,              |
| 32 Total Administrative Cost                | 2,550,415   | 2,665,293    | 852,137            | 1,051,897          | 2,103,795        |
| 33 Admin Cost Ratio (MCA % of Total Cost)   | 3.0%        | 3.1%         | 2.5%               | 2.7%               | 2.7%             |
| 34  |             |              |                    |                    |                  |
| 35 TOTAL COST                               | 85,003,146  | 85,127,147   | 33,458,510         | 39,042,575         | 78,085,150       |
| 36  |             |              |                    |                    |                  |
| 37 NET SURPLUS before non MCA cost          | 0           | 13,285,134   | (2,260,415)        | 13,562,276         | 27,124,553       |
| 38 Net Surplus (Deficit) % of Revenue       | 0.0%        | 13.5%        | -7.2%              | 25.8%              | 25.8%            |
| 39  |             |              |                    |                    |                  |
| 40 CCBHC Non Medicaid Cost                  | -           | (10,261,247) | -                  | (6,697,312)        | (13,394,625)     |
| 41  |             |              |                    |                    |                  |
| 42 CCBHC Net Surplus/(Deficit)              | 0           | 3,023,886    | (2,260,415)        | 6,864,964          | 13,729,928       |
| 43  |             |              |                    |                    |                  |

|                              |           |           |             |           | February      |             |             |             |                 |                 |
|------------------------------|-----------|-----------|-------------|-----------|---------------|-------------|-------------|-------------|-----------------|-----------------|
| Medicaid                     | SWMBH     | Barry     | Berrien     | Pines     | Summit Pointe | Woodlands   | ISK         | St. Joe     | Van Buren       | Total           |
| Revenue                      | 5,703,544 | 4,318,118 | 19,681,077  | 5,286,904 | 18,293,494    | 6,910,100   | 29,862,158  | 6,895,386   | 10,125,547      | 107,076,328     |
| Expense                      | 5,425,201 | 2,954,023 | 21,198,644  | 4,790,530 | 19,419,364    | 8,404,410   | 35,183,019  | 8,270,492   | 10,197,893      | 115,843,575     |
| Difference                   | 278,342   | 1,364,094 | (1,517,567) | 496,375   | (1,125,870)   | (1,494,310) | (5,320,861) | (1,375,106) | (72,346)        | (8,767,248)     |
| HMP                          |           |           |             |           |               |             |             |             |                 |                 |
| Revenue                      | 3,154,950 | 375,095   | 1,828,759   | 275,336   | 1,962,004     | 722,150     | 1,988,852   | 768,723     | 769,880         | 11,845,749      |
| Expense                      | 3,847,102 | 414,759   | 1,697,417   | 362,381   | 2,385,512     | 768,169     | 2,298,599   | 880,457     | 757,892         | 13,412,289      |
| Difference                   | (692,152) | (39,664)  | 131,342     | (87,045)  | (423,508)     | (46,019)    | (309,748)   | (111,734)   | 11,988          | (1,566,540)     |
| February Revenue and Expense |           |           |             |           |               |             |             |             |                 |                 |
| Revenue                      | 1,779,968 | 944,819   | 4,049,769   | 1,128,798 | 3,817,922     | 1,513,143   | 6,447,272   | 1,714,048   | 2,140,500       | 23,536,240      |
| Expense                      | 2,201,559 | 377,596   | 4,337,038   | 1,164,540 | 3,646,311     | 1,752,491   | 9,129,273   | 1,285,156   | 1,960,233       | 25,854,196      |
|                              |           |           |             |           |               |             |             | Сар         | itation Deficit | (10,333,787.58) |

|   |                        |                    |                        |                        | March                  |                        |                        |                        |                        |                          |
|---|------------------------|--------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|--------------------------|
| Medicaid  | SWMBH                  | Barry              | Berrien                | Pines                  | Summit Pointe          | Woodlands              | ISK                    | St. Joe                | Van Buren              | Total                    |
| Revenue   | 12,862,175             | 5,197,698          | 23,769,551             | 6,430,719              | 22,090,123             | 8,300,595              | 35,958,939             | 8,146,818              | 12,168,686             | 134,925,302              |
| Expense   | 12,498,948             | 3,528,356          | 25,088,975             | 6,001,471              | 23,820,541             | 9,859,359              | 42,325,688             | 9,628,356              | 11,949,403             | 144,701,096              |
| Difference                                      | 363,227                | 1,669,342          | (1,319,424)            | 429,247                | (1,730,418)            | (1,558,764)            | (6,366,749)            | (1,481,538)            | 219,283                | (9,775,793)              |
| НМР   |                        |                    |                        |                        |                        |                        |                        |                        |                        |                          |
| Revenue   | 3,791,924              | 457,696            | 2,153,909              | 324,934                | 2,364,467              | 865,423                | 2,341,147              | 876,040                | 920,239                | 14,095,780               |
| Expense   | 5,068,572              | 484,954            | 1,919,633              | 545,924                | 2,775,738              | 1,151,886              | 2,687,251              | 894,918                | 882,433                | 16,411,310               |
| Difference                                      | (1,276,648)            | (27,258)           | 234,276                | (220,990)              | (411,271)              | (286,464)              | (346,104)              | (18,878)               | 37,806                 | (2,315,530)              |
| March Revenue and Expense<br>Revenue<br>Expense | 7,795,605<br>8,295,216 | 962,181<br>644,527 | 4,413,624<br>4,112,547 | 1,193,413<br>1,394,485 | 4,199,091<br>4,791,402 | 1,533,767<br>1,838,666 | 6,449,077<br>7,531,321 | 1,358,749<br>1,372,326 | 2,193,498<br>1,876,051 | 30,099,006<br>31,856,542 |

|                           |             |            |             | Pro        | jection for FY 2025 |             |              |             |            |              |
|---------------------------|-------------|------------|-------------|------------|---------------------|-------------|--------------|-------------|------------|--------------|
| Medicaid                  | SWMBH       | Barry      | Berrien     | Pines      | Summit Pointe       | Woodlands   | ISK          | St. Joe     | Van Buren  | Total        |
| Revenue                   | 25,724,350  | 10,395,396 | 47,539,102  | 12,861,437 | 44,180,245          | 16,601,189  | 71,917,878   | 16,293,636  | 24,337,371 | 269,850,605  |
| Expense                   | 24,997,895  | 7,056,711  | 50,177,950  | 12,002,942 | 47,641,082          | 19,718,717  | 84,651,376   | 19,256,712  | 23,898,805 | 289,402,191  |
| Difference                | 726,455     | 3,338,685  | (2,638,848) | 858,495    | (3,460,836)         | (3,117,528) | (12,733,498) | (2,963,076) | 438,566    | (19,551,586) |
| НМР                       |             |            |             |            |                     |             |              |             |            |              |
| Revenue                   | 7,583,849   | 915,392    | 4,307,818   | 649,869    | 4,728,934           | 1,730,845   | 4,682,295    | 1,752,080   | 1,840,478  | 28,191,560   |
| Expense                   | 10,137,144  | 969,908    | 3,839,266   | 1,091,848  | 5,551,476           | 2,303,773   | 5,374,503    | 1,789,837   | 1,764,865  | 32,822,621   |
| Difference                | (2,553,295) | (54,516)   | 468,552     | (441,980)  | (822,542)           | (572,928)   | (692,208)    | (37,757)    | 75,613     | (4,631,061)  |
|                           |             |            |             |            |                     |             |              |             |            |              |
| Compliand Bandlerid (UBAR | (4.026.040) | 2 204 450  | (2.470.200) | 44.6.54.5  | (4 202 270)         | (2,000,450) | (42.425.706) | (2,000,022) | F44.470    | (24 402 647) |
| Combined Medicaid/HMP     | (1,826,840) | 3,284,168  | (2,170,296) | 416,515    | (4,283,378)         | (3,690,456) | (13,425,706) | (3,000,832) | 514,179    | (24,182,647) |
| February Results          | (993,142)   | 3,178,632  | (3,326,941) | 982,391    | (3,718,507)         | (3,696,789) | (13,513,461) | (3,568,415) | (144,859)  | (24,801,090) |
| 1Month Comparison         | (833,698)   | 105,536    | 1,156,645   | (565,876)  | (564,872)           | 6,333       | 87,755       | 567,583     | 659,038    | 618,443      |

| Projected | (24,182,646.98) |
|-----------|-----------------|
|-----------|-----------------|

# **Southwest Michigan Behavioral Health**For the Fiscal YTD Period Ended 3/31/2025

(For Internal Management Purposes Only)

3/31/2025

| ok |
|----|
|    |

| (For Internal Management Purposes Only)   | 3/3/1/2025   | OK                                 | s            | ummary of Local CM             | HSP Components  |                 |                               |                                     | ссвнс                              |             |
|---|--------------|------------------------------------|--------------|--------------------------------|-----------------|-----------------|-------------------------------|-------------------------------------|------------------------------------|-------------|
|   | SWMBH TOTAL  | -                                  |              | annual y or zoodi on           | inor componento | SUD Block Grant |                               |                                     | CCBHC Healthy                      | CCBHC Non-  |
| <u>INCOME STATEMENT</u>   | Excluding GF | Medicaid MH/IDD                    | Medicaid SUD | HMP MH                         | HMP SUD         | Treatment       | State GF                      | CCBHC Medicaid                      | Michigan                           | Medicaid    |
| Barry County CMHA PIHP Summary Information  | 100%         | 41.7%                              | 0.1%         | 5.0%                           | 0.0%            | 0.3%            | 1.9%                          | 30%                                 | 11.6%                              | 9.6%        |
| Capitation Payment<br>Less: CCBHC Base Payment  |              | 5,873,769<br>(784,376)             | 108,305      | 538,995<br>(270,241)           | 188,942         | 18,878          | 467,829<br>-                  | 784,375.92<br>-                     | 270,241                            | <u>-</u>    |
| Subcontract revenue   |              | 5,089,393                          | 108,305      | 268,754                        | 188,942         | 18,878          | 467,829                       | 784,375.92                          | 270,241                            | -           |
| Supplemental CCBHC Payment CCBHC 1st/3rd Party Cost Offset CCBHC General Fund Revenue   |              | -                                  | -            | -                              | -               | -               | -                             | 1,240,666.89<br>47,905.74           | 577,837.52<br>4,297                | 327,339     |
| Incentive Payment Revenue   | PIHP Revenue | _                                  | -            | -                              | -               | -               | -                             | -                                   | _                                  | _           |
| Subcontract revenue   | 8,599,596    | 5,089,393                          | 108,305      | 268,754                        | 188,942         | 18,878          | 467,829                       | 2,072,949                           | 852,376                            | 327,339     |
| External provider cost  |              | 2,374,056                          |              | 331,463                        |                 |                 | 71,834                        |                                     |                                    | _           |
| Internal program cost<br>SSI Reimb, 1st/3rd Party Cost Offset                           |              | 640,010                            | 4,047        | 31,172                         | -               | 18,878          | 62,142                        | 2,162,900.86                        | 841,110                            | 690,401     |
| Mgd care administration   | PIHP Cost    | 510,242                            | -            | 122,319                        | -               | -               | 67,707                        | -                                   | -                                  | -           |
| Subcontract cost  | 7,036,199    | 3,524,309                          | 4,047        | 484,954                        |                 | 18,878          | 201,683                       | 2,162,901                           | 841,110                            | 690,401     |
| Net before settlement Other Redistributions of State GF                                 | PIHP Stlmt   | 1,565,084                          | 104,258      | (216,200)                      | 188,942         | -               | <b>266,146</b> (39,240)       | (89,952)                            | 11,265                             | (363,063)   |
| Subcontract settlement (includes PPS-1 Payment Difference                               | (1,627,415)  | (1,565,084)                        | (104,258)    | 216,200                        | (188,942)       | _               | (00,2.0)                      | 69,722                              | (55,053)                           | _           |
| Net after settlement  |              |                                    |              |                                | <u> </u>        | <u> </u>        | 226,905                       | (20,230)                            | (43,788)                           | (363,063)   |
| Berrien Mental Health Authorit HCC%   | 100.00%      | 71.2%                              | 0.0%         | 5.2%                           | 0.0%            | 0.0%            | 1.1%                          | 13.2%                               | 5.9%                               | 3.5%        |
| PIHP Summary Information Capitation Payment Less: CCBHC Base Payment                    |              | 25,976,586<br>(2,634,029)          | 426,994      | 2,412,307<br>(1,118,064)       | 859,666         | 97,648          | 1,104,192                     | 2,634,029                           | 1,118,064                          | -           |
| Subcontract revenue Supplemental CCBHC Payment CCBHC 1st/3rd Party Cost Offset          |              | 23,342,557                         | 426,994      | 1,294,243                      | 859,666         | 97,648          | 1,104,192                     | 2,634,029<br>4,193,552<br>(124,708) | 1,118,064<br>1,262,157<br>(24,186) | -<br>-<br>- |
| CCBHC General Fund Revenue  |              | -                                  | -            | -                              | -               | -               | -                             | -                                   | -                                  | -           |
| Incentive Payment Revenue   | PIHP Revenue |                                    |              |                                | <u>-</u>        |                 | <u> </u>                      |                                     | <u>-</u>                           | <u> </u>    |
| Subcontract revenue _   | 35,080,016   | 23,342,557                         | 426,994      | 1,294,243                      | 859,666         | 97,648          | 1,104,192                     | 6,702,873                           | 2,356,035                          | <u>-</u>    |
| External provider cost<br>Internal program cost<br>SSI Reimb, 1st/3rd Party Cost Offset |              | 21,694,918<br>1,037,209<br>(4,983) | -            | 1,577,464<br>67,529<br>(1,118) | 1,172           | 3,526           | 288,604<br>47,509<br>(38,377) | -<br>4,221,171                      | 1,867,777                          | 1,103,186   |
| Mgd care administration   | PIHP Cost    | 2,361,831                          |              | 274,586                        |                 | <u>-</u>        | 47,657                        |                                     | <u>-</u>                           | <u>-</u>    |
| Subcontract cost  | 33,101,082   | 25,088,975                         |              | 1,918,461                      | 1,172           | 3,526           | 345,393                       | 4,221,171                           | 1,867,777                          | 1,103,186   |
| Net before settlement Other Redistributions of State GF                                 | PIHP StImt   | (1,746,418)                        | 426,994      | (624,218)                      | 858,494<br>-    | 94,122          | 758,799<br>-                  | 2,481,702<br>-                      | 488,258                            | (1,103,186) |
| Subcontract settlement (includes PPS-1 Payment Difference _                             | 952,867      | 1,746,418                          | (426,994)    | 624,218                        | (858,494)       | (94,122)        | (1,103,186)                   | (405,145)                           | 366,985                            | <u>-</u>    |
| Net after settlement  |              |                                    |              |                                |                 |                 | (344,387)                     | 2,076,557                           | 855,243                            | (1,103,186) |

# **Southwest Michigan Behavioral Health**For the Fiscal YTD Period Ended 3/31/2025

3/31/2025

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| (For Internal Management Purposes Only)  |                                       |   |                | ссвнс                |             |                              |             |                 |   |                        |
|--|---------------------------------------|---|----------------|----------------------|-------------|------------------------------|-------------|-----------------|---|------------------------|
| INCOME STATEMENT   | SWMBH TOTAL<br>Excluding GF           | Medicaid MH/IDD                         | Medicaid SUD   | нмр мн               | HMP SUD     | SUD Block Grant<br>Treatment | State GF    | CCBHC Medicaid  | CCBHC Healthy<br>Michigan               | CCBHC Non-<br>Medicaid |
| THE STATE OF THE S | Excidenting Of                        | inculcula ini i/iDD                     | inicalcula GOD |                      | 111111 000  | rreatment                    | Otate Of    | OODITO Medicald | Micrigan                                | medicala               |
|  |                                       |   |                |                      |             |                              |             |                 |   |                        |
| Pines Behavioral Health Servic HCC%  | 99.97%                                | 60.5%                                   | 0.0%           | 5.2%                 | 0.0%        | 0.2%                         | 2.4%        | 19.0%           | 6.7%                                    | 6.0%                   |
| PIHP Summary Information   |                                       |   |                |                      |             |                              |             |                 |   |                        |
| Capitation Payment Less: CCBHC Base Payment  |                                       | 7,526,178<br>(1,211,195)                | 115,735        | 554,517<br>(421,216) | 191,633     | 14,133                       | 440,310     | 1,211,195       | 421,216                                 | -                      |
| Subcontract revenue  |                                       | 6,314,984                               | 115,735        | 133,301              | 191,633     | 14,133                       | 440,310     | 1,211,195       | 421.216                                 | <u>-</u>               |
| Supplemental CCBHC Payment   |                                       | 0,314,904                               | 115,735        | 133,301              | 191,033     | 14,133                       | 440,310     | 1,202,249       | 540,271                                 | -                      |
| CCBHC 1st/3rd Party Cost Offset  |                                       |   |                |                      |             |                              |             | 51,281          | 9,513                                   | _                      |
| CCBHC General Fund Revenue   |                                       | -                                       | -              | -                    | -           | -                            | -           | -               | -                                       | -                      |
| Incentive Payment Revenue  | PIHP Revenue                          |   | <del></del>    | <del></del> .        | <del></del> |                              | <u> </u>    |                 | <del>_</del>                            |                        |
| Subcontract revenue  | 10,205,511                            | 6,314,984                               | 115,735        | 133,301              | 191,633     | 14,133                       | 440,310     | 2,464,725       | 971,000                                 |                        |
| External provider cost   |                                       | 5,511,032                               | -              | 460,273              | -           | -                            | 132,105     |                 | -                                       | -                      |
| Internal program cost<br>SSI Reimb, 1st/3rd Party Cost Offset  |                                       | 144,784<br>(2,271)                      | 2,161          | 29,975               | 3,063       | 14,133                       | 93,589      | 1,776,268       | 622,835                                 | 556,892                |
| Mgd care administration  | PIHP Cost                             | 345,766                                 | -              | 52,614               | -           | -                            | 31,247      | _               | _                                       | _                      |
| Subcontract cost   | 8,960,631                             | 5,999,311                               | 2,161          | 542,862              | 3,063       | 14,133                       | 256,942     | 1,776,268       | 622,835                                 | 556,892                |
| Net before settlement  |                                       | 315,673                                 | 113,574        | (409,561)            | 188,571     |                              | 183,368     | 688,457         | 348,165                                 | (556,892)              |
| Other Redistributions of State GF  | PIHP StImt                            | -                                       | _              | -                    | _           | _                            | 321,429     | -               | _                                       | -                      |
| Subcontract settlement (includes PPS-1 Payment Difference  | (366,462)                             | (315,673)                               | (113,574)      | 409,561              | (188,571)   | -                            | (504,797)   | (71,671)        | (86,534)                                | 504,797                |
| Net after settlement   | · · · · · · · · · · · · · · · · · · · |   |                | -                    | -           |                              | (0)         | 616,786         | 261,631                                 | (52,095)               |
|  |                                       |   |                |                      |             |                              |             |                 |   |                        |
| Summit Pointe (Calhoun Coun HCC%   | 400.000/                              | 05.40/                                  | 0.0%           | 7.4%                 | 0.0%        | 0.0%                         | 3.8%        | 44.00/          | 5.1%                                    | 3.8%                   |
| PIHP Summary Information   | 100.00%                               | 65.1%                                   | 0.0%           | 7.4%                 | 0.0%        | 0.0%                         | 3.0%        | 14.8%           | 5.170                                   | 3.0%                   |
| Capitation Payment   |                                       | 24.485.789                              | _              | 2,993,567            | _           | _                            | 929,749     | 2,395,667       | 629,100                                 | _                      |
| Less: CCBHC Base Payment   |                                       | (2,395,667)                             | -              | (629,100)            | -           | -                            | -           | -               | -                                       | _                      |
| Subcontract revenue  |                                       | 22,090,123                              |                | 2,364,467            |             | -                            | 929,749     | 2,395,667       | 629,100                                 | _                      |
| Supplemental CCBHC Payment   |                                       | -                                       | -              | -                    | -           | -                            | -           | 4,412,582       | 2,240,325                               | -                      |
| CCBHC 1st/3rd Party Cost Offset  |                                       |   |                |                      |             |                              |             | -               | -                                       | -                      |
| CCBHC General Fund Revenue Incentive Payment Revenue   | PIHP Revenue                          | -                                       | -              | -                    | -           | -                            | -           | -               | -                                       | -                      |
| Subcontract revenue  | 34,132,263                            | 22,090,123                              | <del></del>    | 2,364,467            | <u>-</u>    | <u>-</u> -                   | 929,749     | 6,808,249       | 2,869,425                               | <u>-</u>               |
| External provider cost   | 01,102,200                            | 19,499,620                              |                | 2,279,081            |             |                              | 1,131,773   |                 |   |                        |
| Internal program cost  |                                       | 1,591,379                               | 1,128          | 117,861              | 308         | 48                           | 103,921     | 4,808,639       | 1,642,056                               | 1,239,748              |
| SSI Reimb, 1st/3rd Party Cost Offset   |                                       | -                                       | -              | -                    | -           | -                            | -           | ,,              | , | ,,                     |
| Mgd care administration  | PIHP Cost                             | 2,728,413                               |                | 378,488              | <u> </u>    | <u>-</u>                     | 208,959     |                 |   |                        |
| Subcontract cost   | 33,047,021                            | 23,819,412                              | 1,128          | 2,775,430            | 308         | 48                           | 1,444,653   | 4,808,639       | 1,642,056                               | 1,239,748              |
| Net before settlement  |                                       | (1,729,290)                             | (1,128)        | (410,963)            | (308)       | (48)                         | (514,904)   | 1,999,610       | 1,227,369                               | (1,239,748)            |
| Other Redistributions of State GF  | PIHP StImt                            | . ===================================== | -              | -                    | -           | -                            | 1,754,652   | -               | -                                       | -                      |
| Subcontract settlement (includes PPS-1 Payment Difference  | 87,063                                | 1,729,290                               | 1,128          | 410,963              | 308         | 48                           | (1,239,748) | (1,320,953)     | (733,721)                               | 1,239,748              |
| Net after settlement   |                                       |   |                | <del>-</del> -       |             |                              | 0           | 678,657         | 493,648                                 | (0)                    |
|  |                                       |   |                |                      |             |                              |             |                 |   |                        |

# **Southwest Michigan Behavioral Health**For the Fiscal YTD Period Ended 3/31/2025

3/31/2025

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| (For Internal Management Purposes Only)   |                                |                        |              | Summary of Local CN |           |                              |                    |                |                           |                        |
|---|--------------------------------|------------------------|--------------|---------------------|-----------|------------------------------|--------------------|----------------|---------------------------|------------------------|
| INCOME STATEMENT  | SWMBH TOTAL Excluding GF       | Medicaid MH/IDD        | Medicaid SUD | НМР МН              | HMP SUD   | SUD Block Grant<br>Treatment | State GF           | CCBHC Medicaid | CCBHC Healthy<br>Michigan | CCBHC Non-<br>Medicaid |
| INTOONIE OTATEMENT  | Excluding GF                   | Wedicald WH/IDD        | Wedicald 30D | NWF WIN             | HWP 30D   | Treatment                    | State GF           | CCBHC Medicald | Wilchigan                 | Medicald               |
|   |                                |                        |              |                     |           |                              |                    |                |                           |                        |
| Woodlands Behavioral Health   | :% 100.0%                      | 83.7%                  | 1.3%         | 6.7%                | 3.1%      | 0.3%                         | 4.9%               |                |                           |                        |
| PIHP Summary Information Capitation Payment Less: CCBHC Base Payment                                      |                                | 8,173,703              | 126,892      | 641,843             | 223,580   | 30,478                       | 433,547            |                |                           |                        |
| Subcontract revenue Supplemental CCBHC Payment CCBHC 1st/3rd Party Cost Offset CCBHC General Fund Revenue |                                | 8,173,703              | 126,892      | 641,843             | 223,580   | 30,478                       | 433,547            |                |                           |                        |
| Incentive Payment Revenue   | PIHP Revenue                   |                        |              |                     |           |                              |                    |                |                           |                        |
| Subcontract revenue   | 9,196,495                      | 8,173,703              | 126,892      | 641,843             | 223,580   | 30,478                       | 433,547            |                |                           |                        |
| External provider cost<br>Internal program cost<br>SSI Reimb, 1st/3rd Party Cost Offset                   |                                | 6,741,207<br>2,180,866 | 136,994      | 195,183<br>522,935  | 335,076   | 30,486                       | 235,336<br>283,908 |                |                           |                        |
| Mgd care administration   | PIHP Cost                      | 800,291                | -            | 98,692              | -         | -                            | 40,258             |                |                           |                        |
| Subcontract cost  | 11,041,731                     | 9.722.365              | 136,994      | 816,811             | 335,076   | 30,486                       | 559,501            |                |                           |                        |
| Net before settlement   | ,                              | (1,548,662)            | (10,102)     | (174,968)           | (111,496) | (9)                          | (125,954)          |                |                           |                        |
| Other Redistributions of State GF   | DILID OIL                      | (1,040,002)            | (10,102)     | (174,300)           | (111,430) | (3)                          | 125,954            |                |                           |                        |
| Subcontract settlement  | <u>PIHP StImt</u><br>1,845,236 | 1,548,662              | 10,102       | 174,968             | 111,496   | 9                            | 125,954            |                |                           |                        |
| Net after settlement  | 1,010,200                      | 1,010,002              | 10,102       | 17 1,000            | ,         |                              |                    |                |                           |                        |
|   |                                |                        |              |                     |           |                              |                    |                |                           |                        |
| Integrated Services of Kalama: HCC  | % 100.0%                       | 65.86%                 | 0.00%        | 4.18%               | 0.00%     | 0.00%                        | 0.00%              | 19.39%         | 6.59%                     | 3.98%                  |
| PIHP Summary Information  |                                |                        |              |                     |           |                              |                    |                |                           |                        |
| Capitation Payment  |                                | 43,123,396             |              | 4,416,975           |           | 55,979                       |                    | 7,164,457      | 2,075,828                 | -                      |
| Less: CCBHC Base Payment  |                                | (7,164,457)            |              | (2,075,828)         | <u>-</u>  |                              | <u> </u>           | <u>-</u>       | <u> </u>                  |                        |
| Subcontract revenue   |                                | 35,958,939             |              | 2,341,147           | <u>-</u>  | 55,979                       | <u>-</u>           | 7,164,457      | 2,075,828                 |                        |
| Supplemental CCBHC Payment  |                                | -                      | -            | -                   | -         | -                            | -                  | 5,970,905      | 3,062,586                 |                        |
| CCBHC 1st/3rd Party Cost Offset   |                                |                        |              |                     |           |                              |                    | 242,449        | 35,134                    | 207,608                |
| CCBHC General Fund Revenue<br>Incentive Payment Revenue   | PIHP Revenue                   | -                      |              | _                   |           | -                            |                    |                | -                         | _                      |
| Subcontract revenue   | 56,907,424                     | 35,958,939             |              | 2,341,147           |           | 55,979                       |                    | 13,377,811     | 5,173,548                 | 207,608                |
| External provider cost  | 00,001,121                     | 36,215,923             |              | 2,351,428           |           |                              |                    | 2,581,513      | 789,859                   | 530,875                |
| Internal program cost   |                                | 975,828                |              | 9,701               |           |                              |                    | 8,369,203      | 2,929,425                 | 1,714,386              |
| SSI Reimb, 1st/3rd Party Cost Offset  |                                | (3,850)                | -            | (52)                | -         | -                            | -                  | -,,            | _,,,,                     | .,,===                 |
| Mgd care administration   | PIHP Cost                      | 5,137,788              |              | 326,174             | -         | -                            | -                  | -              | -                         | _                      |
| Subcontract cost  | 59,682,939                     | 42,325,688             | -            | 2,687,251           | -         | -                            | -                  | 10,950,716     | 3,719,284                 | 2,245,261              |
| Net before settlement   |                                | (6,366,749)            |              | (346,104)           | _         | 55,979                       | _                  | 2,427,095      | 1,454,264                 | (2,037,653)            |
| Other Redistributions of State GF   | PIHP StImt                     |                        |              | -                   |           | -                            |                    | , ,            | -                         | 607,564                |
| Subcontract settlement (includes PPS-1 Payment Differer   |                                | 6,366,749              |              | 346,104             |           | (55,979)                     |                    | 1,322,556      | (675,715)                 | ,- ,- ,-               |
| Net after settlement  | 1,000,110                      |                        |              |                     |           | (55,5.6)                     |                    | 3,749,651      | 778,549                   | (1,430,089)            |
| a.t astronom  |                                |                        |              |                     |           |                              |                    | 5,1 75,001     | 110,040                   | (1,400,000)            |

#### Southwest Michigan Behavioral Health

For the Fiscal YTD Period Ended 3/31/2025

Other Redistributions of State GF

Subcontract settlement

Net after settlement

3/31/2025

PIHP StImt

647.943

(9,352)

(209,931)

ok (For Internal Management Purposes Only) Summary of Local CMHSP Components CCBHC Healthy SWMBH TOTAL SUD Block Grant CCBHC Non-**INCOME STATEMENT Excluding GF** Medicaid MH/IDD **Medicaid SUD** HMP MH HMP SUD Treatment State GF CCBHC Medicaid Michigan Medicaid CMH of St Joseph County HCC% 100.0% 65.7% 0.0% 5.9% 0.0% 0.0% 2.2% 16.9% 4.3% 5.1% **PIHP Summary Information** Capitation Payment 156.583 843.919 297.718 39.484 265.597 9.091.324 521.280 1,101,089 Less: CCBHC Base Payment (1,101,089)(265,597)Subcontract revenue 7.990.235 156.583 578.322 297.718 39.484 521.280 1.101.089 265.597 Supplemental CCBHC Payment 1,721,528 836,378 CCBHC 1st/3rd Party Cost Offset CCBHC General Fund Revenue Incentive Payment Revenue PIHP Revenue Subcontract revenue 12,986,934 7,990,235 156,583 578,322 297,718 39,484 521,280 2,822,617 1,101,975 External provider cost 8,417,975 732,614 249,424 Internal program cost 360,448 4,004 52,061 542 2,348 50,632 2,505,151 635,610 751,856 SSI Reimb, 1st/3rd Party Cost Offset (48,323)(6,547)Mgd care administration PIHP Cost 845,929 109,701 88,845 4.004 2.456.828 Subcontract cost 13.611.513 9,624,352 894.376 542 2.348 388.902 629.063 751.856 Net before settlement (1,634,117)152,579 (316,054)297,176 37,136 132,378 365,788 472,912 (751,856)Other Redistributions of State GF PIHP Stimt 619,478 Subcontract settlement (includes PPS-1 Payment Difference 2.498.210 1.634.117 (152,579)316.054 (297, 176)(37, 136)(751.856) 1.040.447 (5,516)751.856 467,396 Net after settlement 0 1,406,235 (0) Van Buren Mental Health Auth HCC% 74.6% 66.8% 0.0% 4.5% 0.0% 0.3% 2.9% 16.6% 4.9% 3.9% **PIHP Summary Information** Capitation Payment 13.141.504 211.073 979.750 344.941 21.245 598.680 1.183.892 404.452 Less: CCBHC Base Payment (1,183,892)(404, 452)211,073 344,941 21,245 931.155 331.431 Subcontract revenue 11,957,613 575,298 598,680 Supplemental CCBHC Payment 614,243 243,329 CCBHC 1st/3rd Party Cost Offset CCBHC General Fund Revenue Incentive Payment Revenue PIHP Revenue Subcontract revenue 13,110,170 11,957,613 211,073 575.298 344.941 21,245 598,680 1,545,398 574,761 External provider cost 9,686,769 723,635 448,643 Internal program cost 1,224,022 14,531 54,046 28,987 644,913 1,142 836 2,703,579 797,301 SSI Reimb. 1st/3rd Party Cost Offset (63.250) (6,118)Mgd care administration PIHP Cost 1,100,720 143,432 81,761 Subcontract cost 12,879,763 11,948,261 1,142 881,597 836 47,928 559,392 2,703,579 797,301 644,913 Net before settlement 9.352 209,931 (306,299) (26,683)39.288 (222,540)(644,913) 344,105 (1,158,181)

605.625

(644,913)

680.630

(477,551)

197,720

(24,820)

(644,913)

26,683

306.299

(344,105)



#### Southwest Michigan Behavioral Health Cash Flow Analysis Fiscal Year 2025 Operations Account

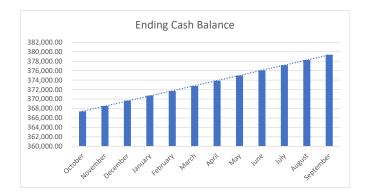
|                          | October        | November      | December      | January        | February      | March          | April         | May           | June           | July          | August         | September      |
|--------------------------|----------------|---------------|---------------|----------------|---------------|----------------|---------------|---------------|----------------|---------------|----------------|----------------|
| Medicaid/HMP             | 21,770,700.65  | 22,165,013.39 | 21,713,007.60 | 21,895,358.69  | 22,186,473.37 | 22,574,540.89  | 22,050,849.10 | 22,050,849.10 | 22,050,849.10  | 22,050,849.10 | 22,050,849.10  | 22,050,849.10  |
| Waivers                  | 5,370,542.08   | 5,708,407.14  | 5,385,507.00  | 5,610,355.91   | 5,353,174.25  | 5,729,923.22   | 5,373,272.82  | 5,504,454.63  | 5,504,454.63   | 5,504,454.63  | 5,504,454.63   | 5,504,454.63   |
| CCBHC Supplemental       | 4,536,320.55   | 4,694,283.64  | 4,737,804.43  | 4,895,288.34   | 4,905,158.41  | 4,947,399.54   | 5,040,427.33  | 4,822,383.18  | 4,822,383.18   | 4,822,383.18  | 4,822,383.18   | 4,822,383.18   |
| Other Revenue Sources    |                | 164,045.15    | 2,757,197.69  | 61,336.05      | 1,751,931.25  | 106,932.45     | 2,134,267.27  | 2,062,638.94  | 62,638.94      | 2,757,197.69  | 62,638.94      | 62,638.94      |
| Total Revenues           | 31,677,563.28  | 32,731,749.32 | 34,593,516.72 | 32,462,338.99  | 34,196,737.28 | 33,358,796.10  | 34,598,816.52 | 34,440,325.85 | 32,440,325.85  | 35,134,884.60 | 32,440,325.85  | 32,440,325.85  |
|                          |                |               |               |                |               |                |               |               |                |               |                |                |
|                          |                |               |               |                |               |                |               |               |                |               |                |                |
| CMHSP CAP Payments       | 29,893,466.38  | 30,468,168.14 | 29,315,190.22 | 32,145,398.46  | 31,193,987.30 | 31,864,421.68  | 30,813,438.70 | 30,813,438.70 | 30,813,438.70  | 30,813,438.70 | 30,813,438.70  | 30,813,438.70  |
| SWMBH Claims Payments    | 1,240,081.44   | 1,224,031.17  | 1,560,540.09  | 1,771,324.78   | 1,334,253.72  | 1,262,678.05   | 1,398,818.21  | 1,398,818.21  | 1,398,818.21   | 1,398,818.21  | 1,398,818.21   | 1,398,818.21   |
| SWMBH Central Operations | 1,815,772.38   | 1,182,428.67  | 1,154,290.76  | 1,808,146.82   | 1,565,569.49  | 1,299,682.65   | 1,470,981.80  | 1,470,981.80  | 1,470,981.80   | 1,470,981.80  | 1,470,981.80   | 1,470,981.80   |
| Total Expenses           | 32,949,320.20  | 32,874,627.98 | 32,030,021.07 | 35,724,870.06  | 34,093,810.51 | 34,426,782.38  | 33,683,238.70 | 33,683,238.70 | 33,683,238.70  | 33,683,238.70 | 33,683,238.70  | 33,683,238.70  |
|                          |                |               |               |                |               |                |               |               |                |               |                |                |
| Net                      | (1,271,756.92) | (142,878.66)  | 2,563,495.65  | (3,262,531.07) | 102,926.77    | (1,067,986.28) | 915,577.82    | 757,087.15    | (1,242,912.85) | 1,451,645.90  | (1,242,912.85) | (1,242,912.85) |
|                          |                |               |               |                |               |                |               |               |                |               |                |                |
|                          |                |               |               |                |               |                |               |               |                |               |                |                |
| Begininning Balance      | 10,792,873.84  | 9,521,116.92  | 9,378,238.26  | 11,941,733.91  | 8,679,202.84  | 8,782,129.61   | 7,714,143.33  | 8,629,721.15  | 9,386,808.30   | 8,143,895.44  | 9,595,541.34   | 8,352,628.49   |
|                          |                |               |               |                |               |                |               |               |                |               |                |                |
| Ending Cash Balance      | 9,521,116.92   | 9,378,238.26  | 11,941,733.91 | 8,679,202.84   | 8,782,129.61  | 7,714,143.33   | 8,629,721.15  | 9,386,808.30  | 8,143,895.44   | 9,595,541.34  | 8,352,628.49   | 7,109,715.63   |





#### Southwest Michigan Behavioral Health Cash Flow Analysis Fiscal Year 2025 Labor Risk Account

| Interest Income Total Revenues | October<br>1,241.67<br>1,241.67 | November<br>1,145.26<br>1,145.26 | 1,145.26<br>1,145.26 | January<br>1,069.35<br>1,069.35 | February<br>958.47<br>958.47 | March<br>1,064.18<br>1,064.18 | April<br>1,104.03<br>1,104.03 | May<br>1,104.03<br>1,104.03 | June<br>1,104.03<br>1,104.03 | July<br>1,104.03<br>1,104.03 | August<br>1,104.03<br>1,104.03 | September<br>1,104.03<br>1,104.03 |
|--------------------------------|---------------------------------|----------------------------------|----------------------|---------------------------------|------------------------------|-------------------------------|-------------------------------|-----------------------------|------------------------------|------------------------------|--------------------------------|-----------------------------------|
| Total Company                  |                                 |                                  |                      | <u>-</u>                        |                              |                               | <u>-</u>                      |                             |                              |                              |                                |                                   |
| Total Expenses Net             | 1,241.67                        | 1,145.26                         | 1,145.26             | 1,069.35                        | 958.47                       | 1,064.18                      | 1,104.03                      | 1,104.03                    | 1,104.03                     | 1,104.03                     | 1,104.03                       | 1,104.03                          |
| Begininning Balance            | 366,136.16                      | 367,377.83                       | 368,523.09           | 369,668.35                      | 370,737.70                   | 371,696.17                    | 372,760.35                    | 373,864.38                  | 374 <u>,968.41</u>           | 376,072.45                   | 377,176.48                     | 378,280.51                        |
| <b>Ending Cash Balance</b>     | 367,377.83                      | 368,523.09                       | 369,668.35           | 370,737.70                      | 371,696.17                   | 372,760.35                    | 373,864.38                    | 374,968.41                  | 376,072.45                   | 377,176.48                   | 378,280.51                     | 379,384.54                        |





#### Southwest Michigan Behavioral Health Cash Flow Analysis Fiscal Year 2025 Internal Service Fund

|                                 | October       | November      | December      | January       | February      | March         | April         | May             | June         | July           | August         | September      |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|--------------|----------------|----------------|----------------|
| FY24 CCBHC Settlement           | -             | =             | =             | =             | =             | =             | -             |                 | 8,448,216.06 |                |                |                |
| ICS                             | 41,111.87     | 34,277.81     | 38,678.12     | 35,397.40     | 36,875.23     | 39,995.21     | 72,786.49     |                 |              |                |                |                |
| ISF Non CDARS                   | 29,578.36     | 27,281.75     | 27,281.75     | 27,706.55     | 23,692.51     | 29,348.10     | 27,481.50     | -               | -            | -              | -              | -              |
| CDARS A                         | 27,237.72     | 26,447.46     | 22,940.32     | 25,611.06     | 23,204.15     | 21,608.04     | -             | -               | -            | -              | -              | -              |
| CDARS B                         | 30,773.63     | 29,896.83     | 22,106.00     | 25,474.88     | 23,848.99     | 26,485.91     |               |                 |              |                |                |                |
| Total Revenues                  | 128,701.58    | 117,903.85    | 111,006.19    | 114,189.89    | 107,620.88    | 117,437.26    | 100,268.00    | -               | 8,448,216.06 | -              | -              | -              |
|                                 |               |               |               |               |               |               |               |                 |              |                |                |                |
| Prior Year Lapse - FY21         |               |               |               |               |               |               |               |                 |              | 2,799,145.54   |                |                |
| FY24 Settlements due to CMHSP's |               |               |               |               |               |               |               | 24,182,788.49   | 8,448,216.06 |                |                |                |
|                                 |               |               |               |               |               |               |               |                 |              |                |                |                |
| Total Expenses                  | -             | =             | =             | =             | =             | =             | -             | 24,182,788.49   | 8,448,216.06 | 2,799,145.54   | =              | =              |
|                                 |               |               |               |               |               |               |               |                 |              |                |                |                |
| Net                             | 128,701.58    | 117,903.85    | 111,006.19    | 114,189.89    | 107,620.88    | 117,437.26    | 100,268.00    | (24,182,788.49) | -            | (2,799,145.54) | -              | -              |
|                                 |               |               |               |               |               |               |               |                 |              |                |                |                |
|                                 |               |               |               |               |               |               |               |                 |              |                |                |                |
| Begininning Balance             | 24,561,549.17 | 24,690,250.75 | 24,808,154.60 | 24,919,160.79 | 25,033,350.68 | 25,140,971.56 | 25,258,408.82 | 25,358,676.82   | 1,175,888.33 | 1,175,888.33   | (1,623,257.21) | (1,623,257.21) |
| Fuding Cook Balance             | 24 600 250 75 | 24 000 154 60 | 24 010 160 70 | 25 022 250 60 | 25 140 071 56 | 25 250 400 02 | 25 250 676 02 | 1 175 000 22    | 1 175 000 22 | (4 (22 257 24) | (4 (22 257 24) | (4 (22 257 24) |
| Ending Cash Balance             | 24,690,250.75 | 24,808,154.60 | 24,919,160.79 | 25,033,350.68 | 25,140,971.56 | 25,258,408.82 | 25,358,676.82 | 1,175,888.33    | 1,175,888.33 | (1,623,257.21) | (1,623,257.21) | (1,623,257.21) |

#### Current Interest Rate 3.50%



| NO.   Philip   Cash   Philip   Cash   Philip   Cash   Philip   Cash      |  |             |              |                     |              |             |                     |              |           |
|--|--|-------------|--------------|---------------------|--------------|-------------|---------------------|--------------|-----------|
| Page      | INCOME STATEMENT   | PIHP        | CCBHC        | FY25 Budget Current | PIHP         | CCBHC       | FY25 Budget Current | Compai       | rison     |
| Medical Capitation   | INCOME GYATEMENT   | <u></u>     | COBITO       | Status              | <u> </u>     | OOBIIO      | Status - Reviseu    | Compan       | 10011     |
| Medicac Capitalism   286.227.043   15.894.75   287.813.516   287.770.178   32,128.44   289.490.071   1,685,000   0.589   1,680.070   0.599   1,680.070   0.599   1,680.070   0.599   1,680.070   1,6   | REVENUE  |             |              |                     |              |             |                     |              |           |
| Healthy Michigan Pian Capitation   38.407,790   38.497,790   1.510,090   1.580,390   1.580,490   1.580,390   1.5   | Contract Revenue   |             |              |                     |              |             |                     |              |           |
| Digital Health Home Capitation   1.810,090   1.880,399   1.880,399   1.800,399   7.0,386   4.18x   | Medicaid Capitation  | 256,227,043 | 31,586,475   | 287,813,518         | 257,370,178  | 32,128,843  | 289,499,021         | 1,685,503    | 0.58%     |
| Medical Hospital Rate Aglyatiments   12,088,192   12,088,192   12,089,192   12,089,192   12,089,192   12,089,192   13,089,192   14,08   | Healthy Michigan Plan Capitation   | 38,407,790  | 8,595,932    | 47,003,722          | 28,391,280   | 10,074,517  | 38,465,798          | (8,537,924)  | -22.20%   |
| Common   Section   Secti   | Opioid Health Home Capitation  | 1,610,090   | -            | 1,610,090           | 1,680,399    | -           | 1,680,399           | 70,308       | 4.18%     |
| Memla Health Black Grant Funding   653,000   562,054   773,819   773,911,99   773,911,99   73,911,49   | Medicaid Hospital Rate Adjustments   | 12,089,192  | -            | 12,089,192          | 12,089,192   | -           | 12,089,192          | -            | 0.00%     |
| SA Block Grant Funding   | CCBHC Supplemental   | -           | 54,807,224   | 54,807,224          | 1,156,184    | 57,800,231  | 58,956,415          | 4,149,191    | 7.04%     |
| Contract Revenue   | · · · · · · · · · · · · · · · · · · ·  | 653,000     | -            | 653,000             |              |             | 582,654             | (70,346)     |           |
| Contract Revenue   | SA Block Grant Funding   | 7,763,190   | -            | 7,763,190           |              |             | 7,391,149           | (372,041)    |           |
| March   Payments   A19,387   3,422,650   3,842,007   46,595   3,422,650   2,342,675   2,134,267   42,04201   18,595   1,209    | SA PA2 Funding   | 2,184,476   | -            | 2,184,476           | 2,184,476    |             | 2,184,476           | -            | 0.00%     |
| PiPIP Incentive Payments   2,483,291   2,134,267   1   | Contract Revenue   | 318,934,780 | 94,989,631   | 413,924,411         | 310,845,511  | 100,003,592 | 410,849,103         | (3,075,308)  | -0.75%    |
| Interest Income - Working Capital Interest Income - ISF Risk Reserve   | CMHSP Incentive Payments   | 419,357     | 3,422,650    | 3,842,007           | 465,952      | 3,422,650   | 3,888,602           | 46,595       | 1.20%     |
| Interest Income  | PIHP Incentive Payments  | 2,483,291   | -            | 2,483,291           | 2,134,267    |             | 2,134,267           | (349,024)    | -16.35%   |
| TOTAL REVENUE   323,912,264   98,412,281   422,324,545   315,803,245   103,426,242   419,029,487   (3,295,058)   0.79%   | <b>.</b>   | 1,222,315   | -            | 1,222,315           | ·            |             |                     |              |           |
| TOTAL REVENUE 323,912,264 98,412,281 422,324,545 315,803,245 103,426,242 419,029,487 (3,295,058) -0.79% EXPENSE   Healthcare Cost  |  | -           | -            | -                   | •            |             |                     | 943,397      |           |
| EXPENSE   Healthcare Cost   Provider Claims Cost   22,142,286   - 22,142,286   - 22,142,286   - 22,142,286   - 22,142,286   - 22,142,286   - 22,142,286   - 22,142,286   - 23,131,126   - 388,839   4,27%   - 20,000   - 2   | Local Funds Contributions  | 852,520     | -            | 852,520             | 852,520      |             | 852,520             | -            | 0.00%     |
| Healthcare Cost   Provider Claims Cost   22,142,286   22,142,286   23,131,126   23,131,126   388,839   4.27%   Cost   Claims Cost   22,142,286   23,131,126   280,639,634   79,689,181   340,328,814   1,996,653   0.56%   Insurance Provider Assessment Withhold (IPA)   3,746,326   3,746,326   2,934,199   12,089,192   12,089,192   12,089,192   2,093,199   12,089,192   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,000%   2   | TOTAL REVENUE  | 323,912,264 | 98,412,281   | 422,324,545         | 315,603,245  | 103,426,242 | 419,029,487         | (3,295,058)  | -0.79%    |
| Healthcare Cost   Provider Claims Cost   22,142,286   22,142,286   23,131,126   23,131,126   388,839   4.27%   Cost   Claims Cost   22,142,286   23,131,126   280,639,634   79,689,181   340,328,814   1,996,653   0.56%   Insurance Provider Assessment Withhold (IPA)   3,746,326   3,746,326   2,934,199   12,089,192   12,089,192   12,089,192   2,093,199   12,089,192   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,093,199   12,089,192   2,000%   2   | EVDENCE  |             |              |                     |              |             |                     |              |           |
| Provider Claims Cost   22,142,286   - 22,142,286   - 22,142,286   - 23,131,126   98,8,39   4.27%   | ·  |             |              |                     |              |             |                     |              |           |
| CMHP Subcontracts, net of 1st 8. 3rd party   | · · · · · · · · · · · · · · · · · · ·  | 22 142 206  |              | 22 142 206          | 22 121 126   |             | 22 121 126          | 000 020      | 4 270/    |
| Insurance Provider Assessment Withhold (IPA)   3,746,326   - 3,746,326   12,089,192   12,089,192   12,089,192   - 0,000%   - 0,000   |  |             | 92 461 954   |                     |              | 70 690 191  |                     |              |           |
| Medicaid Hospital Rate Adjustments   12,089,192   12,089,192   12,089,192   12,089,192   - 0,00%   - 0,0   | the state of the s |             | 02,401,034   |                     |              | 79,009,101  |                     |              |           |
| Total Healthcare Cost   293,948,112   82,461,854   376,409,966   298,794,150   79,689,181   378,483,331   2,073,365   0.55%     Medical Loss Ratio (HCC % of Revenue)   92.0%   83.8%   90.1%   96.0%   77.0%   91.3%     Administrative Cost   1,412,585   - 1,412,585   380,374   380,374   (1,032,211)   -271,37%     Administrative and Other Cost   11,385,908   - 11,385,908   10,616,077   10,616,077   (769,831)   -7.25%     Depreciation   7,263   - 7,263   7,263   7,263   7,263   - 0,00%     Delegated Managed Care Admin   24,714,174   - 24,714,174   30,125,592   30,125,592   5,411,418   17.95%     Approtioned Central Myd Care Admin   (2,665,293)   2,665,293   (0)   (1,156,184)   1,156,184     - 0,00%     Total Administrative Cost   34,854,637   2,665,293   37,519,300   39,973,122   1,166,184   41,129,306   3,609,376   8.78%     Local Funds Expense   852,520   852,520   852,520   852,520   - 852,520   1,784,005   1,78       | , ,  |             |              |                     |              |             |                     | (012,127)    |           |
| Total Healthcare Cost Medical Loss Ratio (HCC % of Revenue)    293,948,112   82,461,854   376,409,966   96.0%   96.0%   79,689,181   378,483,331   2,073,365   0.55%     Administrative Cost   Purchased Professional Services   1,412,585   - 1,412,585   380,374   380,374   (1,032,211) -271,37%     Administrative and Other Cost   11,385,908   - 11,385,908   10,616,077   10,616,077   (769,831) -7.25%     Depreciation   7,263   - 7,263   7,263   7,263   7,263   - 0.00%     Apportioned Central Mgd Care Admin   (2,665,293)   2,665,293   2,665,293   (1,156,184)   1,156,184   - 0.00%     Total Administrative Cost   34,854,637   2,665,293   37,519,300   39,973,122   1,156,184   41,129,306   3,609,376   8.78%     Admin Cost Ratio (MCA % of Total Cost)   10.6%   3.1%   9.1%   12.3%   1.4%   10.2%     Local Funds Expense   852,520   852,520   852,520   - 852,520   - 852,520   - 0.00%     PBIP Transferred to CMHPs   1,784,005   1,784,005   1,784,005   1,784,005   1,784,005   1,784,005     TOTAL COST after apportionment   329,655,269   85,127,147   414,782,415   341,403,797   80,845,364   422,249,161   7,466,746   1.27%     NET SURPLUS before settlement   (5,743,004)   13,285,134   7,542,129   (25,800,552)   22,580,878   (3,219,674)   (10,761,804)   334,25%     Net Surplus (Deficit) % of Revenue   -1.8%   13.5%   1.8%   -8.2%   21.8%   -9.8%     Prior Year Savings   | Medicald Hospital Nate Adjustments   | 12,009,192  | -            | 12,009,192          | 12,009,192   |             | 12,009,192          |              |           |
| Medical Loss Ratio (HCC % of Revenue)         92.0%         83.8%         96.1%         96.0%         77.0%         91.3%           Administrative Cost         Purchased Professional Services         1,412,585         -         1,412,585         380,374         380,374         (1,032,211)         -271,37%           Administrative and Other Cost         11,385,908         -         11,385,908         10,616,077         10,616,077         (769,831)         -223,723           Delegated Managed Care Admin         24,714,174         -         24,714,174         30,125,592         30,125,592         5,411,418         17,96%           Apportioned Central Mgd Care Admin         (2,665,293)         2,665,293         37,519,390         39,973,122         1,156,184         41,129,306         3,609,376         8.78%           Admin Cost Ratio (MCA % of Total Cost)         10.8%         3.1%         9.1%         12.3%         1.4%         10.2%           Local Funds Expense         852,520         852,520         852,520         852,520         852,520         -         852,520         -         0.00%           PBIP Transferred to CMHPs         32,9855,269         85,127,147         414,782,415         341,403,797         80,845,384         422,249,161         7,466,746         1,7784,005 </td <td>Total Healthcare Cost</td> <td>293 948 112</td> <td>82 461 854</td> <td>376 409 966</td> <td>298 794 150</td> <td>79 689 181</td> <td>378 483 331</td> <td>2 073 365</td> <td></td>  | Total Healthcare Cost  | 293 948 112 | 82 461 854   | 376 409 966         | 298 794 150  | 79 689 181  | 378 483 331         | 2 073 365    |           |
| Purchased Professional Services  |  |             |              |                     |              |             |                     | 2,073,303    | 0.5570    |
| Purchased Professional Services  | medical 2003 Natio (1100 % of Nevertae)  | 32.070      | 00.070       | 30.176              | 30.076       | 77.070      | 31.370              |              |           |
| Administrative and Other Cost 11,385,908 - 11,385,908 10,616,077 10,616,077 7,25% Cappreciation 7,263 - 7,263 7,263 7,263 7,263 - 0.00% Cappelgated Managed Care Admin 24,714,174 - 24,714,174 30,125,592 30,125,592 5,411,418 17.96% Apportioned Central Mgd Care Admin (2,665,293) 2,665,293 (0) (1,156,184) 1,156,184 - 0.00% Cappelgated Manipulation Cost 34,854,637 2,665,293 37,519,930 39,973,122 1,156,184 41,129,306 3,609,376 8.78% Admin Cost Ratio (MCA % of Total Cost) 10.6% 3.1% 9.1% 12.3% 1.4% 10.2% 1.4% 10.2% 1.784,005 1. | Administrative Cost  |             |              |                     |              |             |                     |              |           |
| Depreciation 7,263 - 7,263 7,263 7,263 7,263 7,263 7,263   | Purchased Professional Services  | 1,412,585   | -            | 1,412,585           | 380,374      |             | 380,374             | (1,032,211)  | -271.37%  |
| Delegated Managed Care Admin   24,714,174   - 24,714,174   30,125,592   30,125,592   5,411,418   17,96%   Apportioned Central Mgd Care Admin   (2,665,293)   2,665,293   (0)   (1,156,184)   1,156,184   - 0   0.00%   - 0.00%   | Administrative and Other Cost  | 11,385,908  | -            | 11,385,908          | 10,616,077   |             | 10,616,077          | (769,831)    | -7.25%    |
| Apportioned Central Mgd Care Admin (2.665,293) 2,665,293 (0) (1,156,184) 1,156,184 0.00%  Total Administrative Cost 34,854,637 2,665,293 37,519,330 39,973,122 1,156,184 41,129,306 4 10.6% 3.1% 9.1% 12.3% 1.4% 10.2%  Local Funds Expense 852,520 - 852,520 852,520 - 852,520 1,784,005      | Depreciation   | 7,263       | -            | 7,263               | 7,263        |             | 7,263               | -            | 0.00%     |
| Total Administrative Cost Admin Cost Ratio (MCA % of Total Cost)         34,854,637         2,665,293         37,519,930         39,973,122         1,156,184         41,129,306         3,609,376         8.78%           Local Funds Expense PBIP Transferred to CMHPs         852,520         -         852,520         -         852,520         -         852,520         -         852,520         -         0.00%           TOTAL COST after apportionment         329,655,269         85,127,147         414,782,415         341,403,797         80,845,364         422,249,161         7,466,746         1.77%           NET SURPLUS before settlement Net Surplus (Deficit) % of Revenue         -1.8%         13.5%         1.8%         -8.2%         21.8%         -0.8% <td< td=""><td>Delegated Managed Care Admin</td><td>24,714,174</td><td>-</td><td>24,714,174</td><td>30,125,592</td><td></td><td>30,125,592</td><td>5,411,418</td><td>17.96%</td></td<>   | Delegated Managed Care Admin   | 24,714,174  | -            | 24,714,174          | 30,125,592   |             | 30,125,592          | 5,411,418    | 17.96%    |
| Admin Cost Ratio (MCA % of Total Cost)         10.6%         3.1%         9.1%         12.3%         1.4%         10.2%           Local Funds Expense         852,520         -         852,520         -         852,520         -         852,520         -         0.00%           PBIP Transferred to CMHPs         1,784,005         1,784,005         1,784,005         1,784,005         1,784,005         100.00%           TOTAL COST after apportionment         329,655,269         85,127,147         414,782,415         341,403,797         80,845,364         422,249,161         7,466,746         1.77%           NET SURPLUS before settlement         (5,743,004)         13,285,134         7,542,129         (25,800,552)         22,580,878         (3,219,674)         (10,761,804)         334.25%           Net Surplus (Deficit) % of Revenue         -1.8%         13.5%         1.8%         -8.2%         21.8%         -0.8%           Prior Year Savings         -  | Apportioned Central Mgd Care Admin   | (2,665,293) | 2,665,293    | (0)                 | (1,156,184)  | 1,156,184   | -                   | -            | 0.00%     |
| Local Funds Expense   852,520   - 852,520   - 852,520   - 852,520   - 1,784,005   1,784,   | Total Administrative Cost  | 34,854,637  | 2,665,293    | 37,519,930          | 39,973,122   | 1,156,184   | 41,129,306          | 3,609,376    | 8.78%     |
| TOTAL COST after apportionment   329,655,269   85,127,147   414,782,415   341,403,797   80,845,364   422,249,161   7,466,746   1.77%   | Admin Cost Ratio (MCA % of Total Cost)   | 10.6%       | 3.1%         | 9.1%                | 12.3%        | 1.4%        | 10.2%               |              |           |
| TOTAL COST after apportionment   329,655,269   85,127,147   414,782,415   341,403,797   80,845,364   422,249,161   7,466,746   1.77%   | Local Funds Expense  | 852.520     | _            | 852.520             | 852.520      | _           | 852.520             | _            | 0.00%     |
| NET SURPLUS before settlement (5,743,004) 13,285,134 7,542,129 (25,800,552) 22,580,878 (3,219,674) (10,761,804) 334.25%  Net Surplus (Deficit) % of Revenue -1.8% 13.5% 1.8% -8.2% 21.8% -0.8%  Prior Year Savings   | •  | ,           |              | 5-2,1-2             |              |             |                     | 1,784,005    |           |
| NET SURPLUS before settlement (5,743,004) 13,285,134 7,542,129 (25,800,552) 22,580,878 (3,219,674) (10,761,804) 334.25%  Net Surplus (Deficit) % of Revenue -1.8% 13.5% 1.8% -8.2% 21.8% -0.8%  Prior Year Savings   | TOTAL COST offer apportionment   | 200 CEE 200 | 05 407 447   | 444.700.445         | 244 402 707  | 00.045.264  | 422 240 464         | 7.456.746    | 1 770/    |
| Net Surplus (Deficit) % of Revenue         -1.8%         13.5%         1.8%         -8.2%         21.8%         -0.8%           Prior Year Savings         -   | TOTAL COST after apportionment   | 329,655,269 | 85,127,147   | 414,782,415         | 341,403,797  | 80,845,364  | 422,249,161         |              | 1.77%     |
| Prior Year Savings         -   | NET SURPLUS before settlement  | (5,743,004) | 13,285,134   | 7,542,129           | (25,800,552) | 22,580,878  | (3,219,674)         | (10,761,804) | 334.25%   |
| Change in PA2 Fund Balance       -   | Net Surplus (Deficit) % of Revenue   | -1.8%       | 13.5%        | 1.8%                | -8.2%        | 21.8%       | -0.8%               |              |           |
| ISF Risk Reserve Abatement (Funding)       -   | Prior Year Savings   | -           | -            | -                   | -            | -           | -                   |              |           |
| ISF Risk Reserve Deficit (Funding)     1,929,280     -     1,929,280     93,803     -     93,803     -     93,803     -     1,929,280     -     -1956,74%       CCBHC Supplemental Receivable (Payable)     3,813,725     -     3,813,725     -     -     -     -     (3,813,725)     -100.00%       CCBHC Non Medicaid Cost (Payable)     -     (10,261,247)     (10,261,247)     -     -     (11,593,224)     (1,331,977)     11.49%       Settlement Receivable / (Payable)     -     -     -     (3,965,054)     -     -     -     0.00%   | Change in PA2 Fund Balance   | -           | -            | -                   | -            | -           | -                   |              |           |
| CCBHC Supplemental Receivable (Payable)       3,813,725       -       3,813,725       -       -       -       (3,813,725)       -100.00%         CCBHC Non Medicaid Cost (Payable)       -       (10,261,247)       (10,261,247)       -       (11,593,224)       (11,593,224)       (1,331,977)       11.49%         Settlement Receivable / (Payable)       -       -       -       (3,965,054)       -       -       -       0.00%  | ISF Risk Reserve Abatement (Funding)   | -           | -            | -                   |              | -           | -                   |              |           |
| CCBHC Non Medicaid Cost (Payable)       - (10,261,247)       (10,261,247)       - (11,593,224)       (11,593,224)       (1,331,977)       11.49%         Settlement Receivable / (Payable)       (3,965,054)       0.00%   | ISF Risk Reserve Deficit (Funding)   | 1,929,280   | -            | 1,929,280           | 93,803       | -           | 93,803              | (1,835,477)  | -1956.74% |
| Settlement Receivable / (Payable)         -         -         -         (3,965,054)         -         -         0.00%  | CCBHC Supplemental Receivable (Payable)  | 3,813,725   | -            | 3,813,725           | -            | -           | -                   | (3,813,725)  | -100.00%  |
|  | ` • /  | -           | (10,261,247) | (10,261,247)        | -            |             | (11,593,224)        | (1,331,977)  |           |
| NET SURPLUS (DEFICIT) (0) 3,023,887 3,023,886 (25,706,749) 7,022,599 (14,719,095) (17,742,982) 120.54%   | Settlement Receivable / (Payable)  | <u>-</u>    |              |                     |              | (3,965,054) |                     |              | 0.00%     |
|  | NET SURPLUS (DEFICIT)  | (0)         | 3,023,887    | 3,023,886           | (25,706,749) | 7,022,599   | (14,719,095)        | (17,742,982) | 120.54%   |

|              |            |               |            |             | Revised FY25 | 5 Budget      |             |              |             |             |              |
|--------------|------------|---------------|------------|-------------|--------------|---------------|-------------|--------------|-------------|-------------|--------------|
|              | S          | SWMBH-Central |            |             |              |               |             |              |             |             |              |
| Medicaid/HMP | SWMBH      | Admin         | Barry      | Berrien     | Pines        | Summit Pointe | Woodlands   | ISK          | St. Joe     | Van Buren   | Total        |
| Revenue      | 39,672,869 | 12,486,645    | 10,688,176 | 51,803,576  | 12,641,004   | 46,688,527    | 18,392,992  | 79,101,369   | 18,848,533  | 24,123,370  | 314,447,061  |
| Expense      | 39,672,869 | 10,965,702    | 9,197,807  | 55,546,924  | 12,374,023   | 52,490,912    | 22,083,460  | 91,678,710   | 20,811,914  | 26,581,476  | 341,403,797  |
| Difference   | 0          | 1,520,943     | 1,490,369  | (3,743,348) | 266,981      | (5,802,385)   | (3,690,468) | (12,577,341) | (1,963,381) | (2,458,106) | (26,956,736) |
|              |            |               |            |             |              |               |             |              |             |             |              |
| ССВНС        |            |               |            |             |              | _             |             |              |             |             |              |
| Revenue      |            | 1,156,184     | 5,832,332  | 17,230,053  | 6,516,375    | 15,354,913    |             | 37,613,625   | 6,833,083   | 6,658,157   | 97,194,721   |
| Expense      |            | 1,156,184     | 3,274,833  | 12,182,553  | 5,589,816    | 12,901,389    |             | 29,879,615   | 5,617,920   | 6,820,405   | 77,422,714   |
| Difference   |            | -             | 2,557,499  | 5,047,500   | 926,560      | 2,453,524     |             | 7,734,010    | 1,215,163   | (162,249)   | 19,772,007   |

|               |               |         |           | Managed ( | Care Administration | on        |             |           |           |             |
|---------------|---------------|---------|-----------|-----------|---------------------|-----------|-------------|-----------|-----------|-------------|
|               | SWMBH-        |         |           |           |                     |           |             |           |           |             |
|               | Central Admin | Barry   | Berrien   | Pines     | Summit Pointe       | Woodlands | ISK         | St. Joe   | Van Buren | Total       |
| Approved FY25 | 12,805,756    | 745,597 | 4,936,935 | 910,878   | 5,120,029           | 1,485,493 | 7,349,838   | 1,791,410 | 2,373,995 | 24,714,174  |
| Revised       | 11,003,714    | 745,597 | 5,285,964 | 865,338   | 5,823,993           | 1,797,966 | 11,190,385  | 1,756,548 | 2,659,801 | 30,125,592  |
| Difference    | 1,802,042     | -       | (349,029) | 45,540    | (703,965)           | (312,473) | (3,840,548) | 34,862    | (285,805) | (5,411,418) |

| MCD/HMP Revenue  | Approved FY25   | Revised   | Inc/(Dec) \$   | Inc/(Dec) %  |
|--|---|---|--|--|
| Barry CMHA   | 10,102,959.82   | 10,688,176.08   | 585,216.26   | 6%   |
| Berrien CMHA   | 51,617,521.75   | 51,803,576.15   | 186,054.40   | 0%   |
| Pines Behavioral   | 16,323,825.44   | 12,641,004.22   | (3,682,821.22)   | -23%   |
| Summit Pointe  | 44,595,341.92   | 46,688,526.68   | 2,093,184.76   | 5%   |
| Woodlands Behavioral   | 16,224,769.44   | 18,392,992.00   | 2,168,222.56   | 13%  |
| Integrated Services of Kalamazoo   | 84,771,283.12   | 79,101,368.80   | (5,669,914.32)   | -7%  |
| St Joseph CMHA   | 19,729,899.84   | 18,848,533.30   | (881,366.54)   | -4%  |
| Van Buren MHA  | 24,919,512.96   | 24,123,370.14   | (796,142.82)   | -3%  |
| SWMBH  | 55,627,150.06   | 52,159,513.72   | (3,467,636.35)   | -6%  |
| Total  | 323,912,264.35  | 314,447,061.09  | (9,465,203.26)   | -3%  |
|  | , ,   | , ,   |  |  |
| MCD/HMP Expense  | Approved FY25   | Revised   | Inc/(Dec) \$   | Inc/(Dec) %  |
| Barry CMHA   | 9,492,806.99  | 9,197,806.99  | (295,000.00)   | -3%  |
| Berrien CMHA   | 52,855,906.00   | 55,546,924.00   | 2,691,018.00   | 5%   |
| Pines Behavioral   | 13,292,003.49   | 12,374,022.98   | (917,980.51)   | -7%  |
| Summit Pointe  | 52,154,408.89   | 52,490,911.52   | 336,502.63   | 1%   |
| Woodlands Behavioral   | 21,224,071.00   | 22,083,460.00   | 859,389.00   | 4%   |
| Integrated Services of Kalamazoo   | 91,220,139.82   | 91,678,710.23   | 458,570.41   | 1%   |
| St Joseph CMHA   | 21,678,373.93   | 20,811,914.00   | (866,459.93)   | -4%  |
| Van Buren MHA  | 26,701,264.54   | 26,581,476.01   | (119,788.54)   | 0%   |
| SWMBH  | 41,036,294.16   | 50,638,571.08   | 9,602,276.92   | 23%  |
| Total  | 329,655,268.82  | 341,403,796.80  | 11,748,527.98  | <u></u><br>4%  |
|  |   |   |  |  |
|  |   |   |  |  |
| CCBHC Revenue  | Approved FY25   | Revised   | Inc/(Dec) \$   | Inc/(Dec) %  |
| CCBHC Revenue Barry CMHA   | <b>Approved FY25</b> 6,564,464.46   | <b>Revised</b> 5,832,332.00   | Inc/(Dec) \$<br>(732,132.46)   | Inc/(Dec) %<br>-11%  |
|  |   |   |  |  |
| Barry CMHA   | 6,564,464.46  | 5,832,332.00  | (732,132.46)   | -11%   |
| Barry CMHA<br>Berrien CMHA   | 6,564,464.46<br>15,095,083.25   | 5,832,332.00<br>17,230,052.70   | (732,132.46)<br>2,134,969.45   | -11%<br>14%  |
| Barry CMHA<br>Berrien CMHA<br>Pines Behavioral   | 6,564,464.46<br>15,095,083.25<br>6,118,403.04   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36   | (732,132.46)<br>2,134,969.45<br>397,972.32   | -11%<br>14%<br>7%  |
| Barry CMHA<br>Berrien CMHA<br>Pines Behavioral<br>Summit Pointe  | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24  | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84  | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60   | -11%<br>14%<br>7%<br>7%  |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo  | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00   | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60<br>2,620,986.00   | -11%<br>14%<br>7%<br>7%<br>7%  |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA   | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00<br>7,205,824.00   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30   | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60<br>2,620,986.00<br>(372,740.70)   | -11%<br>14%<br>7%<br>7%<br>7%<br>-5%   |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA   | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00<br>7,205,824.00<br>7,961,822.61   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54   | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60<br>2,620,986.00<br>(372,740.70)<br>(1,303,666.07)   | -11% 14% 7% 7% 7% -5% -16%   |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA SWMBH   | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00<br>7,205,824.00<br>7,961,822.61   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54<br>1,156,183.64   | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60<br>2,620,986.00<br>(372,740.70)<br>(1,303,666.07)<br>(1,509,109.40)   | -11% 14% 7% 7% 7% -5% -16% -57%  |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA SWMBH CCBHC Supplementat Advance Revenu   | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00<br>7,205,824.00<br>7,961,822.61<br>2,665,293.04   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54<br>1,156,183.64<br>3,965,054.45   | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60<br>2,620,986.00<br>(372,740.70)<br>(1,303,666.07)<br>(1,509,109.40)   | -11% 14% 7% 7% 7% -5% -16% -57%  |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA SWMBH CCBHC Supplementat Advance Revenu CCBHC QBP Total   | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00<br>7,205,824.00<br>7,961,822.61<br>2,665,293.04<br>-<br>3,422,649.92<br>98,412,280.56   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54<br>1,156,183.64<br>3,965,054.45<br>3,422,649.92<br>104,582,425.74   | (732,132.46)<br>2,134,969.45<br>397,972.32<br>968,811.60<br>2,620,986.00<br>(372,740.70)<br>(1,303,666.07)<br>(1,509,109.40)<br>3,965,054.45   | -11% 14% 7% 7% 7% -5% -16% -57% #DIV/0! 0% 6%  |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA SWMBH CCBHC Supplementat Advance Revenu CCBHC QBP Total  CCBHC Expense  | 6,564,464.46<br>15,095,083.25<br>6,118,403.04<br>14,386,101.24<br>34,992,639.00<br>7,205,824.00<br>7,961,822.61<br>2,665,293.04<br>-<br>3,422,649.92<br>98,412,280.56   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54<br>1,156,183.64<br>3,965,054.45<br>3,422,649.92<br>104,582,425.74<br>Revised  | (732,132.46) 2,134,969.45 397,972.32 968,811.60 2,620,986.00 (372,740.70) (1,303,666.07) (1,509,109.40) 3,965,054.45   | -11% 14% 7% 7% 7% -5% -16% -57% #DIV/0! 0% 6%  |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA SWMBH CCBHC Supplementat Advance Revenu CCBHC QBP Total  CCBHC Expense Barry CMHA   | 6,564,464.46 15,095,083.25 6,118,403.04 14,386,101.24 34,992,639.00 7,205,824.00 7,961,822.61 2,665,293.04 - 3,422,649.92 98,412,280.56  Approved FY25 5,295,906.74   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54<br>1,156,183.64<br>3,965,054.45<br>3,422,649.92<br>104,582,425.74<br>Revised<br>3,274,833.19  | (732,132.46) 2,134,969.45 397,972.32 968,811.60 2,620,986.00 (372,740.70) (1,303,666.07) (1,509,109.40) 3,965,054.45   | -11% 14% 7% 7% 7% -5% -16% -57% #DIV/0! 0% 6%  Inc/(Dec) % -38%                            |
| Barry CMHA Berrien CMHA Pines Behavioral Summit Pointe Integrated Services of Kalamazoo St Joseph CMHA Van Buren MHA SWMBH CCBHC Supplementat Advance Revenu CCBHC QBP Total  CCBHC Expense Barry CMHA Berrien CMHA  | 6,564,464.46 15,095,083.25 6,118,403.04 14,386,101.24 34,992,639.00 7,205,824.00 7,961,822.61 2,665,293.04 - 3,422,649.92 98,412,280.56  Approved FY25 5,295,906.74 10,592,917.00   | 5,832,332.00<br>17,230,052.70<br>6,516,375.36<br>15,354,912.84<br>37,613,625.00<br>6,833,083.30<br>6,658,156.54<br>1,156,183.64<br>3,965,054.45<br>3,422,649.92<br>104,582,425.74<br>Revised<br>3,274,833.19<br>12,182,553.00   | (732,132.46) 2,134,969.45 397,972.32 968,811.60 2,620,986.00 (372,740.70) (1,303,666.07) (1,509,109.40) 3,965,054.45   | -11% 14% 7% 7% 7% -5% -16% -57% #DIV/0! 0% 6%  Inc/(Dec) % -38% 15%                        |
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#### SWMBH Board Update for Period April 2025 CEO and Staff Finance Focused Activities

#### **Actions/Activities taken by CEO:**

- On 4/30/25 Representative Rogers introduced budget amendment \$100 million General Fund intended for PIHPs Medicaid shortfalls.
  - This was following reciprocal communication with Representative Julie Rogers' office regarding needed funds for PIHP system-wide fiscal year 2025 rate adjustment
- Interview with WMUK Radio with Brad Casemore and John Ruddell on April 15, 2025; follow up email communication sent by Brad with additional information that was also included in the following:
  - o Article Aired and Published April 24, 2025
  - Details include concern with regional factors
- Revenue consultations with HMA & Wakely
- Analysis of PIHP lawsuit developments with Counsel
- Coordinating meeting with Rehmann Principal
- Secured Representative Julie Rogers for Board 5/9 planning session
- Extended Operations Committee meeting with CFOs on revenue/expense/margin remediation tactics
- Briefing from DC federal contact and 5/9 Board meeting preparation with them
- Joined and attended NASW-MI Legislative and Social Policy Committee
- Mutual briefing meetings with: (A) Mental Health America Michigan leader (B) Optum contact
   (C) MSU Public Policy Institute leader (D) Michigan Association of Counties opioid settlement projects leader
- Participated in (A) CMHAM Legislative and Public Policy Committee and (B) CMHAM CEO Advocacy planning meeting
- Attended Michigan Senate DHHS Appropriations Subcommittee meeting

#### MDHHS Meetings Specific to Finance: April 24, 2025

In attendance: Meghan Groen, Senior Deputy Director, MDHHS

Erin Emerson, Chief of Staff, MDHHS Medical Services Administration

Brian Keisling – Director of Operations for Health Services (rate setting area falls under Brian) Kristen Morningstar

SWMBH Region: Brad Casemore, Garyl Guidry, Mila Todd, Jeff Patton, John Ruddell Key takeaways:

- Milliman Prevalence Rates SWMBH is at the bottom, lowest rates requested assistance in understanding the prevalence scores. Reporting issue vs. service issue?
  - Brian Keisling will take this issue back
  - o Kristen Morningstar's team to look at the Milliman Prevalence Reports

#### SWMBH Board Update for Period April 2025 CEO and Staff Finance Focused Activities

#### **SWMBH April Actions:**

- Developed data analysis of potential lost CMH revenues related to third party billing and will be working with CMHs to verify and ameliorate where possible
- Analyzed new CCBHC rate formula for regional impacts (negative impact)
- Worked with 8 of 9 other PIHPs to develop update FY25 expense projections
- Developed local cashflow advance policy as a way to create a strategy to keep CMSHP solvent
- Through the Regional Finance Committee requested revised budgets from CMHs to include "expense reductions and anticipated ABA expenses due to the MDHHS mandate"

#### **Revenue Focused Projects**

#### Service Use Evaluation (SUE) Project

Provided report to Regional Finance Committee with Period 3 Fiscal Year 2024 data

#### **Utilization Management (UM) Project**

 Initiated new UM project to address changes to the SWMBH level of care guidelines and specifically target Community Living Supports (CLS) and potential service outliers that force more manual and fewer automatic authorizations.



#### RESOLUTION OF THE SOUTHWEST MICHIGAN BEHAVIORAL HEALTH BOARD

#### URGING ACTION TO ADDRESS THE PUBLIC SPECIALTY SUPPORTS AND SERVICES MEDICAID FUNDING SHORTFALL

**WHEREAS**, the Southwest Michigan Behavioral Health (SWMBH) Board is acutely aware that Michigan's public mental health system is facing a serious and escalating funding crisis driven by several compounding factors, including but not limited to the loss of Medicaid-covered lives and thus capitation revenue, inflationary pressures, increasing demand for services, and expanding regulatory burdens; and

**WHEREAS**, the Michigan Department of Health and Human Services (MDHHS) is required under state law (MCL 330.1116 and MCL 330.1202) to promote and financially support an adequate and appropriate system of community mental health services programs (CMHSPs); and

**WHEREAS**, the State of Michigan has lost nearly 700,000 Medicaid beneficiaries since the end of the Public Health Emergency (PHE) resulting in reduced capitation payments to Prepaid Inpatient Health Plans (PIHPs) and CMHs despite continued or increasing demand for behavioral health services; and

**WHEREAS**, Medicaid capitation payments to Prepaid Inpatient Health Plans for specialty supports and services are not actuarially sound and have not kept pace with medical inflation or broader state budget growth with only a 6% increase in the past five fiscal years compared to a 43% increase in the overall state budget and 25% in Medicaid expenditures; and

**WHEREAS**, the MDHHS has repeatedly underspent appropriated specialty supports and services Medicaid funds, with a projected \$232 million in underspending in fiscal year 2025, \$138 million in fiscal year 2024 and \$247 million in fiscal year 2023 with these unspent dollars not being redirected to meet urgent service needs across Michigan's PIHPs and CMHSPs and ultimately being returned in large part to the federal government; and

**WHEREAS**, additional factors exacerbating this crisis include skyrocketing inpatient psychiatric and residential costs, significant underfunding of autism services, misclassification of Medicaid eligibles resulting in lost revenue, and a growing administrative burden that diverts staff time and resources away from direct care; and

**WHEREAS**, failure to adequately fund and streamline the public behavioral health system undermines the ability of PIHPs and CMHSPs to meet the needs of the most vulnerable Medicaid eligibles including children, adults with serious mental illness, individuals with intellectual and developmental disabilities, and those with substance use disorders;

**NOW, THEREFORE, BE IT RESOLVED**, that the Southwest Michigan Behavioral Health Board urgently calls on the Michigan Department of Health and Human Services, the Michigan Legislature, and the Governor to:

- 1. Fully allocate appropriated Medicaid behavioral health funds to PIHPs and CMHSPs in fiscal year 2025 and beyond.
- 2. **Ensure capitation rates are actuarially sound at the regional and local levels** and reflect the actual prospective cost of service delivery, including inpatient care, specialized residential treatment, and autism services.
- 3. **Rectify the misclassification of Medicaid beneficiaries** ensuring individuals are enrolled in appropriate Medicaid coverage categories with mental health benefits.
- 4. **Account for added cost drivers** including legislative changes such as paid sick leave and minimum wage increases.
- 5. **Significantly reduce unnecessary administrative requirements** that increase overhead without improving outcomes.

**BE IT FURTHER RESOLVED** that copies of this Resolution be transmitted to Governor Gretchen Whitmer, the Michigan Department of Health and Human Services, the leadership of the Michigan Senate and House of Representatives, the Michigan Association of Counties, the SWMBH CMH Boards, county Commissions of SWMBH counties and the Michigan Senators and Representatives of SWMBH counties.

Adopted this 9<sup>th</sup> day of May, 2025

Sherii Sherban, Chairperson SWMBH Board

## Board Regulatory Compliance COMMITTEE CHARTER Charter Effective Date: May 10, 2024 Charter Review Date: May 2025 Approved By: SWMBH Board SwmBH Chief Compliance Officer SWMBH liaison: SWMBH Chief Compliance Officer

#### 42 Code of Federal Regulations, Section 438.608(a)(1)(iii):

The State, through its contract with the PIHP, must require the PIHP to have a compliance program that includes, at a minimum, all of the following elements:

iii. The establishment of a Regulatory Compliance Committee on the Board of Directors and at the senior management level charged with overseeing the organization's compliance program and its compliance with the requirements under the contract.

#### MDHHS-SWMBH Master Contract Language Schedule A, Subpart (1)(R)(1)(e)(1)(c):

The program integrity compliance program and plan must include the following element:

"Maintenance of a Regulatory Compliance Committee comprised of individuals from the Board of Directors and senior management charged with overseeing the Contractor's compliance program and its compliance with requirements under the Contract."

#### **Committee Composition & Purpose:**

**Board Regulatory Compliance Committee** will consist of three (3) Board Members appointed by SWMBH's Board Chair, as well as the SWMBH Chief Compliance Officer. The Board Regulatory Compliance Committee's purpose is to exercise oversight of the SWMBH compliance program and its compliance with the requirements of the MDHHS-SWMBH Master Contract.

Committee Scope of Responsibility: The Board Regulatory Compliance Committee will facilitate open communication between the SWMBH Chief Compliance Officer and the SWMBH Board of Directors to support the Board's fulfillment of its duty to exercise reasonable oversight of SWMBH's Program Integrity Compliance program. The SWMBH Chief Compliance Officer will serve as the Committee Chair, organizer and facilitator. The Committee will receive information and have an opportunity to discuss and provide feedback to the SWMBH Chief Compliance Officer. In accordance with federal regulations and Carver Policy Governance, the Committee will not vote or offer formal directives to the Chief Compliance Officer.

Management Structure (Relationship to other committees): The Board Regulatory Compliance Committee is a standing Committee of the SWMBH Board of Directors. The Committee and its members will not interact directly with any other SWMBH or regional operational Committee.

**Accountability and Reporting:** Board Regulatory Compliance Committee activities and deliverables will be periodically reported as directed by the SWMBH Board of Directors, as requested by two or more Board Regulatory Compliance Committee members and at the discretion of the Chief Compliance Officer.

#### Committee Roles:

- Review and discuss the SWMBH Compliance Plan and strategy in the interest of facilitating open dialogue as to
  its implementation and suggest modifications as necessary.
- Review ongoing SWMBH Program Integrity & Compliance activities as part of the Board's direct inspection monitoring responsibilities.

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#### Committee Structure Norms

- Meetings will be held with live, remote and hybrid methods. Two Board members, plus the Compliance officer, are required to hold a meeting must be present either in person or remotely to conduct committee business.
- If committee members are unable to attend a meeting, Committee member will communicate essential views vi electronic mail to all other committee members and the Chief Compliance Officer.
- Committee meeting minutes shall be recorded and distributed within five (5) business days following each meeting.
- The Committee meeting agendas and appropriate relevant documents will be distributed five (5) business days before each meeting.
- Communication shall be given and received with respect and without retaliation.

#### Committee Member Responsibilities and Values:

- Attend meetings in person or virtually according to the established meeting schedule.
- Prepare for and actively participate in Committee meetings and activities.
- Actively offer insight and perspective to support and improve the SWMBH compliance program goals and initiatives
- Complete assignments in a timely manner.
- Committee members with specific expertise in issues or projects addressed by the Committee will offer insight
  and perspective in a manner to support the SWMBH compliance program goals and initiatives.

#### Committee Meetings

The Committee shall meet a minimum of quarterly. If there is not a significant purpose to meet, the Committee meeting may be cancelled with the support of two or more Committee members.

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## Southwest Michigan BEHAVIORAL HEALTH

| Section:                  |               | Policy Number:    |                  | Pages:                     |
|---------------------------|---------------|-------------------|------------------|----------------------------|
| Board Policy – Governance |               | BG-011            |                  | 2                          |
| Subject:                  |               | Required By:      |                  | Accountability:            |
| Governing Style and Commi | tment         | Policy Governance | 2                | SWMBH Board                |
| Application:              |               |                   |                  | Required Reviewer:         |
| SWMBH Governance          | Board         | $\boxtimes$ SWME  | BH EO            | SWMBH Board                |
| Effective Date:           | Last Review D | Pate:             | Past Review Da   | ates:                      |
| 04.11.2014                | 5.10.24       |                   | 04.11.15, 05.08  | .15, 5.13.16, 12.9.16,     |
|                           |               |                   | 5.12.17, 5.11.18 | 3, 5.10.19, 5.8.20,5.14.2, |
|                           |               |                   | 06.10.22, 6.9.23 | ,                          |

#### I. **PURPOSE:**

The SWMBH Board will engage in continual refinement of its values and vision, guaranteeing the accountability of SWMBH through monitoring of performance.

#### II. POLICY:

The Board will govern lawfully, observing the principles of the Policy Governance model, with an emphasis on (a) outward vision rather than an internal preoccupation, (b) encouragement of diversity in viewpoints, (c) strategic leadership more than administrative detail, (d) clear distinction of Board and Chief Executive roles, (e) collective rather than individual decisions, (f) future rather than past or present focus, and (g) proactivity rather than reactivity.

#### **III. STANDARDS:**

Accordingly, the SWMBH Board shall:

- 1. Cultivate a sense of group responsibility. The Board, not the staff, will be responsible for excellence in governing. The Board will be the initiator of policy, not merely a reactor to staff initiatives. The Board will not use the expertise of individual member to substitute for the judgment of the Board, although the expertise of individual members may be used to enhance the understanding of the Board as a body.
- 2. Direct, control, and inspire the organization through the careful establishment of broad written policies reflecting the Board's values and perspectives. The Board's major policy focus will be on the intended long-term impacts, not on administrative or programmatic means of attaining those effects.
- 3. Enforce upon itself whatever discipline is needed to govern with excellence. Discipline will apply to matters such as attendance, preparation for meetings, policy-making principles, respect of roles, and ensuring the continuance of governance capability. Although the Board can change its governance process policies at any time, it will observe those currently in force.
- 4. Continual Board development will include orientation of new Board members in the Board's governance process and periodic Board discussion of process improvement.

- 5. Allow no officer, individual, or committee of the Board to hinder or be an excuse for not fulfilling group obligations.
- 6. The Board will monitor and discuss the Board's process and performance periodically. Self-monitoring will include comparison of Board activity and discipline to policies in the Governance Process and Board-Management Delegation categories.
- 7. Follow the SWMBH Conflict of Interest Policy.
- 8. When a Member either must recuse themselves or chooses to recuse themselves from voting on a Board decision their prior potential vote count will be removed from the vote tally denominator.

When a Member abstains from voting on a Board decision their potential vote count will not be removed from the vote tally denominator.

#### **SWMBH SERVICES ADMINISTRATIVE CONTRACTS**

|                        | (October 2024-March 2025)   |
|------------------------|---|
|                        | AUNALYTICS  |
|                        | Provides Data Center & Storage Services   |
|                        | Web Hosting   |
|                        | Cloud Computing Services  |
|                        | Network Infrastructure  |
| Deliverables/Services  | • VOIP  |
|                        | Wireless Communications   |
|                        | Hardware and Software Needs (with Helpdesk Support)   |
|                        | Related Project Management  |
|                        | FY25 Expenditure: \$83,411 (FY24 Expenditure: \$171,024)  |
|                        | BAUCKHAM, SPARKS, THALL, SEEBER & KAUFMAN P.C.  |
|                        | Medicaid fair hearing counsel: Act as legal representation on behalf of                                 |
|                        | SWMBH and participant CMHSP's for the Fair Hearing process  |
| Doliverables /Services | Perform tasks related to Fair Hearing preparation process: Record                                       |
| Deliverables/Services  | review, witness preparation and interviews  |
|                        | Hearing Summary preparation   |
|                        | Legal consultation related to Fair Hearing process  |
|                        | FY25 Expenditure: \$3,180 (FY24 Expenditure: \$3,437)   |
|                        | BLUE FIRE MEDIA, INC  |
| Deliverables/Services  | Supports the SWMBH public website   |
|                        | FY25 Expenditure: \$875 (FY24 Expenditure: \$890)  CAPITOLINE CONSULTING                                |
|                        | Consultation service on federal policy, regulations & funding opportunities                             |
| Deliverables/Services  | Secure materials and prepare briefs summarizing attended events   |
|                        | FY25 Expenditure: \$19,200 (FY24 Expenditure: \$6,500)  |
|                        | CONTRACT PHYSICIANS   |
|                        | Program policy issue consultation   |
|                        | Service guideline consultation and review   |
|                        | Medical policy review and approval  |
| Deliverables/Services  | SWMBH credentialing panel participant   |
|                        | Consultation provided to Member Services and Contractor Network   |
|                        | Management as necessary On-call Medical decisions with Utilization Management during non-business hours |
|                        | 48 /4 /2025   |

| I                     |   |
|-----------------------|---|
|                       | BH Human Resource Management Committee consultant                               |
|                       | FY25 Expenditure: \$41,668 (FY24 Expenditure: \$26,671)                         |
|                       | DOERSCHLER & ASSOCIATES   |
| Deliverables/Services | Fiduciary Advisors for retirement plans   |
|                       | FY25 Expenditure: \$17,623 (FY24 Expenditure: \$12,591                          |
|                       | HEALTH MANAGEMENT ASSOCIATES  |
|                       | Technical assistance on emerging regulatory initiatives regarding               |
| Deliverables/Services | population health management, duals, opioid health homes and data analytics     |
|                       | FY25 Expenditure: \$0 (FY24 Expenditure: \$8,763)                               |
|                       | LEADING EDGE MENTORING  |
| Deliverables/Services | Performs a preliminary assessment of SWMBH Board and management implementation. |
|                       | FY25 Expenditure: \$1,280 (FY24 Expenditure: \$3,437)                           |
|                       | MORC, INC   |
| Deliverables/Services | Support intensity scale assessment training                                     |
|                       | FY25 Expenditure: \$1,800 (FY24 Expenditure: \$1,800)                           |
|                       | PREST AND ASSOCIATES  |
|                       | Health Plan professional independent review and consulting service              |
| Deliverables/Services | Utilization reviews concerning medical necessity and/or medical                 |
|                       | appropriateness of treatment  |
|                       | FY25 Expenditure: \$2,615 (FY24 Expenditure: \$1,412)                           |
|                       | GRYPHON   |
| Deliverables/Services | After hours phone ansering serived for SUD phone lines                          |
|                       | FY25 Expenditure: \$34,895 ( FY24 Expenditure: \$80,957)                        |
|                       | QUEST ANALYTICS, LLC  |
|                       | Annual Software licensing cost  |
| Deliverables/Services |   |
|                       | To Provide Network Adequacy analysis  |
|                       | FY25 Expenditure: \$8,545 (FY24 Expenditure: \$8,545)                           |
|                       | REHMANN   |
| Deliverables/Services | Regional revenue and expense analysis   |
|                       | FY25 Expenditure: \$20,464 (FY24 Expenditure: \$0)                              |
|                       |   |

|                       | RELIAS POPULATION HEALTH (FORMERLY CARE MANAGEMENT TECHNOLOGIES, INC)  |
|-----------------------|--|
|                       | Licensed proprietary healthcare data analytics solution  |
|                       | Analyze data in order to determine opportunities for improving care and  |
| Deliverables/Services | decreasing costs for SWMBH and CMHSPs  |
|                       | Install and manage population health and case level user application   |
|                       | FY25 Expenditure: \$87,569 (FY24 Expenditure: \$87,569)  |
|                       | ROSE ST ADVISORS/HRM INNOVATIONS, INC  |
|                       | Provides support, direction and consultation in the area of Human Resources ensuring federal and state regulations and standards are met. Tasks include, but not limited to: |
|                       | Cultural Insights Surveys  |
| Deliverables/Services | Strategic leadership planning  |
|                       | Human Resource Consulting  |
|                       | Recruiting   |
|                       | FY25 Expenditure: \$14,206 ( FY24 Expenditure: \$34,675)   |
|                       | ROSLUND PRESTAGE & COMPANY, P.C  |
| Deliverables/Services | Financial, Compliance, and Single audit  |
|                       | FY25 Expenditure: \$18,950 ( FY24 Expenditure: \$49,450)   |
|                       | STREAMLINE HEALTHCARE SOLUTIONS  |
| Deliverables/Services | Streamline Care Management System is a desktop application used to   |
|                       | manage and pay external providers  |
|                       | FY25 Expenditure: \$118,920 (FY24 Expenditure: \$130,881)  |
|                       | TBD SOLUTIONS LLC  |
|                       | Level of Care Data Analytics and Guidelines project  |
|                       | Strategic Planning Support   |
|                       | Internal Functional assessment of UM Call Center and Provider Network  |
|                       | FY25 Expenditure: \$10,478 (FY24 Expenditure: \$25,091)  |
|                       | VARNUM LLP   |
| Deliverables/Services | General Counel. Retirement plans and labor law legal consultation  |
|                       | FY25 Expenditure: \$95,273 (FY24 Expenditure: \$36,433)  |
|                       | VOICES FOR HEALTH  |
| Deliverables/Services | Translation and Interpretation services  |
|                       | FY25 Expenditure: \$13,067 (FY24 Expenditure: \$2,458)   |

#### Contract Services (through March 31, 2025)

FY 2025 Actual: \$594,020 FY 2024 Actual: \$692,583

Delta \$: -98,563 Delta %: -14.23



#### SWMBH Annual Report 2024

#### LETTER FROM THE CEO

It is with pleasure that we share Southwest Michigan Behavioral Health's Annual Report for fiscal year 2024. This report shares the impactful work our employees have done to ensure our beneficiaries are provided with quality services based on their individual needs and goals, and are treated with dignity and respect.

I would like to thank our employees for their dedication and our board of directors for their support and guidance.

As the Prepaid Inpatient Health Plan (PIHP) for eight Michigan counties we are in partner-ship with their Community Mental Health (CMH) agencies, we thank them for their support in all we do, and the quality of services they, along with our local providers, provide to our beneficiaries.

Sincerely,

Bradley P. Casemore, *MHSA, LMSW, FACHE* Chief Executive Officer, SWMBH Commissioner, Michigan Opioid Advisory Commission

#### **Board of Directors**

Barry County: Lorraine Lindsey & Bob Becker (Alternate)
Berrien County: Allen Edlefson & Edward Meny (Alternate)

Branch County: Tom Schmelzer – Vice-Chair & Jon Houtz (Alternate)

Calhoun County: Sherii Sherban — Chair & Kathy-Sue Vette (Alternate)

Cass County: Joyce Locke & Sheila Witous (Alternate)

Kalamazoo County: Michael Seals & Karen Longanecker (Alternate)

**St. Joseph County:** Carol Naccarato – Secretary & Cathi Abbs (Alternate)

Van Buren County: Tina Leary & Gail Patterson-Gladney (Alternate)

#### **OPERATIONS COMMITTEE**

The SWMBH Operations Committee is comprised of the region's Community Mental Health Agencies CEOs. They advise the SWMBH Board and the SWMBH CEO. Their responsibilities include reviewing the following prior to presentation to the SWMBH Board:

- Annual operating and capital budgets
- Financial Management Plan
- Cost Allocation Plan
- Financial Risk Management Plan
- Quality Assurance and Program Improvement Program
- Utilization Management Program

#### IMPACTS:

- 2 Board of Directors; Substance Use Disorder Oversight Policy Board
- 3 Annual Regional Healthcare Policy Forum; Information Technology; Regional Population Health Opportunity Analysis
- 4 Medicaid Service Statistics
- 5 Substance Use Prevention & Treatment Impact
- 6 Liquor Tax (PA2) Funding; Public Act Funds, Opioid Health Homes, Certified Community Behavioral Health Clinics
- 7 Grant Impacts
- 8 Grants continued
- 9 Integrated Care & Customer Service/Member Services
- 10 Call Center & Habilitation Supports Waiver
- 11 Waivers for Children's Services & 1915(i) State Plan Ammendment
- 12 Health Services Advisory Group (HSAG)
- 13 HSAG continued
- 14 Administrative & Delegated Functions; Annual Site Reviews
- 15 Financials

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Our mission is to be Michigan's preeminent benefits manager and integrative healthcare partner, assuring regional health status improvements, quality, value, trust, and CMHSP participant success.

#### BOARD OF DIRECTORS

SWMBH is governed by an independent Board of Directors with one primary representative and one alternate representative from each of the eight county's Community Mental Health Boards. Their responsibility is to administer the Governance Policies and direct the Executive Officer who organizes and oversees all operations.

In fiscal year 2024, after consultation with member CMH Boards, the SWMBH Board adopted a revised set of Board Ends which directs SWMBH towards the benefits to be produced, for whom and at what cost reflecting the organization's vision and reason for being.

Global End: As a benefits manager of state and federal funds, SWMBH exists to assure that member agencies and providers create sustainable programs and provide specialty services so that persons in the SWMBH region have access to appropriate resources and experience improvements in their health status and quality of life, optimizing self-sufficiency, recovery, and family preservation. Quality services are provided while minimizing costs through efficient stewardship of human, financial, and technology resources available and use of shared knowledge.

- 1. Member CMH boards, EOs, and staff value the partnership with SWMBH, and experience the relationship as collaborative, transparent, responsive, and reciprocal.
- 2. Member CMHs are aware of environmental disruptors and trends, and benefit from SWMBH's regional and statewide regulatory and public relations advocacy impacting the Mental Health Community.
- 3. Member CMHs have the resources needed to address their communities' individualized needs, successfully access appropriate resources and successfully meet contractual obligations (including managed care functions).
- 4. Member CMHs and other providers assure and monitor ready access to appropriate programs and services for their consumers and contribute accurate data so SWMBH can create aggregated, comprehensive, and comparative regional results which supports access to maximum funding available.
- 5. The SWMBH regional partners align with best practice, learning from each other, collaborating, sharing resources, and benefitting from lessons learned.

#### SUBSTANCE USE DISORDER (SUD) OVERSIGHT POLICY BOARD

The SUD Oversight Policy Board is comprised of up to 16 members appointed by the eight regional county commissions. Their responsibilities include:

- Approval of the portion of SWMBH's budget that includes local funds (PA2) for treatment or prevention of substance use disorders;
- Advice and recommendations regarding SWMBH budget for substance use disorder treatment or prevention using other nonlocal funding sources;
- Advice and recommendations regarding contracts with substance use disorder treatment or prevention providers;
- Other functions and responsibilities requested by SWMBH and accepted by amending the Intergovernmental Contract.

Mental Health Code—Act 258 of 1974—330.1287 Sec. 287: "shall establish a substance use Oversight Policy Board...."

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#### 9TH ANNUAL REGIONAL HEALTHCARE POLICY FORUM

On October 4, SWMBH's 9th Annual Regional Healthcare Policy Forum was held at Advia Credit Union.

90 people attended the event which included an appearance by *Lieutenant Governor Garlin Gilchrist II*, as he accepted the Meritorious Public Service Award on behalf of Governor Whitmer from SWMBH and Community Mental Health Association of Michigan.

Tim Skubick, Senior Capitol Correspondent addressed attendees and Federal and State candidates were present for an open microphone opportunity to meet the candidates.

To open the event, panelists discussed the state of Michigan Healthcare led by Emcee Colleen Allen, Ph.D. Chief Executive Officer, Autism Alliance of Michigan. Panelists included:

- Meghan Groen, Senior Deputy Director of Michigan Behavioral and Physical Health and Aging Services
- Dominick Pallone, Executive Director of Michigan Association of Health Plans
- Laura Appel, Executive Vice President of Michigan Health and Hospital Association
- Phillip Bergquist, Chief Executive Officer of Michigan Primary Care Association
- State Representative Julie Rogers, Chair, House Health Policy
- Alan Bolter, Associate Director of Community Mental Health Association of Michigan

#### INFORMATION TECHNOLOGY

In addition to ongoing support and technical assistance to SWMBH employees, the IT department's notable achievements in 2024 include:

- Implementation of SWMBH Commons collaboration site
- Development of FHIR based Provider Network and Member Access Application Program Interfaces (API)
- 100% staff participation in Phishing education
- Development of Tableau dashboards and reports for CCBHC tracking
- Selection and configuration of new help desk solution—Freshservice
- HAB support waiver payment and enrollment gap analysis



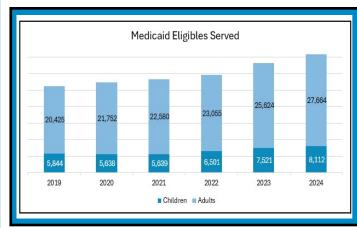
#### REGIONAL POPULATION HEALTH OPPORTUNITY ANALYSIS

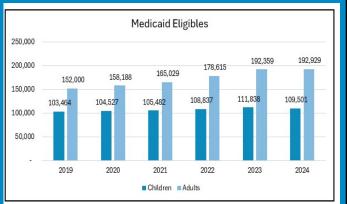
In 2024 SWMBH authored the *Regional Population Health Opportunity Analysis* which utilized data from Medicaid encounters occurring in our region. It focuses on population health needs, with an emphasis on individuals with behavioral health conditions. This analysis quantifies aspects of our local Medicaid population's health status and suggests ways to prevent unwanted behavioral and physical health outcomes. It is an exploratory study that introduces an understanding of our local Medicaid population's health and many opportunities for future analysis are identified. The report includes:

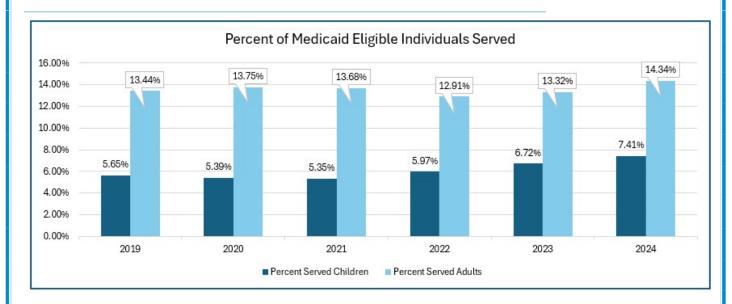
Key Demographics Behavioral Health and Chronic Medical Conditions Comorbidities and Ambulatory Care Sensitive Conditions Care Gap Analysis Pharmacy Analysis Hospital and Emergency Department Utilization PAGE 4 SWMBH

#### REGIONAL IMPACT ~ MEDICAID SERVICE STATISTICS

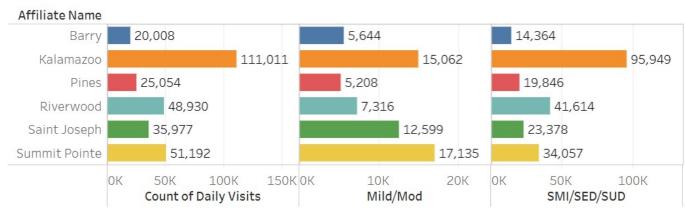
Total individuals served who are Medicaid eligible has increased year over year. In addition, the percent of individuals served as a percent of Medicaid eligible has also increased.







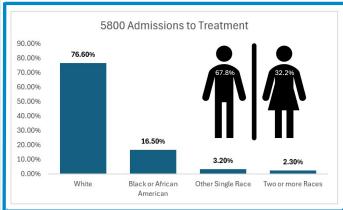
#### CCBHC FISCAL YEAR 2024 DAILY VISIT COUNT

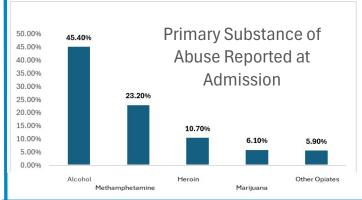


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#### SUBSTANCE USE PREVENTION AND TREATMENT IMPACT

Treatment services were provided through approximately 5,800 admissions in FY2024. There are four levels of care upon admission: Outpatient (44%), Residential (29.4%), Withdrawal Management (19.8%), Intensive Outpatient (6.8%).

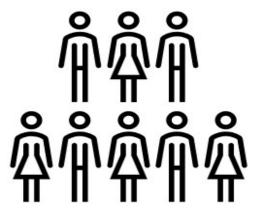




#### SOCIAL MEDIA CAMPAIGN



363 evidence based curriculum groups for youth with 6,607 participants



#### PREVENTION SERVICES

SWMBH contracts with 10 prevention providers to implement prevention services.



#### OVERDOSE EDUCATION NALOXONE DISTRIBUTION

SWMBH partners with 69 law enforcement agencies and 29 fire departments resulting in 476 persons completing the Online Naloxone Training developed by SWMBH.

- ⇒ 2,196 Naloxone kits are currently carried by those trained.
- ⇒ 50 rescue attempts have resulted in 42 overdose reversals.

SWMBH contracts with a harm reduction agency to provide education, training, and distribution of naloxone to community members and other human service agencies.

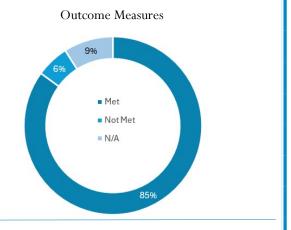
- ⇒ 2,356 community members trained in the Naloxone overdose rescue protocol.
- $\Rightarrow$  6,038 Naloxone kits were distributed to those trained.
- ⇒ 474 overdose reversals reported by community members
- ⇒ 2,841 Naloxone kits have been distributed via community boxes and other access points.

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#### LIQUOR TAX (PA2) FUNDED SERVICES

In fiscal year 2024 SWMBH managed \$2.5 million in liquor tax funding, contracting with 23 providers which supported 46 programs which include treatment, prevention, specialty courts, jails, etc.

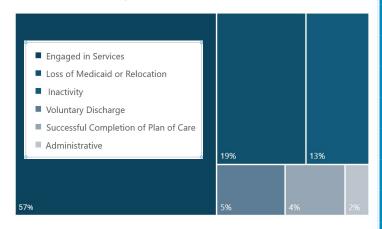
Of the 146 outcome measures, 85% were met.



#### OPIOID HEALTH HOME (OHH)

The OHH provider network consists of one Community Mental Health, Summit Pointe, and three Opioid Treatment Programs, Victory Clinical Services Kalamazoo, Victory Clinical Services Battle Creek, and Harbortown. Integrated care teams work with customers to identify areas of need and create a care plan. The OHH model framework focuses on 6 core services: comprehensive care management, care coordination, health promotion, comprehensive transitional care, individual and family support, and referrals to community and social support services. Referrals are provided to assist in meeting their social determinants of health needs such as food resources, clothing needs, housing supports, legal concerns, and employment. Another focus is on expanding customer's access physical healthcare, including dental care, and the promotion on preventative care.

Fiscal Year 2024  $\sim$  704 Customers Enrolled with 1 1,500 Services Provided



#### CERTIFIED COMMUNITY BEHAVIORAL HEALTH CLINICS (CCBHC)

In 2024 our region expanded participation in the CMS CCBHC demonstration growing from 2 CMHA participants to six.

Working in concert with ISK and Pivotal our region provided valuable support and technical assistance relying on lessons learned to the four additional CMHSPs joining: Barry County Community Mental Health Authority; Riverwood Center, Pines Behavioral Health and Summit Pointe. And in FY2025 Van Buren County Mental Health joined the CCBHC Demonstration as well.

The CMS CCBHC Demonstration requires certified sites to provide nine core services in an integrated and coordinated manner utilizing twelve required evidence-based practices. Individuals with a mental health or SUD diagnosis are eligible, regardless of ability to pay, and the required services are intended to ensure all needs are met, physical, behavioral, and social.

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#### GRANT IMPACT

#### **Priority Population Transition Navigator**

The Priority Population Transition Navigator outreached to 556 members including 19 pregnant users, 267 intravenous users, 195 with Michigan Department of Corrections and 75 with Child Protective Service involvement/at risk of losing their children.

#### The Level of Care Transition Navigator (IP)

The Level of Care Transition Navigator supports members experiencing a psychiatric admission. 421 members were referred in FY24 with a completion of initial follow-up appointment rate of 73.15%.

#### The Level of Care Transition Navigator (SUD)

The Level of Care Transition Navigator supported 470 co-occurring members receiving SUD residential services with an average rate of 69.66% for FY24 of these members attending aftercare treatment.

#### **Health Disparities Project Coordinator**

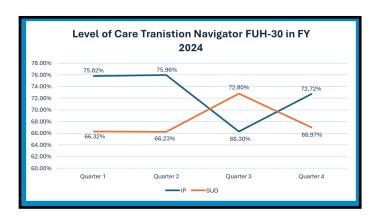
The "Flip the Script" anti-stigma campaign was fully implemented through the mediums of audio, social media, billboard, website, and outreach materials. Since its full launch in January 2024 to the end of FY24, the campaign has delivered a total of 3,280,830 social media impressions and has contributed to 13,757 website views.

#### Veteran Navigator

SWMBH's Regional Veteran Navigator works closely with CMH Veteran Navigators as well as directly with Veterans and their families to access and navigate community resources that support behavioral health challenges and more. In 2024 a focus was on partnering with community agencies including Veterans Affairs Department and Area Agency on Aging and Suicide Prevention Coalitions to create and promote community events to connect with Veterans and their families.

#### **Covid Supplemental Grant Funding**

Funding for this grant ended in March 2024; it supported treatment and prevention providers. Through an opioid overdose response program 330 persons were assisted in hospitals, jails, and in the community. Engagement centers supported 597 people who sought assistance for substance abuse.





| Veteran Contacts in Fiscal Year 2024            |     |
|---|-----|
| Total New Contacts Reported                     | 163 |
| Total Number Veteran Family Contacts            | 73  |
| Total Number of Veterans served 2 or more times | 31  |

Prevention Programming Groups



- 9 groups—58 individuals: substance use, abuse and misuse of prescription medication
- 21 groups—660 individuals: underage drinking and other consequences of alcohol use/abuse

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#### GRANT IMPACT CONTINUED

#### **Problem Gambling Prevention Grant**

Problem gambling grant funding is used to raise awareness, promote education, and screen for gambling problems. The SWMBH SUD call center screens individuals calling for SUD services for a potential problem gambling and SWMBH's Gambling Coordinator is revitalizing the program. 6,200 people were provided a brief screen, 3% were provided a full screen and referred to the Michigan Problem Gambling Hotline.



#### American Rescue Plan Act (ARPA) Grant Funding

ARPA grant funding is used to support SUD treatment and prevention providers. Highlights include:

- ⇒ (1) 190 individuals served by a grass roots recovery agency helping to increase access to SUD services for African Americans.
- ⇒ 70 incentives given to SUD treatment providers for facilitating same day appointments for withdrawal management and residential levels of care.
- ⇒ 218 youth served through peer mentoring at the juvenile center.



#### **State Opioid Response Grant (SOR)**

SOR funding supports SUD treatment and prevention providers. Funds were used to provide trainings for Naloxone and harm reduction, along with distribution of Xylazine and Fentanyl test strips. Funding was provided for recovery housing, case management and recovery coaches. In addition Medication Assisted Treatment and SUD programming was received at the jail.



#### Women's Specialty Services Block Grant





218 Children

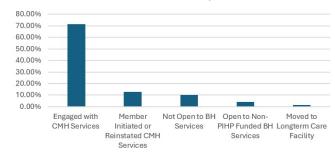
Six certified women's programs offered treatment, case management, and assistance with Children's Protective Services cases, ensuring women made their appointments and their children received the care they needed. Their goal remains family preservation, recovery, and reunification.

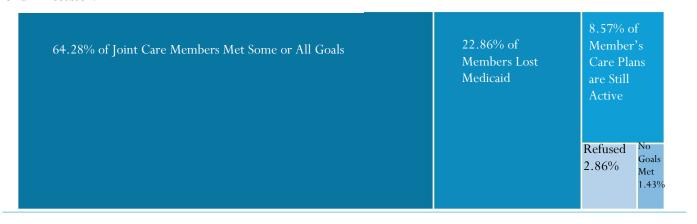
135 Women Served: 77 women were working to regain custody of their children, and 20 were assisted in pregnancies resulting in substance-free babies.

#### INTEGRATED CARE

SWMBH identifies members through risk stratification who are considered to have complex needs based on high emergency department (ED) use and high inpatient admissions, non-emergent ED use, significant mental illness diagnoses, and recent behavioral health and physical health claims. Monthly integrated care team meetings are held in collaboration with Medicaid Health Plans and our CMH partners to discuss care management needs and coordination opportunities aimed at reducing chronic conditions, ED utilization, and IP admissions. In FY24, 363 complex cases were identified and discussed.

#### Behavioral Health Treatment Status of Joint Care Members





#### CUSTOMER SERVICE / MEMBER SERVICES

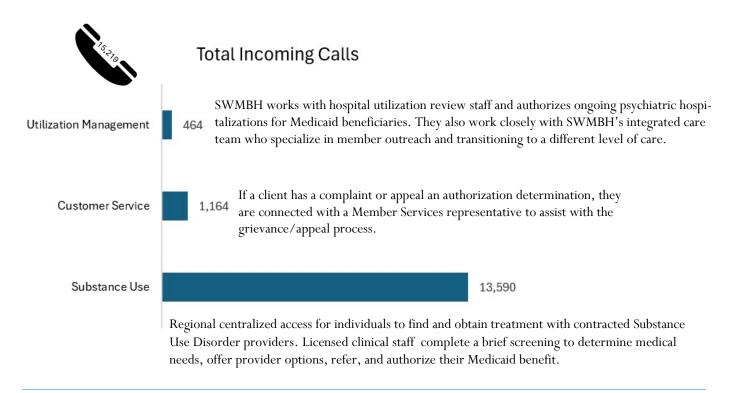
| Grievance Category                | Closed | Substantiated |
|-----------------------------------|--------|---------------|
| QUALITY OF CARE                   | 23     | 10            |
| ACCESS AND AVAILABILITY           | 20     | 10            |
| INTERACTION WITH PROVIDER OR PLAN | 104    | 42            |
| TRANSPORTATION                    | 1      | 0             |
| FINANCIAL OR BILLING MATTERS      | 1      | 0             |
| SERVICE ENVIRONMENT               | 3      | 1             |
| OTHER                             | 2      | 2             |
| Totals                            | 154    | 65            |

| Reason for Adverse Decision on Appeal            | Number of<br>Cases Closed |
|--|---------------------------|
| MEDICAL NECESSITY CRITERIA NOT MET               | 73                        |
| TREATMENT/SERVICE PLAN GOALS MET                 | 3                         |
| MEMBER NON-COMPLIANT WITH TREATMENT/SERVICE PLAN | 6                         |
| OTHER  | 7                         |
| NOT APPLICABLE                                   | 71                        |

| Customer Service Calls                                     |      |
|--|------|
| OUTGOING   |      |
| Follow up after SUD Residential Treatment                  | 800  |
| Opioid Health Home follow up for engagement - 98 Customers | 221  |
| INCOMING   | 1165 |
| TOTAL  | 2186 |

# Appeals 3% 85 Upheld 71 Overturned 44% 4 Partially Upheld/Overturned

#### SWMBH CALL CENTER



#### HABILITATIVE SUPPORTS WAIVER (HSW)

HSW is a Medicaid waiver available to persons with an Intellectual / Developmental Delay diagnosis who meet level of care criteria, have a habilitative need, and require active treatment. For each enrolled beneficiary a managed care payment is received based on their residential setting.

301 Technical Assistance communications provided to the CMHSPs to ensure timely submission recertifications & monthly reports. This resulted in the top submission rate in the state of timely recertifications.

205 Technical Assistance communications provided on initial applications since January of 2024. This resulted in a low rate of returned applications and 100% of submissions eventually enrolled.

## Top rate of Utilization 99.75% Top Submission Rate 93.7%

#### 506 Technical Assistance Communications



SWMBH has been awarded 10 additional HSW slots for fiscal year 2025. This has the potential to result in \$1,118,104 of additional revenue.

#### WAIVERS FOR CHILDRENS SERVICES

#### Waiver for Children with Serious Emotional Disturbance (SEDW)



The goal of this waiver is for children who would otherwise require psychiatric hospitalization or institutionalization to remain with their families in the community while receiving the support they need to succeed and overcome their struggles. The program expands Medicaid coverage for these children, and is short term, covering them for 1-2 years with the possibility of a 3<sup>rd</sup> year and beyond with extensive review involving MDHHS approval.

#### 2024 Regional Totals

| Children Served | Disenrollments | New Cases |
|-----------------|----------------|-----------|
| 129             | 65             | 60        |

#### Children's Waiver Program (CWP)

This program makes it possible for Medicaid to fund home and community-based services for children under age 18. To be eligible, the child has a documented developmental disability and needs medical or behavioral supports and services at home along with daily behavioral or medical and habilitative needs that meet requirements for the level of care for an Intermediate Care Facility for Individuals with Intellectual Disabilities.

### 1915(I) STATE PLAN AMMENDMENT (SPA): TARGET AUDIENCE ARE INDIVIDUALS WITH A DIAGNOSIS OF SERIOUS EMOTIONAL DISTURBANCE, SERIOUS MENTAL ILLNESS, AND INTELECTUAL / DEVELOPMENTAL DISABILITY

Through this system, CMHSPs open cases for individuals who require services not covered under the state plan or other authorities. Individuals who are eligible have a substantial functional limitation in one or more of the major life activities which include self-care, communication, learning, mobility, self-direction, economic self-sufficiency, and independent learning. Services provided include:

Community living supports
Enhanced pharmacy
Environmental modifications
Family support and Training
Financial management services/Fiscal intermediary
Housing assistance
Respite
Skill Building
Specialized medical equipment and supplies
Supported/integrated employment

Vehicle modification

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#### HEALTH SERVICES ADVISORY GROUP

Health Services Advisory Group (HSAG) contracts with the Michigan Department of Health and Human Services, they perform quality assurance and performance reviews of Medicaid managed care programs to assess the quality and appropriateness of care and services provided to Medicaid beneficiaries.

**Performance Measure Validation (PMV):** Ensures the performance measures used in the evaluation are accurate and valid.

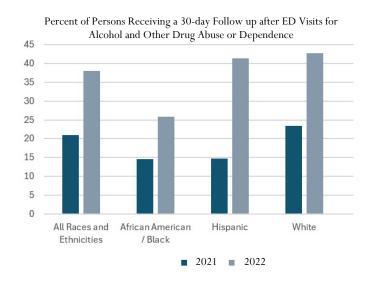
| Fiscal Year | PMV Result |
|-------------|------------|
| FY21        | 90%        |
| FY22        | 100%       |
| FY23        | 100%       |
| FY24        | 100%       |

Strengths: SWMBH's collaboration and process improvements across all of the CMHSPs, and improvement in data quality with all CMHSPs working in the same PCE-based EHR system which includes extensive data controls and validation steps.

**Performance Improvement Projects (PIP):** MDHHS requires SWMBH conduct and submit PIPs annually to meet the requirements of the Medicaid Managed Care rules, 42 CFR Part 438. The quality of healthcare delivered to Medicaid members must be tracked, analyzed, and reported annually. PIPs provide a structured method of assessing and improving the processes, and thereby the outcomes, of care for the population we serve. The goal of HSAG's PIP validation is to ensure MDHHS and key stakeholders can have confidence we executed a methodologically sound improvement project, and any reported improvement is related to and can be reasonably linked to the quality improvement strategies and activities conducted during the PIP.

#### 2024 Clinical PIP: Reduce racial disparities in follow-up after ED visits for alcohol and other drug use.

The specific aim is to eliminate any statistically significant disparity between the African American/Black and White populations. Between 2021 baseline and 2023, there are increases in follow up rates attributed to increased attention to the metric and new interventions put in place by both behavioral health providers and hospitals. Unfortunately, this did not correspond with a decrease in disparities.



#### Goals Met:

Increasing the proportion of Project ASSERT (Alcohol and Substance Abuse Services, Education and Referral to Treatment) contacts reported as encounters.

At least 75% of training participants agree the trainings provided knowledge and tools to reduce healthcare disparities; participant goals met for online trainings and symposium participants.

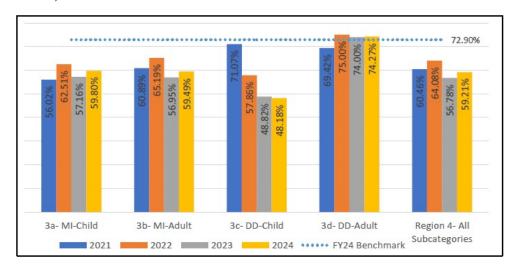
Marketing goal of streaming audio reaching at least 20,000 unique users quarterly with an audio completion rate of 95% or more, and 2) social media ads each at least 40,000 unique users quarterly with a clickthrough rate of at least 0.9%.

SWMBH did not meet the goals of racial/ethnic distribution of peer ED follow up contacts matching the racial/ethnic distribution of the FUA population or the goal of increasing the proportion of Project ASSERT (Alcohol and Substance Abuse Services, Education and Referral to Treatment) contacts reported as encounters.

#### HEALTH SERVICES ADVISORY GROUP (HSAG) CONTINUED

A new non-clinical PIP was chosen for Fiscal Year 2024, to improve access and timeliness of new beneficiaries starting a service by four sub-populations: adults and children diagnosed with mental illness (MI-adults & MI-children), and adults and children diagnosed with intellectual or developmental delay (I/DD-adults & I/DD-children). This was chosen due to its significant impact on the quality of services with the goal to expand access and timeliness of services for individuals starting a service.

2024 Non-Clinical PIP: Improve access and timeliness of new persons starting a service—receive their first service within 14 days of their initial biopsychosocial assessment by four sub-populations: adults and children diagnosed with mental illness (MI-adults & MI-children), and adults and children diagnosed with intellectual or developmental delay (I/DD-adults & I/DD-children).



This PIP will remain in place through Fiscal Year 2025 and SWMBH will meet with each CMHSP with results below benchmark to review local barriers and processes, as well as strategies that may be used to drive further performance improvement in access and timeliness to services.

**External Quality Review:** The EQR is a review completed in a 3 year cycle, half of the standard is reviewed in year 1 with the other half reviewed in year two, and year three monitors compliance with the corrective actions. State fiscal year 2024 marks the beginning of a new cycle of compliance reviews for the Behavioral Health Managed Care Program. Opportunities for improvement were identified in two areas, Member Rights & Information and Coverage & Authorization of Services. SWMBH demonstrated strong performance in the areas of Availability of Services, Assurances of Adequate Capacity & Service, and Coordination & Continuity of Care.

#### **HSAG FY24 EQR Audit Results**

The state fiscal year SFY24 compliance review was the first year of the three-year cycle.

| Standard  | Total<br>Elements | Total<br>Applicable<br>Elements | Number of<br>Elements |    |    | Total<br>Compliance |
|---|-------------------|---------------------------------|-----------------------|----|----|---------------------|
|   |                   |                                 | М                     | NM | NA | Score               |
| Standard I—Member Rights and Member<br>Information          | 24                | 21                              | 18                    | 3  | 3  | 86%                 |
| Standard III—Availability of Services                       | 20                | 18                              | 18                    | 0  | 2  | 100%                |
| Standard IV—Assurances of Adequate Capacity and<br>Services | 11                | 9                               | 9                     | 0  | 2  | 100%                |
| Standard V-Coordination and Continuity of Care              | 16                | 15                              | 15                    | 0  | 1  | 100%                |
| Standard VI—Coverage and Authorization of<br>Services       | 23                | 22                              | 16                    | 6  | 1  | 73%                 |
| Total   | 94                | 85                              | 76                    | 9  | 9  | 89%                 |

M = Met; NM = Not Met; NA = Not Applicable

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#### Administrative and Delegated Functions

SWMBH completes annual monitoring of its participant CMHs to evaluate CMH performance of delegated functions, contractual requirements, and clinical quality standards. The monitoring includes a review of policies, procedures, business processes, and administrative files such as staff training and credentialing, as well as clinical record reviews that evaluate clinical service quality by reviewing records for both non-SUD services and CMH directly-operated SUD services. The results of the fiscal year 24 CMH Site Reviews are included in the table below.

| ADMINISTRATIVE FUNCTIONS               |       |
|--|-------|
| Access and Utilization Management      | 89.3% |
| Claims Management                      | 94.5% |
| Credentialing                          | 99.0% |
| Recredentialing                        | 96.3% |
| Customer Services                      | 96.0% |
| Compliance                             | 100%  |
| Grievances and Appeals                 | 97.6% |
| Provider Network                       | 100%  |
| Quality                                | 95.8% |
| Staff Training                         | 95.0% |
| SUD EBP Fidelity and Administration    | 100%  |
| CLINICAL QUALITY FILE REVIEW (NON-SUD) |       |
| Care Coordination                      | 90.0% |
| Assessment                             | 93.5% |
| Treatment Plan/Person Centered Plan    | 87.5% |
| PCP Documentation Requirements         | 88.9% |
| Behavior Treatment Planning            | 90.7% |
| SUD CLINICAL FILE REVIEW               |       |
| Physician Coordination                 | 88.5% |
| Assessment                             | 84.5% |
| Treatment Plan/PCP                     | 87.4% |
| Progress Notes                         | 91.5% |
| Discharge/BH TEDS                      | 88.2% |
| Michigan Department of Corrections     | 66.7% |
| Women's Specialty Services             | 92.6% |

#### Annual Site Reviews

SWMBH directly performed annual Site Reviews for each of the contracted SUD providers. For non-SUD network providers that are contracted with one or more of SWMBH's CMHSPs, SWMBH ensured that monitoring was performed annually either by SWMBH or by a CMHSP. SWMBH directly performed the annual Site Reviews for Autism Service Providers, Crisis Residential Service Providers, and Inpatient Psychiatric Service Providers.

SWMBH's Participant CMHSPs performed annual monitoring of the remaining network provider types.

#### FISCAL YEAR 2024 FINANCIALS

MEDICAID AND HEALTHY MICHIGAN MENTAL HEALTH & SUBSTANCE USE DISORDER

| Revenues                 | \$ 255,204,024 |  |
|--------------------------|----------------|--|
| Expenses                 | (283,099,218   |  |
| Medicaid Deficit         | (27,895,19     |  |
| Healthy Michi            | gan Plan       |  |
| Revenues                 | 35,816,980     |  |
| Expenses                 | (42,218,735    |  |
| Healthy Michigan Deficit | (6,401,755     |  |
| Net Deficit              | \$ (34,296,949 |  |

BLOCK GRANTS, OTHER FUNDING SOURCES, CERTIFED BEHAVIORAL HEALTH CLINICS

| Block Grants and other Funding Sources        |            |                  |            |  |  |
|---|------------|------------------|------------|--|--|
| Block Grants                                  | Revenue    | Expenses         | Net        |  |  |
| Mental Health Block Grant Funding             | 775,479    | 795,595          | (20,117)   |  |  |
| Substance Abuse Disorder Block Grant Funding  | 6,108,676  | 6,108,676        | -          |  |  |
| State's Opioid Response                       | 2,650,041  | 2,650,041        | -          |  |  |
| SUD Gambling Prevention                       | 38,756     | 38,756           | 7          |  |  |
| County - Specific PA2 (liquor tax) revenues   | 2,110,931  | 1,734,477        | 376,454    |  |  |
| Opioid Health Home Capitation                 | 1,567,628  | 1,245,949        | 321,679    |  |  |
| Total   | 13,251,511 | 12,573,494       | 678,016    |  |  |
| Certified Community Behavioral Health Clinics |            |                  |            |  |  |
|   | Medicaid   | Healthy Michigan | Total      |  |  |
| CCBHC Base Capitation                         | 28,069,188 | 7,892,274        | 35,961,462 |  |  |
| CCBHC Supplemental Revenue                    | 22,094,590 | 11,832,391       | 33,926,981 |  |  |
| Total CCBHC Revenue                           | 50,163,778 | 19,724,665       | 69,888,443 |  |  |
| CCBHC Supplemental Administration Revenue     | (565,622)  | (302,909)        | (868,531)  |  |  |
| CCBHC Services                                | 49,003,762 | 17,568,655       | 66,572,417 |  |  |
| Surplus Funding Retained                      | 8,810,496  | 1,315,378        | 10,125,874 |  |  |
| Total CCBHC Expenses                          | 57,814,258 | 18,884,033       | 76,698,292 |  |  |